

SAN ANTONIO BUSINESS JOURNAL

Bringing Brazil to SA

Why this man says here is the place to grow Brazilian tech startups.

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THERE'S NO PLACE LIKE HOME

San Antonio tech executives are hopeful they can convince the future workforce not to hit the road (yellow brick or otherwise).

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PHOTO ILLUSTRATION BY MEREDITH SHEFFER | SABJ

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► COMING UP



- **March 9:** Commercial Printers, Graphic Design Firms
- **March 16:** Cloud Service Providers, Networking & Systems Integrators, InformationTechnology Companies
- **March 23:** Assisted Living Centers, Home Health Care Providers

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- **Legacy Leaders Awards:** March 7, 11 a.m.-1 p.m., Pearl Stable, 307 Pearl Parkway. Contact the Business Journal's event staff at saevents@bizjournals.com.
- **Residential Real Estate Awards:** April 18, 6-9 p.m., Pearl Stable, 307 Pearl Parkway. Contact event staff at saevents@bizjournals.com.

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- **Digital Edition:** Print subscribers can access a digital replica of the weekly print edition.
- **Energy Inc. Texas Edition:** Monday email with the top energy news from across the state.

► BUSINESS PULSE POLL



FILE PHOTO

ARE COMPANIES RIGHT OR WRONG TO CUT TIES WITH THE NRA?

Following the deadly shooting at a Florida high school in February that left 17 dead and amid survivors' calls for gun control measures opposed by the National Rifle Association, several businesses are cutting ties with that organization, ending discounts and other programs for NRA members. Critics say the NRA has long lobbied against reasonable gun restrictions that could save lives. The NRA has called the companies' actions "a shameful display of political and civic cowardice." What do you think?

To answer our online poll question, go to bizj.us/1pil3d.

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Fair and accurate coverage is at the heart of our mission. We will promptly print corrections of substantive errors. If you believe incorrect or unfair information has appeared in the San Antonio Business Journal, please contact Editor Tony Quesada.

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WORKFORCE

Will 2018 be the Year of the Woman in San Antonio?

In my nearly 20 years as a journalist, I've had the privilege of telling other people's stories. And those that have resonated with me the most are about ordinary people – sometimes doing extraordinary things, but generally not so different from you and me.

Many of the most poignant have been about women and their resilience. But they also include mothers juggling work with raising their children and women leading through innovation and working to reach the next rung of the corporate ladder.

It's in the everyday challenges where I seek examples of success and advice for how to proceed in my own sometimes chaotic and always busy life. In the past, women would turn to their proverbial village of other women for answers. Today, we do that virtually. When I have a question or need support, I turn to a group of moms on Facebook – all of whom have careers and are finding ways to make it work.



Look for this icon in the Business Journal's ongoing coverage of women in San Antonio business.

The challenges of women in the workplace have become more prominent in recent months as the "Me Too" and "Times Up" movements have taken root and as gender equity issues get more, though not enough, attention in board rooms and legislatures. And it's with that in mind that the Business Journal has made it a point of emphasis this year, which I've been tasked with spearheading, to tell the stories of San Antonio women in business.

Some topics we plan to delve into include employee benefits, reaching the C-Suite, finding a mentor and how to achieve a work-life balance. We'd

like to look at female stereotypes as they relate to the workforce, leadership styles and entrepreneurship. What do you do if your work place does not offer a proper place and time to pump breastmilk? You know it's a federally protected, right? San Antonio women face questions like these and so much more.

I've found my tribe online, but I know my tribe exists here too. Single moms like me, married or in a committed relationship. Low income, wealthy or anywhere in between. College graduate or not. White or women of color. We work all kinds of jobs, from multilevel marketing to tech, academia to retail, part-time to full-time plus. Whether it's online or in real life, women know they can rely on other women for advice on whether it's time to begin job hunting, or on how to navigate a difficult conversation with a colleague or a combative boss.

We can talk about child care: the

expense, the inconvenient hours and home care versus day care. We can also talk about unequal pay, being passed over for promotions, the division of responsibilities at work and at home, preparing for job interviews and building healthy relationships. How about children's illnesses and which parent has to take time off from work to care for them?

And we want to do so while telling real San Antonio women's stories, as I've done for these many years, celebrating successes as well as sharing tribulations that cause one to question whether she can make it work any longer. And hopefully, we as a business journal will learn things along the way that our readers can appreciate.

Email me at tschwennesen@bizjournals.com to let me know what topics you would like us to explore and what questions we can seek answers to. This is our year, ladies. #yearofthewoman



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MULTIFAMILY

Active broker reflects on strong deal flow in '17

One of the country's largest multifamily brokerages, ARA, A Newmark Company, had a good year in San Antonio in 2017, and it sees the local market staying strong in 2018.

Since February 2017, the company has sold 18 multifamily properties in San Antonio, totaling more than 3,880 units, and it has five properties under contract. While the company's closest office is in Austin, 2017 was one of its best years for transactions in the Alamo City, ARA Newmark Managing Director Matt Michelson said. Not only did the San Antonio market display many attractive features for buyers, Michelson said the type of buyer has changed. While old faces that have bought apartment complexes before continue to do business here, out-of-state and international buyers



Matt Michelson

One particular newcomer in the market was Canadian firm Western Wealth Capital, which has bought three multifamily properties in San Antonio since late 2016. Michelson said multiple factors are attracting new investors to San Antonio, including opportunities for higher profits not found in larger Texas markets.

"In Austin and Dallas, you'll find

have begun flooding the market also.

"We're seeing a pretty healthy mix of investors coming into the market, and what's encouraging is how active some of these first-time investors have been," he said.

hypercompetitive, low-cap rate markets. In San Antonio, it's just a better market as far as yields are concerned, and it's less competitive," said Michelson, whose company is in more than 300 markets.

Properties sold in San Antonio by ARA Newmark last year include the 352-unit Monterra, the 349-unit Agave and the 320-unit Grand at the Dominion. While some of those transactions were made as core or yield investments, Michelson said many buyers are seeking value-add assets in San Antonio, referring to older apartment complexes that may need improvements. A buyer will spend money upgrading such a property in hopes of raising rents and adding value to the property before it's eventually passed on.

"It's not uncommon for owners to spend \$4,000 to \$12,000 a unit on

upgrades," Michelson said.

Michelson, a San Antonio native, has also seen the type of apartment property change, which he's found encouraging.

"San Antonio has historically had a reputation as a secondary market compared to the other cities in the state," he said. "However, it's been encouraging to see this new product type come online. We're also seeing new submarkets and urban markets like Pearl, Southtown and the Northwest. These places have become very popular, which has created the need for new product types and, thus, new rent thresholds we haven't seen in San Antonio before. Things like these are attracting newer buyers with larger capital sources to our market, and it's putting us more on the map," Michelson said.

Read longer version at bizj.us/1pid7q.



COURTESY OF ALAMO ARCHITECTS

NEW BROWNSTONE TOWNHOUSES PLANNED NEAR PEARL

Local developer SOJO Urban Development will soon break ground on its newest project — a brownstone townhouse community near Pearl.

The new project by SOJO and its principals — Frank Pakuszewski, Steve Yndo and Michael Melson — is a 27-unit development called SOJO Commons, to be built on 1.3 acres between West Grayson and East Locust streets. It will feature gated entry on each side, street- and alley-facing unit, private garages, and a community pool, and will be within walking distance of the St. Mary's Strip and Pearl.

Each townhome will be three stories, with three bedrooms and 3.5 baths, and will offer second- and third-floor balconies and private rooftop decks. Some units will even come with their own elevators. Floor plans will range from 1,923 to 3,017 square feet with prices will starting around \$500,000.

For more on this project, go to bizj.us/1pia39.



Head brewer and co-owner Dustin Baker will be brewing on a seven-barrel system from Alpha Brewing Operations.

COURTESY OF DUSTIN BAKER

FAMILY BREWERY OPENING SOON ON BROADWAY

Owner hopes to be a catalyst for area

Many home beer brewers dream of turning a potentially expensive and sometimes messy hobby into a business, moving from garages, kitchens and closets to their own breweries. For Pittsburgh native Dustin Baker, that dream is quickly becoming a reality in San Antonio.

Baker and his wife Hannah are the entrepreneurs behind Roadmap Brewing Co. in the Lower Broadway area.

Work is underway to turn an 8,200-square-foot space at 723 N. Alamo St. into a seven-barrel brewhouse and indoor beer garden. Designed by local architecture firm Smithdish, in collaboration with StudioMPH, the space will be designed as a free-flowing brewery and taproom.

Meanwhile, 1,200 square feet will be walled off to use for events in the future, Baker said. For now, he's looking to lease that space to a local creative firm. Outside the brewery, plans call for picnic tables

and room for food trucks to park. Buildout is estimated to cost \$500,000, according to construction documents filed with the Texas Department of Licensing and Regulation.

Baker said picking a place to open his brewery was harder than he expected. For 10 months, he and his family scouted locations spanning from downtown Boerne to a few blocks from where the brewery now stands. While the price was right at its current location, Baker said Roadmap's location on Alamo Street was strategic, with its proximity to downtown, the River Walk, Pearl, businesses along Broadway Street and new apartment complexes.

"We think that in this area, everything is growing together," Baker said. "I also think that a brewery can help jump-start development and help make a neighborhood up and coming. We want to be that catalyst."

More at bizj.us/1pig0s.

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ENERGY INC.

Sergio Chapa covers energy, manufacturing and South Texas development.

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EXPLORATION & PRODUCTION

Local oil company owner launches affiliate

San Antonio oil company owner Richard Monroy has launched a new venture as the financial arm of an operation becoming more vertically integrated, while reducing its insurance costs significantly.

Monroy started Millennium Exploration Company LLC more than 12 years ago, specializing in vertical oil wells along the Coastal Bend. The company handled oil field prospects, raised money from investors and oversaw field operations of wells.

All that changed in January when Monroy created Millennium PetroCapital Corp. to handle the financial side of the business. Under the new organizational model, Millennium PetroCapital will be the managing venture, while Millennium Exploration will do the physical work in the oil field – drilling and production.

Essentially, Millennium Exploration will have one client – Millennium PetroCapital.

“We’re not contract operators,” Monroy said about Millennium Exploration. “We don’t operate wells that we haven’t funded or that we don’t own the majority of ourselves. ... Millennium PetroCapital ensures that our investors’ goals are our top priority.”



Millennium Exploration CEO Richard Monroy has launched a sister company named Millennium PetroCapital Corp.

GABE HERNANDEZ | SABJ

The idea for the organizational change started with a visit to Millennium Exploration’s insurance carrier early last year when the premium for the company’s general liability policy was approaching six figures.

“We’ve got 15 employees, but only two or three of them work in the field, while the others are office employees. But I was paying insurance for those guys as if they were dodging wrenches and wearing hard hats,” Monroy said.

Under the new structure, office employees are insured under Millennium PetroCapital while field employees are insured under Millennium Exploration, resulting in savings that can be invested in the oil field. In another behind-the-scenes move, Monroy established Monroy Energy Group Inc. in February 2017 to be a holding company for working interests in oil and natural gas projects.

Over its 12-year history, Millennium Exploration has drilled six oil wells of its own. The company recently filed a drilling permit for a new vertical oil well on its J.P. Heard lease in Refugio County, where drilling is expected to start the first week of March. Millennium Exploration produced more than 12,000 barrels of oil and 153 million cubic feet of natural gas from January 2017 to November 2017, production data from the Railroad Commission of Texas shows.

Looking ahead, Monroy said Millennium PetroCapital plans to market a two-well prospect for a pair of vertical wells in 2018. Millennium Exploration will drill using money from those investors and its own funds.

► DRILLING PERMITS

EARTHSTONE ENERGY RAMPS UP EAGLE FORD ACTIVITY

The Woodlands-based oil company Earthstone Energy Inc. recently filed drilling permit applications for five new horizontal oil wells on its Sayre Unit lease in Gonzales County. For a closer look at the company’s plans for the Eagle Ford Shale, go to bizj.us/1pij81.

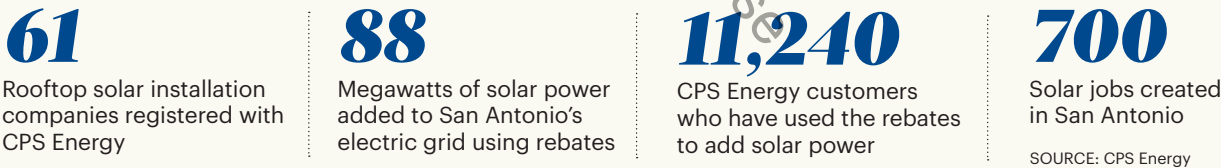
South Texas Drilling Permit Roundup
Feb. 19 - 25

COMPANY	PERMIT APPLICATIONS
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Sanchez Energy Corp.	7
Earthstone Energy Inc.	5
Murphy Oil Corp.	5
EOG Resources Inc.	4
Carrizo Oil & Gas Inc.	3
Marathon Oil Corp.	3
Penn Virginia Oil & Gas LP	3
Charro Operating LLC	2
North South Oil LLC	2

SOURCE: Railroad Commission of Texas

CPS ENERGY TO RELOAD SOLAR REBATE PROGRAM

CPS Energy plans to renew its rooftop solar rebate program with another \$15 million in April, pending board approval. The city-owned utility company’s plans show that the solar rebate program will keep its base rate of 60 cents per watt. CPS Energy plans to discontinue incentives for solar system installers who use power inverters from KACO New Energy and increase the program’s incentive — from 8 to 10 cents per watt — for using solar panels made by San Antonio-based Mission Solar Energy. Here’s a by-the-numbers look at some of the solar rebate programs accomplishments.



GABE HERNANDEZ | SABJ

SA ELECTRIC VEHICLE GROWTH TO REQUIRE MORE CHARGING STATIONS

A significant number of additional charging stations will be needed to accommodate the 40,000 electric vehicles projected to be on San Antonio roads by 2030, a new study finds.

Environment Texas and a coalition of other groups released an electric vehicles study entitled “Plugging In.” It shows the Alamo City will need 1,340 more public charging stations for electric vehicles by 2030, nearly eight times as many as the 176 stations available now.

San Antonio District 7 City Councilwoman Ana Sandoval said the recently created Climate Action Plan Committee will look at public and private locations to add stations, as well as determine whether local business will receive incentives to add them.

For a closer look at the study and what was said at a recent press conference about it, go to bizj.us/1pihx1.

SABJ Legacy Leaders

March 7, 2018 | Pearl Stable | 11 a.m.–1 p.m.

To be named a Business Journal Legacy Leader is to be recognized for a lifetime of career success and community service. This award is presented to those who have had a hand in making San Antonio the unique city it is today.

We hope you join us and take part in this celebration.

Class of 2018



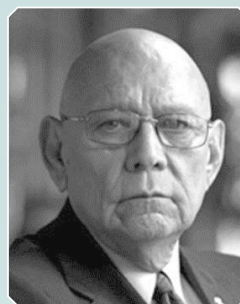
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► EXCLUSIVE

NEW DOSEUM CEO ON BROADWAY CHANGES, CULTURAL CORRIDOR



GABE HERNANDEZ | SABJ

Daniel Menelly, The DoSeum's new CEO, has high expectations for the Broadway Street institution's role in developing San Antonio's rising workforce, as well as its midtown cultural corridor.

The DoSeum's new CEO, Daniel Menelly, has set some lofty expectations for the children's interactive, STEM-focused museum – including roles in developing the city's rising workforce and redeveloping its midtown area.

Menelly envisions the institution in the future as an internationally recognized incubator for young innovators and as a critical anchor of a collaborative cultural corridor that drives urban redevelopment and is envied by cities worldwide.

The former president and chief science officer of the Rochester Museum & Science Center in New York was identified for the position here through a more-than-yearlong search, and his recent arrival couldn't be more timely.

Menelly's immediate task is to do some institutional soul searching.

"The short-term goal is to have a deep understanding of what this institution has the most promise to do best," he told me during an exclusive interview.

The longer-term plan is more complex and includes embracing and promoting a workforce development strategy that targets younger learners.

"We have the potential here to take young people and to build within them global competencies," Menelly said. "It's about capacity for the future. The pipeline needs to broaden. We need to think more inclusively about workforce development."

The DoSeum's new CEO also believes the institution has an opportunity – if not a responsibility – to become a STEM education-based idea factory that encourages and supports new technology.

"What The DoSeum offers is a unique environment to prototype and test new ideas and how learners respond to them," Menelly said. "We need young learners to identify as entrepreneurs."

Menelly comes to San Antonio as redevelopment is occurring across the city's core and a transformation is underway to turn a stretch of Broadway Street into a more identifiable cultural corridor, with The DoSeum as a key player.

"I feel fortunate to be in San Antonio right now. ... We are on the precipice of so many exciting discoveries – culturally and economically," Menelly said. "What I really want to do is make sure that The DoSeum is supportive of that as part of the cultural infrastructure ... as a tool to grow the creative economy."

Menelly said San Antonio has a rare opportunity for its cultural institutions and attractions to embrace deeper collaboration and to turn the Broadway corridor into a hub for innovation.

"This is an opportunity to encourage transgenerational discourse," he said. "I have a great deal of optimism when I think about San Antonio's future."

DOWNTOWN DEVELOPMENT

ZACHRY'S HEMISFAIR PLAN TO GIVE DOWNTOWN MORE HQ APPEAL

Zachry Hospitality's planned Hemisfair office tower will be more than double the size initially planned as the company has expanded the project's scope to meet increasing demand for downtown work space. And while key stakeholders expect the project to draw more professional talent to the former World's Fair site, they believe it will also help economic development officials lure more corporate headquarters.

Zachry's Hemisfair vision included mixing a bigger

corporate presence into its plans for the urban park.

Hemisfair Park Area Redevelopment Corp.'s Drew Hicks said Zachry was one of the few respondents to a request for proposals that included an office tower in its plans for the downtown acreage. And the size of that planned tower has grown considerably.

Zachry's initial Hemisfair proposal was for 69,282 square feet of office space, said Tara Snowden, the company's director

of public and government affairs. The current plan calls for more than 160,000 square feet of class A space, which could prove enticing to more companies, including those pursuing new headquarters.

"Recently, downtown as a whole has been attracting new opportunities for corporate relocation," Snowden said. "This development offers another reason for that trend to continue."

For more on the project, visit bizj.us/1pil1h.



COURTESY OF ZACHRY HOSPITALITY

HEALTH CARE INC.

W. Scott Bailey covers economic development, health care & sports business.

SCOTT'S TAKE

San Antonio may have found a path to more research funding

The old proverb is as applicable in today's scramble for cancer research funding as it's been in business and politics for centuries: If you can't beat them, join them.

That's what UT Health San Antonio has done in striking a partnership with the MD Anderson Cancer Center. And the most recent allotment of funding from the Cancer Prevention and Research Institute of Texas suggests it was the right move.

CPRIT recently awarded 49 new academic research grants and eight prevention grants totaling more than \$73.5 million to several institutions in the state. MD Anderson Cancer Center received nearly a third of that funding – \$22.3 million.

Meanwhile, UT Health San Antonio was the only local recipient, with less



William Henrich

than \$900,000. The Baylor College of Medicine, Texas A&M University System Health Science Center, Houston's Methodist Hospital Research Institute, the University of Texas at Austin and the University of Texas Southwestern Medical Center all received more CPRIT funding than San Antonio in this latest round.

In fact, San Antonio has struggled since CPRIT's inception in 2007 to secure what one could argue is its fair share of cancer research funding. So, in late 2016, UT Health San Antonio

than \$900,000.

The Baylor College of Medicine, Texas A&M University System Health Science Center, Houston's Methodist Hospital Research Institute, the University of Texas at Austin

President Dr. William Henrich made a calculated move, aligning his campus with one of the more renowned cancer research institutions in the world.

UT System Chancellor Bill McRaven, who has pushed for such alliances across the state, told me after the deal between UT Health San Antonio and MD Anderson was reached, "This is the sort of collaborative approach that we have been trying to instill in all of our institutions. These institutions are on the forefront of that."

Henrich is hopeful that effort will pay off.

"This affiliation puts two outstanding cancer centers together," he said. "The portfolio of what we can offer here in cancer care will expand. There will be more collaborative opportunities in research."

BIOTECH

LOCAL COMPANY ROLLING OUT WEARABLE SEIZURE ALERT DEVICE

Brain Sentinel Consumer Systems LLC, a San Antonio-based bioscience company, is rolling out a product designed to detect potential deadly epileptic seizures more quickly.

The company will start taking orders in March for the SeizureLink Alerting System, a wearable, nonprescription device. It plans to ship the product by midsummer.

"Brain Sentinel will begin actively marketing the product in the U.S. in April and later this year in Europe," co-founder and CEO Mike Girouard told me.

The product launch comes roughly two months after Brain Sentinel acquired Danish biotech IctalCare A/S and associated technology related to detecting seizures.

The new device is unique in that it utilizes surface electromyography, or sEMG, which is different from other body signals. The sEMG signals come directly from the part of the brain where generalized seizures occur — the primary motor cerebral cortex.



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Compiled by Kim Hernandez
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CREDIT UNIONS

RANKED BY ASSETS AS OF DEC. 31, 2017

	Business name, Prior year's rank Website	Address Phone	Assets as of 12-31-2017	Loans as of 12-31-2017	Deposits as of 12-31-2017	Net Income as of 12-31-2017	Manager/CEO
1	Security Service Federal Credit Union ① ssfcu.org	15000 IH-10 W San Antonio, TX, 78249 210-476-4000	\$9.53 billion	\$8.57 billion	\$7.71 billion	\$41.02 million	Jim Laffoon pwilkins@ssfcu.org
2	Randolph-Brooks Federal Credit Union ② rbfcu.org	1 Randolph Brooks Pkwy. Live Oak, TX, 78233 210-945-3300	\$8.65 billion	\$6.68 billion	\$3.91 billion	\$98.99 million	Christopher O'Connor memberservices@rbfcu.org
3	Credit Human Federal Credit Union ③ sacu.com	6061 IH-10 W San Antonio, TX, 78201 210-258-1414	\$2.93 billion	\$2.76 billion	\$2.25 billion	\$371,271	Steve Hennigan sacu@sacu.com
4	Firstmark Credit Union ④ firstmarkcu.org	2023 Gold Canyon Dr. San Antonio, TX, 78232 210-342-8484	\$1.05 billion	\$761.73 million	\$851.31 million	\$5.84 million	Nathanael Tarwasokono
5	Generations Federal Credit Union ⑤ mygenfcu.org	9311 San Pedro Ave. San Antonio, TX, 78216 210-229-1800	\$546.47 million	\$402.59 million	\$476.68 million	-\$1.63 million	Steve Schipull
6	Air Force Federal Credit Union ⑥ airforcefcu.com	1560 Cable Ranch Rd. #200 San Antonio, TX, 78245 210-673-5610	\$387.88 million	\$308.23 million	\$356.45 million	\$206,368	Robert Glenn memberservices@airforcefcu.org
7	Synergy Federal Credit Union ⑧ synergyfcu.org	1 Valero Way San Antonio, TX, 78249 210-345-2222	\$230.79 million	\$179.99 million	\$196.88 million	\$2.08 million	Sean Murphy smurphy@valerofcu.org
8	United Texs Credit Union ¹ ⑦ unitedsafcu.org	5500 UTSA Blvd. San Antonio, TX, 78249 210-561-4500	\$229.49 million	\$172.1 million	\$205.35 million	\$887,284	Kyle Ashley kylea@outxcu.com
9	HEB Federal Credit Union ⑨ hebfcu.org	1100 N.W. Loop 410 #805 San Antonio, TX, 78213 210-938-7850	\$169.12 million	\$111.84 million	\$140.25 million	\$781,627	Lynn Kincaid members@hebfcu.org
10	River City Federal Credit Union ⑩ rivercityfcu.org	610 Augusta St. San Antonio, TX, 78215 210-225-6866	\$111.53 million	\$100.3 million	\$102.06 million	-\$346,947	Michael Quintanilla ²
11	Southwest Research Center Federal Credit Union ⑪ swrcfcu.com	7215 Culebra Rd. San Antonio, TX, 78251 210-684-1054	\$73.41 million	\$40.75 million	\$66.57 million	\$94,538	Alice Viera
12	Select Federal Credit Union ⑬ selectfcu.org	1914 IH-35 N San Antonio, TX, 78208 210-223-6561	\$42.56 million	\$37.22 million	\$32.34 million	\$448,502	Belinda Barrera-McDaniel bmdaniel@selectfcu.org
13	City Public Service/IBEW Federal Credit Union ⑫ cpsibewfcu.org	1002 Camden St. San Antonio, TX, 78215 210-353-2376	\$40.56 million	\$17.63 million	\$35.5 million	\$251,502	Adam Conine memberservices@cpsibewfcu.org
14	Texas Associations of Professionals Federal Credit Union ⑮ thecreditunion.com	9110 IH-10 W. #100 San Antonio, TX, 78230 210-593-1200	\$34.46 million	\$31.07 million	\$31.21 million	\$365,441	Paula Grigsby paulaw@thecreditunion.com
15	Fellowship Credit Union ⑯ fellowshipcu.org	8200 Windway Dr. San Antonio, TX, 78239 210-599-4488	\$19.99 million	\$10.66 million	\$15.36 million	\$33,749	Pam Jones mbrservice@fellowshipcu.org
16	Texas Workforce Credit Union ⑰ texasworkforcecu.com	4801 N.W. Loop 410 #100 San Antonio, TX, 78229 210-521-2898	\$9.58 million	\$8.2 million	\$8.58 million	\$32,252	Mary Dunagan twcu@satx.rr.com
17	Local 142 Federal Credit Union ⑱ local142fcu.com	501 W. Quincy St. San Antonio, TX, 78212 210-226-4536	\$7.98 million	\$2.82 million	\$7.18 million	-\$52,903	Marcia Burleson local142@aol.com
18	Express-News Federal Credit Union ⑲ enfcu.org	301 Ave. E San Antonio, TX, 78205 210-250-3333	\$7.53 million	\$4.62 million	\$6.52 million	-\$26,754	Tammy Murray
19	GPM Federal Credit Union ⑳ NA	2211 N.E. Loop 410 San Antonio, TX, 78217 210-357-2222	\$1.71 million	\$681,448	\$1.37 million	\$24,936	Kathy Barrera

1 Formerly United SA Federal Credit Union

2 Interim President/CEO

NOTES: NA - not applicable, not available or not approved

Date published: March 2, 2018

► CLOSER LOOK

69.7%

Average loan/deposit ratio of all credit unions represented on The List this year

\$24.4B

Total assets of all credit unions represented on The List this year

1.97M

Total membership of all credit unions represented on The List this year

ABOUT THE LIST
Information for this list was obtained from the National Credit Union Administration website for credit unions based in San Antonio, as of December 31, 2017. To see additional information about the lists visit the online list at bizjournals.com/sanantonio/topic/lists.

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UPCOMING TOP 25 LISTS:

Contact Kim Hernandez at khernandez@bizjournals.com to receive instructions on how to participate in the survey

- March 9

Commercial Printers, Graphic Design Firms

March 16

Cloud Service Providers, Networking and System Integrators, Information Technology Firms
- March 23

Assisted Living Centers, Home Health Care Agencies

March 30

Financial Planning Firms, ranked by assets
Financial Planning Firms, ranked by number of Certified Financial Planners
- April 6

Community and Technical Schools

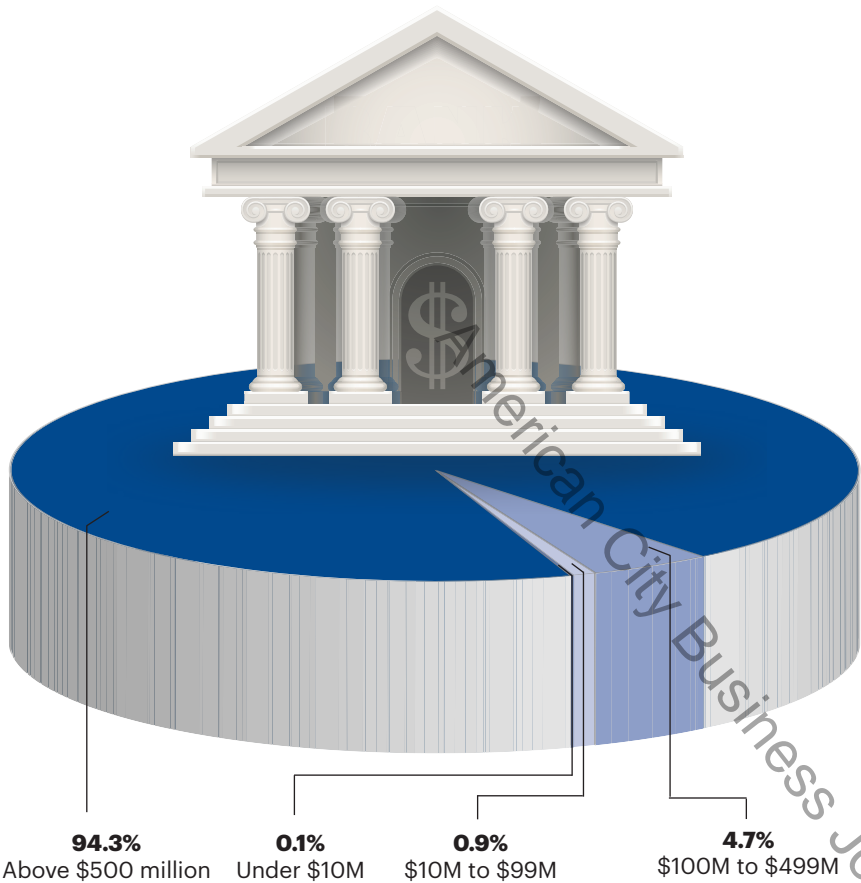
April 13

Rooftop Solar Energy Companies, Environmental Engineering Firms, Energy Law Firms

THE LIST

CREDIT UNIONS BY ASSET GROUP SIZE

Of the \$24 billion in assets at credit unions on The List, Security Service FCU and Randolph-Brooks FCU account for \$18.1 billion of that total.
(December 2017)



SOURCE: SABJ research; National Credit Union

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THE LIST

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1	Dykema Cox Smith dykema.com	112 E. Pecan St. #1800 San Antonio, TX 78205 210-554-5500	2,473	13,912	0	Rene Ruiz
2	Elder Bray & Bankler PC elderbray.com	755 E. Mulberry Ave. #450 San Antonio, TX 78212 210-424-4520	2,000	2,000	15	David Roth, droth@elderbray.com Dan Elder, delder@elderbray.com Michael Morell, mmorell@elderbray.com
3	Akin Gump Strauss Hauer & Feld LLP akingump.com	300 Convent St. #1600 San Antonio, TX 78205 210-281-7000	834	88,045	25	Kim Ramsey
4	Haynes and Boone LLP haynesboone.com	112 E. Pecan St. #1200 San Antonio, TX 78205 210-978-7000	776	11,887	43	Frank Ruttenberg
5	Jackson Walker LLP jw.com	112 E. Pecan St. #2400 San Antonio, TX 78205 210-978-7700	714	7,671	41	Stephanie Chandler, schandler@jw.com Steve Ramon, sramon@jw.com Mark Comuzzie, mcomuzzie@jw.com
6	Bracewell LLP bracewell.com	300 Convent St. #1500 San Antonio, TX 78205 210.299.3400	392	7,131	10	James H. Kizziar Jr., james.kizziar@bracewell.com Richard C. Danysh, richard.danysh@bracewell.com

▶ ABOUT THE LIST

Information on The List was supplied by individual companies through questionnaires and could not be independently verified by the San Antonio Business Journal. Only those that responded to our inquiries were listed.

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SPORTS VIEW

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COLLEGE SPORTS

McCombs critical to Campos' new UTSA plan

Almost immediately after Lisa Campos was named in November to succeed Lynn Hickey as vice president of intercollegiate athletics at the University of Texas at San Antonio, she met with one of this city's most successful and powerful entrepreneurs – Red McCombs.

Meeting so soon with the former San Antonio Spurs and Minnesota Vikings owner was a genius move by Campos. That encounter was essentially a kickoff for a crucial pursuit of more corporate and philanthropic support.

UTSA needs new athletic facilities to keep up with its peers in Conference USA. It must also build more support for existing sports, including a Football Bowl Subdivision program that in December came up short of securing a second consecutive postseason game.

All of that takes more money than UTSA has in its sports war chest. So while Campos and her team work to engage



UTSA Vice President of Intercollegiate Athletics Lisa Campos and San Antonio businessman Red McCombs

more students and alumni, she will also need to build and strengthen corporate ties to raise more cash. Who better to turn to for help than McCombs, who has closed one big deal after another during his illustrious career.

Campos, who started her new job in mid-January, has since met with McCombs a second time. She expects there will be more meetings to come.

"He's been so gracious to me – to take time out of his schedule to meet," Campos said. "He is going to be a great mentor. He's open to us continuing the dialogue. He's even offered to come on campus to meet with me."

McCombs could open some important doors for Campos and UTSA. It's possible he could even write another check to the school.

Campos said McCombs is impressed by what he has seen and heard from new UTSA President Taylor Eighmy, who was at the University of Tennessee before coming to San Antonio in September.

"He's so excited about Eighmy's vision for athletics and for the institution as a whole," Campos said. "There is so much potential with athletics. With Eighmy's leadership, we are going to continue to elevate UTSA."

Still, UTSA will need outside help. At a minimum, McCombs can provide Campos with invaluable – and timely – advice in how

to connect with more potential supporters.

"I think he is going to be very supportive in a lot of different ways. Not just monetarily," Campos said when asked what role McCombs could play moving forward. "I think he's going to help connect me to the right people."

Other business leaders could follow.

"He is like a lot of other supporters in the community. They want a clear vision of where UTSA athletics is going," Campos said. "They want clear priorities and strategies, and as soon as we can develop that, I believe there are a lot of people who are going to participate in supporting us."

In meeting with McCombs early on, Campos' actions followed a promotional tagline his dealerships have used for years: "Better see Red."

The payoff of heeding that advice could be greater credibility and visibility for UTSA sports among local corporate leaders – perhaps with more funding to follow.



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GRAHAM WESTON

Notable roles: Co-founder of Rackspace Hosting Inc., Weston Urban, Weston Ventures, the 80/20 Foundation and Geekdom LC

Bottom line: Weston told a crowd of young professionals at Geekdom, a local co-working space for the technology sector, that he envisions a San Antonio that is capable of building solid businesses but also having more fun. Over the years, Weston has often recruited technology talent from outside San Antonio for Rackspace and the creation of Open Cloud Academy, a local vocational school. Weston is underwriting the Botanica Music Festival in March — alongside others — at Six Flags Fiesta Texas theme park as another effort to offer more fun for that generation.

He said: “I think that Geekdom is kind of like holding a party. We are going to put out the chips and the beers, and hopefully, people will come and bring energy to it and make it happen. You can’t buy human energy at H-E-B. To think that we’ve been part in creating 700 jobs [in six years] is pretty incredible. [Downtown coffee shops and fun destinations like Pearl] These are the places that will bring San Antonio a sense of fun, uniqueness, sense of place and community that we’ve been striving and longing for. We don’t have to have too many of these examples to see what a difference it makes.”

**NICK LONGO**

Notable roles: Founder of CoffeeCup software, former Rackspace Hosting Inc. executive and co-founder of Geekdom LC

Bottom line: Longo told a crowd recently that he sees less value in recruiting technology transplants from other markets and more value in local workers building their own businesses. Longo envisions a San Antonio in which youth take their ideas and build companies where they would want to work instead of accepting life in a corporation or even a startup whose culture doesn’t suit them.

He said: “I just think that everybody is underemployed. How many people don’t want to work somewhere? There has to be tens of thousands, plus all these high school and college kids who are still looking for what to do that might get stuck working at Starbucks when I know that they are brilliant, because I talk to them. I would prefer that [San Antonio businesses] didn’t recruit. We have high school and college students here. It would save these companies millions of dollars because recruiting is expensive instead of saying: ‘Hey kid at Starbucks, why don’t you learn how to code or network? You’re not below or above someone who grew up somewhere else and can learn the same skills.’”

**CLIFF ZINTGRAFF**

Notable roles: CEO of DaVinci Minds, University of Texas at Austin Ico2 Institute director, board member and former chairman for SASTEMIC, former executive at SecureLogix Corp. in San Antonio

Bottom line: Zintgraff is active in local STEM education and recently hosted high school students at the San Antonio Museum of Science and Technology. Years ago, many companies in the local market considered high school students too young for workforce development efforts, but that’s since changed, he suggested.

He said: “We’ve got to fit San Antonio’s culture as we do it; there’s a lot of factors. You can’t just roll an education program in a school and expect it to have a systemic effect if it doesn’t fit with the culture of a region. ... But these [tech and cyber] jobs are here, and there’s going to be more. San Antonio has a lot of assets that are not well-known to people locally. We can teach students something about cybersecurity and technology that they don’t know already, but that’s not our main job. It’s to make them aware of why these things are interesting.”

**COVER****RETEN
DEF**

BY KRISTEN M
kmosbrucker@bizjour

MEET NOAH. HE’S A TECH-MINDED TEEN WHO DOESN’T PLAN TO STAY IN SAN ANTONIO UPON

Noah Drury is an avid technologist who will graduate in a few months from South San Antonio High School with his sights set on a career in technology, perhaps in cybersecurity. In high school, he participated in CyberPatriot, a cybersecurity education program created by the Air Force Association to prepare the next generation of employees through training and a nationwide competition.

While for now he has enlisted in the Army, his ideal career path would involve working for a tech company in Washington state.

“There’s a lot of tech up there,” he told the Business Journal.

Like Drury, young people who represent San Antonio’s potential tech workforce are facing a poignant question as they consider their options: Do I stay or do I go?

Meanwhile, when asked whether he’d like to run a business or a startup someday, Drury said not likely.

His answers to both questions are troubling to many local business leaders who seek to offer an alternative narrative for tech-minded youth. And they’re working to build a new San Antonio that is more attractive to students like Drury.

And yet, it’s unclear how often senior executives get a chance to listen to the next-generation workforce’s desires about what sort of work-life would attract them to



STORY

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DAVID MONROE

Notable roles: Founder of The Telesis Group, CEO of e-Watch Corp. and former vice president of research and development for Datapoint, previously known as Computer Terminal Corp.

Bottom line: Monroe — a notable inventor who holds dozens of patents for technology — started his career as an intern at Computer Terminal Corp. in San Antonio, later known as Datapoint. Monroe donated his private collection of tech devices acquired over the decades to create the San Antonio Museum of Science and Technology that is housed at Port San Antonio. Monroe sees value in education about the history of technology in the local economy — not just about tech at large.

He said: “Since I was young, I’ve just been interested in science and technology, taking things apart and building something else. [The museum] is going to help San Antonio tourism, help our children get inspired to look into these technical fields. And it’s going to help us with economic development. [Datapoint] took off; it was right here in San Antonio. They were building a factory and making these machines, and there was this little company out in California that made memory. It was the first electronic memory; it was Intel. This company [Datapoint] was the biggest customer for Intel. These ones were the first built ever, and they were built in San Antonio.”



JORGE VARELA

Notable roles: CEO of Velocity TX, executive vice president of the Texas Research and Technology Foundation, former director of TECH Fort Worth, serial entrepreneur and angel technology investor

Bottom line: Varela, a transplant to the San Antonio area after long stints in North Texas and the West Coast, is tasked by the Texas Research and Technology Foundation to stir up the local network and invite investors, startups and the technology workforce alike to do the same through Velocity TX. He sees value in the existing San Antonio workforce and talent pool and would likely suggest doubling down on the city’s diverse cultural roots.

He said: “You can start a company that begins tomorrow and dies by Friday; it doesn’t mean anything. But give me a startup that sticks around for 10 years and hires more than 50 people; that is an important statistic right there. It’s all here [in San Antonio], everything that we need. But we need more investment. We need more startups and more people who are willing to take a chance. We need ambassadors to tell the world that San Antonio is not as bad off as you think, there’s more to come if you want to start a successful startup. If you just want a startup, go somewhere else. But if you want to start something real, come here.”



ADAM HAMILTON

Notable roles: CEO of Southwest Research Institute, founder of Signature Science LLC

Bottom line: Southwest Research Institute injects about \$1 billion in economic activity into the San Antonio economy each year. It has hundreds of scientists with advanced degrees tackling complex technical challenges. Some of its research engineers are graduates of local universities who had internships during college and are now working in laboratories on topics such as autonomous vehicle research.

He said: “We haven’t had the focus to encourage these science and technology careers for our younger population. We’re committed to that because San Antonio has as much potential as any city in this country. We’re committed to helping that potential become realized in the areas of science and technology and make San Antonio a real hub, particularly when you think about the international connections that we have. We have so many connections here in Central America, Latin America and parts of Europe through our culture, language and diversity.

ON ENTERING THE WORKFORCE. THESE BUSINESS LEADERS ARE HOPING TO CHANGE THAT.

a company or a city. Their day-to-day world is generally far removed from typical San Antonio high school students, who may one day consider investing in tech education and becoming local tech employees or executives themselves.

With such realities in mind, the Business Journal spoke with local students about their future plans related to technology and with some local tech sector leaders about their ideas and philosophies for encouraging them to join the next-generation workforce in the Alamo City or even to be entrepreneurs that create San Antonio’s future startups.

We met several teenagers, including the sampling rep-

resented in this report, in a couple of venues. Some were participating in SA Works’ third annual Job Shadow Day, a citywide effort in which 4,000 area students visited more than 130 local employers, while others were visiting the San Antonio Museum of Science and Technology. These students were not among those selected through a lottery system to attend the CAST Tech high school in downtown San Antonio.

And while there are dozens of executives actively involved in creating pipelines for tech talent to fuel the future economy, the ones appearing here are among the most engaged.

COVER STORY

► BUSINESS VOICES

Businesses in San Antonio, including those with headquarters here and others with sizable operations in the region, have established various initiatives to increase the number of homegrown technology industry workers to fill future jobs.

On a recent weekday in February, more than 130 companies — large and small — across the city were matched with 4,000 students as part of SA Works' annual Job Shadow Day. The goal next year is to pair upwards of 5,000 students with potential future employers.

"It's so important that our school districts support this program," said Romanita Matta-Barrera, executive director at SA Works.

Here are examples of other efforts by companies in San Antonio.



ACCENTURE FEDERAL SERVICES,

a subsidiary of Accenture LLP, based in New York City, has more than 1,000 employees in San Antonio in its technology and innovation center. In 2016, the company connected with Joint Base San Antonio 502nd Air Base Wing through its career skills program for military members transitioning into civilian life as it sought to hire at the center. In 2017, the federal contractor for technology services began a program with up to 50 paid apprenticeships for students and adults from the Eastside Education and Training Center, Sam Houston High School and St. Philips College.



RACKSPACE HOSTING INC.,

began Open Cloud Academy several years ago to provide low-cost training of next-generation Linux administrators and computer system administrators. The program has graduated 655 students, more than half of which had subsidized tuition through Project Quest, a local workforce nonprofit organization. More recently, the company began a market-rate cybersecurity certification program and leases the fifth floor of the Rand Building downtown.



USAA,

a nearly Fortune 100 insurance and financial services business headquartered in San Antonio, has been investing to widen the technology talent pipeline for its internal workforce. USAA expects to add 2,000 employees downtown, including new hires and workers to be relocated in the next few years. The local business is actively curating curriculum for potential Project Quest participants to obtain certifications and skills afterward that would increase the likelihood of being able to hire locally for technology jobs. The company is underwriting a military transition program through Geekdom LC for active duty service members navigating options as a civilian in San Antonio.



JUNGLE DISK,

a local secure backup business that spun out of Rackspace several years ago with about 30 employees, has been very active in the industry advisory board of the Centers for Applied Science and Technology, or CAST for short, high-tech high school. Jungle Disk was an early adopter of the paid Students + Startups internship program through Trinity University and recently hosted 60 students during Job Shadow Day near its headquarters in the Rand Building downtown.



H-E-B GROCERY CO.,

the largest retailer in Texas headquartered in San Antonio, has invested at least \$3.6 million for a new in-district charter school system, the Centers for Applied Science and Technology schools. The first such school — known as CAST TECH, which will be part of the San Antonio Independent School District — is focused on business, technology and entrepreneurship. The second school, expected to open in fall 2018, is CAST STEM, which will have advanced manufacturing as a curriculum track, through the Southwest Independent School District. A third school is planned to open in the coming years called CAST MED, which is expected to be focused on health care and biotechnology at the Brooks campus of Texas A&M University.

► YOUTH VOICES



[When asked if he's inspired or wants to go into technology as a career] "I don't think so. I still don't know what I'm going to do when I graduate. I [think] I want to be a firefighter or a police officer."

IVAN STANFORD, 16, South San Antonio High School

"I think [technology] is good to know even if you don't have a job in it, just the background and where it comes from. I always wanted to be a teacher for little kids because I see my teachers."

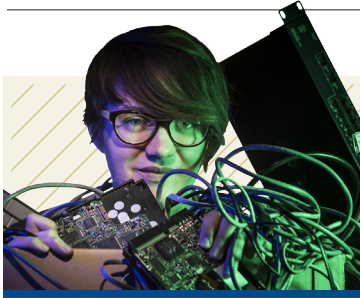
VICTORIA LOPEZ, 16, South San Antonio High School

"My networking teacher ... inspired me to come out [here]. The first job shadow that we did was with HOLT CAT, and I actually got an internship with them, so I'm just looking to experience more internships that are out there. What I would be doing is IT and business. A lot of the technology that I see is with my phone. ... I want to learn more about the functions. YouTube as well [I have a channel]. I only have two videos up and two subscribers, but I'm working on it. I'm trying to do fashion, makeup and anything creative on there. ... I see [fashion and technology] colliding together in my life. ... [When asked whether she wants to start her own company, she said yes] I want to be able to make more money than my dad makes."

RACHELE SMITH, 17, junior, Southwest High School

"I've always liked technology, so I thought I would make a career out of it. I thought that I would come around and look at Cisco. It's a good tech company. Just to explore and see the opportunities. I'm going to go to Texas A&M in College Station. It's always been my favorite school ever since I was a kid, and it has a very good engineering program, and I want to be an engineer [referencing computer science]. I'm taking a networking class for [information technology], and that's the only one that I'm taking besides my sciences."

ADYAN GONZALES, 18, senior, Southwest High School



TECH FLASH

Kristen Mosbrucker covers technology, finance and the military.

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Robert Janssen, CEO of Outsource Brazil, visited San Antonio as part of a partnership with Velocity TX.

GABE HERNANDEZ | SABJ

STARTUPS

PARTNERSHIP BRINGS RIO TO SAN ANTONIO

Meet the Brazilian venture capitalist leading startups to the Alamo City

Robert Janssen – CEO of Outsource Brazil and an active investor with Sand Hill Angels, a Silicon Valley technology investor group – visited San Antonio recently as part of a partnership with Velocity TX, the new arm of the Texas Research and Technology Foundation.

Janssen is parsing through numerous Brazilian tech and bioscience startups for a binational program in which startups will be incubated in Rio de Janeiro and San Antonio. The first cohort of roughly a dozen startups is expected to arrive in

San Antonio in the fall and include some health care companies so the organization can produce some “fast wins.”

Janssen, who has been building tech companies across international borders for two decades, touts having a mixed heritage as an advantage, saying he was “made in Japan, born in the U.S. and raised in Brazil. ... I’m a mutt and have a competitive advantage of not having one cultural bias.”

He suggests the biggest challenge for early-stage startups from emerging

countries is bridging the cultural divide because often in their home countries, business networks build on close-knit relationships and are not as open to competition.

“When [startups] come out here to the U.S., they find themselves in a totally different environment. It’s highly competitive, and they have to reset their business mindset,” Janssen told the Business Journal in an exclusive interview. “There are a lot of cultural things that come into the business environment, and people just

take it for granted. That’s where we help our clients be able to bridge those cultural gaps and be able to hit the ground running.”

Among notable cultural differences, Brazilians do not consider themselves Hispanic, and there is often a language barrier as Brazil is the only Portuguese-speaking country in South America, while executives in the rest of the Americas mostly speak English and Spanish.

Values and cultural alignments are key yet normally overlooked, Janssen said. Instead, people go straight to the business connection and the value proposition, and he said his organization has benefited from paying attention to those intangibles.

“This is why we have been able to evolve from a cross-border business advisory board to also becoming an international accelerator,” Janssen said. “We’re dealing right now with Turkey and Chile.”

Janssen – who is also vice president of international relations for ASSESPRO Nacional, the largest information technology association in Brazil – sees San Antonio as a “softer landing” for Brazilian startups than Austin.

“Austin is more established. San Antonio is a much better fit,” he said. “We’re in this for the long run.”

The Brazilian tech startup market has evolved in recent years. In 2012, a study by the MIT Sloan School of Management found that 50 firms made investments in 80 tech startups. That same year, there were two funds with \$260 million in assets under management for startups in that country. There is a growing middle class in Brazil, and there were an estimated 88 million internet users in that nation several years ago.

The MIT study noted that most exit strategies for tech startups in Brazil involve strategic mergers and acquisitions – not so much for initial public offerings.

Since then, Dealbook, a crowd-sourced website that tracks tech startup deals listed 2,167 investments and acquisitions across 1,820 companies and 495 investors in Brazil. In January, a taxi on-demand mobile application – 99 Taxis, which had 100,000 drivers and millions of riders each month – was acquired by DiDi Chuxing, a major Chinese ride-hailing mobile app that rivals Uber Technologies Inc. While financial terms of that deal were not disclosed, sources familiar with it valued the startup at nearly \$1 billion and said the Chinese company now holds a “significant majority” for expansion across Latin America. Monashees, a venture capital firm in Sao Paulo, invested in the startup in 2013.

SABJ SNAPSHOT

40 UNDER 40



The San Antonio Business Journal honored the 2018 40 Under 40 honorees in front of a sold-out audience on Feb. 22 at Pearl Stable and presented its annual Woman and Man of the Year Awards.

The Woman of the Year award was presented to Emma Faye Rudkin, founder of Aid the Silent and an internationally known role model and speaker for the deaf and hearing-impaired community. Her organization's mission is to aid economically disadvantaged deaf children and teens to reach their full potential and to live life more richly by providing funds to receive hearing and speech resources.

Lawrence Scott, an assistant professor in the Educational Leadership Department at Texas A&M University - San Antonio and executive director of the Community for Life Foundation, was named the 2018 Man of the Year. The Community for Life Foundation is a scholarship fund that has given over half a million dollars to eligible students nationwide.

PHOTOS BY GABE HERNANDEZ | SABJ



1. Emma Faye Rudkin of Aid the Silent was named the 2018 40 Under 40 Woman of the Year on Feb. 22.

2. Lawrence Scott of Texas A&M University-San Antonio and Community for Life Foundation was named the 2018 40 Under 40 Man of the Year on Feb. 22.

3. The 2018 class of 40 Under 40 honorees took time for a group photo after the awards presentation with San Antonio Business Journal President and Publisher Jimmy Holmes, right.



Class of 2018 40 Under 40 honorees, from left, Xavier Toson, James Chandler and Amir Samandi socialize at the event.



Rene Dominguez, center, director of economic development for the City of San Antonio, was on hand to honor this year's 40 Under 40.



2018 40 Under 40 honoree Brandon Seale, center, celebrates with friends and family.

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SAN ANTONIO
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40 UNDER 40

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Lawrence Scott
2018 Man of the Year

Emma Faye Rudkin
2018 Woman of the Year

LEADS

Information to build your business

► Abstracts of Judgment

This listing includes abstracts of judgment of more than \$10,000 filed in the Bexar County Courthouse. This information is available on disk or via e-mail. Call 877-593-4157.

Sable Construction Inc. vs. Jon McFadden dba JDM Custom (foreign-Travis County), \$12,807, plaintiff, Book/Page 18982/223, 02/09/18.

National Funding Inc. vs. Montelongo Longoria Design Build LLC (foreign-Los Angeles County CA), 816 Camaron St. #109, San Antonio 78212, \$79,684, plaintiff, Book/Page 18981/235, 02/09/18.

Gabriel Fernandes/Clara Severina Fernandes vs. William Von Banks/Rollston-Banks LLC, \$63,112, plaintiff, Book/Page 18983/2014, 02/12/18.

Small Business Term Loans Inc. vs. Trans Soil International LLC dba Adobo Catering/Ricardo Miguel Galindo (foreign-Dallas County), 19141 Stone Oak Pkwy. #104, San Antonio 78258, \$61,320, plaintiff, Book/Page 18983/1671, 02/12/18.

The Frost National Bank vs. Bexar Safety Leadership Academy Inc., 10843 Gulfdale St. #101, San Antonio 78216, \$11,662, plaintiff, Book/Page 18987/902, 02/13/18.

Rexel Inc. vs. MZ Flooring & Painting LLC (foreign-Travis County), 7823 Marina Dr. #1, San Antonio 78250, \$38,213, plaintiff, Book/Page 18985/2004, 02/13/18.

Great Midwest Insurance Co. vs. Central Rig Services LLC (foreign-Travis County), 25319 Boerne Stage Rd., San Antonio 78255, \$55,030, plaintiff, Book/Page 18985/2002, 02/13/18.

► Affidavits of Mechanics' Liens

These cases represent mechanics liens involving businesses in Bexar County; includes parties involved, amount, book and page number, and date filed. This information is available on disk or via e-mail. Call 877-593-4157.

Claimant: Buske Trim Carpentry LLC, Contractor: DDB&B Construction Inc., \$36,140, Owner: SAT Live Oak LLC, on property at County Block 4329, San Antonio 78257, Book/Page 18982/1425, 02/09/18.

Claimant: Miner Ltd., Contractor: San Antonio Food Bank, \$50,836, Owner: San Antonio Food Bank, on property at San Antonio Food Bank 5200 Enrique M. Barrera Pkwy., San Antonio 78227, Book/Page 18985/2123, 02/13/18..

► Building Permits

These are newly issued building permits collected from the city of San Antonio Building Inspections Department. The following information is included: contractor/owner, job site address, description, estimated value. This information is available on disk or via e-mail. Call 877-593-4157.

COMMERCIAL

Adam Mehevec, commercial alteration at 4542 SE Loop 410, (site work/expansion), \$170,200.

Caleb Chance, commercial

construction at 4239 N. Loop 1604 W., (site work), \$821,565.

Corey Thiele, commercial alteration at 1305 N. Loop 1604 W., (tenant improvment), \$650,000.

Curtis Lee, commercial alteration at 1901 S. Alamo St., \$1,500,000.

David Emler, commercial alteration at 1803 Broadway St., (tenant improvement), \$614,800.

Donald McCroskey, commercial construction at 10417 S. I-H 37, \$1,500,000.

Douglas Nett, commercial alteration at 11511 Old Perrin-Beitel Rd. Bldg. 1, (partial interior demo), \$479,969.

Douglas Nett, commercial alteration at 11511 Old Perrin-Beitel Rd. Bldg. 2, (partial interior demo), \$254,677.

Glenda Jacoby, commercial construction at 12215 Starcrest Dr., (site work), \$500,000.

Greg Snow, commercial alteration at 200 W. Jones Ave. Bldg. 6, (classroom), \$130,000.

Holly Jenkins, commercial construction at 4003 N. Loop 1604 W., (retaining walls), \$327,920.

Joy Kokal, commercial alteration at 6301 NW Loop 410, (tenant improvement), \$125,000.

Lori May, commercial alteration at 17907 I-H 10 W., (electrical), \$220,000.

Mark Ellis, commercial alteration at 12777 I-H 10 W., (tenant improvement), \$731,000.

Nazem Al-Hiraky, commercial construction at 15619 Nacogdoches Rd., \$1,500,000.

Patrick Fetzer, commercial construction at 26958 N. US Hwy. 281, (auto service), \$918,000.

Richard Williams, commercial alteration at 3730 I-H 10 E., (gas/plumbing/rpz), \$24,000,000.

Rusty Hastings, commercial alteration at 1017 Central Pkwy. N. #100, (tenant improvement), \$456,000.

Ryan Buba, commercial alteration at 4502 Medical Dr., (tenant improvement), \$525,000.

Steve Uzcategui, commercial alteration at 5776 Stemmons #113, (tenant improvement), \$129,000.

Steven Nicholson, commercial alteration at 8042 Wurzbach Rd. #615, (tenant improvement), \$190,000.

Steven Pichichero, commercial construction at 17147 Autry Pond, \$1,350,000.

Sysun Howell, commercial construction at 823 Arion Pkwy., (site work), \$350,000.

Toby Bowman, commercial addition at 8631 Tezel Rd., (tenant improvement), \$1,800,000.

Toby Bowman, commercial alteration at 5111 USAA Blvd., (rehab bus drop off), \$230,000.

Victor Meneses, commercial alteration at 23702 I-H 10 W. #104-106, (tenant improvement), \$100,000.

Ward Richter, commercial addition at 6011 De Zavala Rd., \$400,000.

RESIDENTIAL

(Unknown), single-family residence at 10415 Francisco Way, \$213,825.

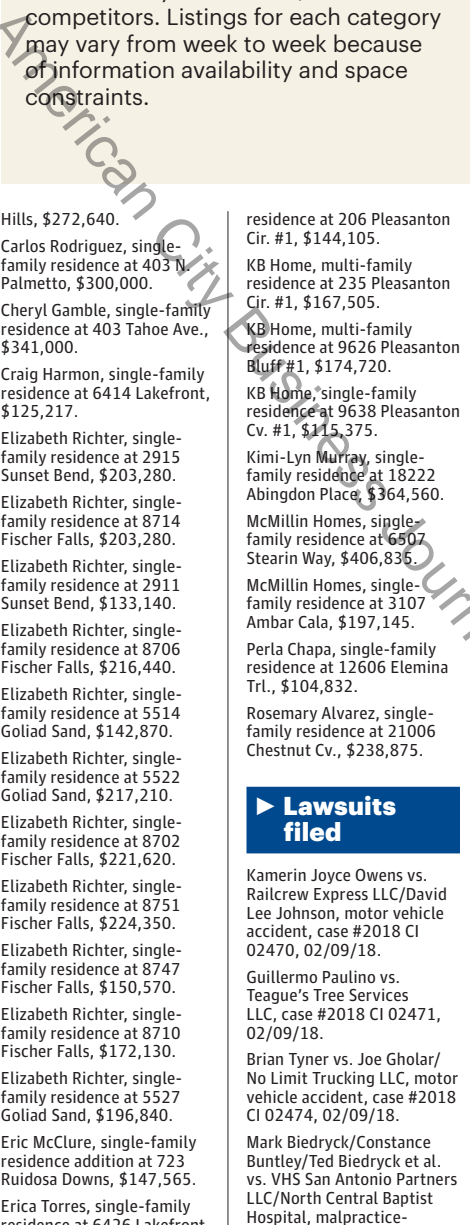
Adrienne Davis, single-family residence at 309 Pierce, \$304,937.

Carla Salinas, single-family residence at 21811 Rugged

► ABOUT THIS SECTION

READER'S GUIDE

Leads is a collection of information gathered from San Antonio area courthouses, government offices and informational Web sites. We gather these public records so you can build your business. No matter what business you are in, you can gain a competitive edge by reading Leads. Find new and expanding businesses and new customers. Find out the area's commercial and residential hot spots. Find clues about the financial condition of your vendors, customers or competitors. Listings for each category may vary from week to week because of information availability and space constraints.



Hills, \$272,640.

Carlos Rodriguez, single-family residence at 403 N. Palmetto, \$300,000.

Cheryl Gamble, single-family residence at 403 Tahoe Ave., \$341,000.

Craig Harmon, single-family residence at 6414 Lakefront, \$125,217.

Elizabeth Richter, single-family residence at 2915 Sunset Bend, \$203,280.

Elizabeth Richter, single-family residence at 8714 Fischer Falls, \$203,280.

Elizabeth Richter, single-family residence at 2911 Sunset Bend, \$133,140.

Elizabeth Richter, single-family residence at 8706 Fischer Falls, \$216,440.

Elizabeth Richter, single-family residence at 5514 Goliad Sand, \$142,870.

Elizabeth Richter, single-family residence at 5522 Goliad Sand, \$217,210.

Elizabeth Richter, single-family residence at 8702 Fischer Falls, \$221,620.

Elizabeth Richter, single-family residence at 8751 Fischer Falls, \$224,350.

Elizabeth Richter, single-family residence at 8747 Fischer Falls, \$150,570.

Elizabeth Richter, single-family residence at 8710 Fischer Falls, \$172,130.

Elizabeth Richter, single-family residence at 5527 Goliad Sand, \$196,840.

Eric McClure, single-family residence addition at 723 Ruidosa Downs, \$147,565.

Erica Torres, single-family residence at 6426 Lakefront, \$125,217.

Erica Torres, single-family residence at 6422 Lakefront, \$103,843.

Erica Torres, single-family residence at 6439 Woodcliff Bend, \$103,843.

Erica Torres, single-family residence at 6442 Lakefront, \$103,843.

Francisco Morales Jr., single-family residence at 801 E. Ashby Place, \$110,000.

Gray Fossier, single-family residence at 348 Claremont Ave., \$139,880.

Hector Mosqueda, single-family residence at 821 E. Park Ave., \$280,000.

Jorge Flores, single-family residence at 6110 Rio Olmos Pass, \$143,455.

Jorge Flores, single-family residence at 6119 Rio Olmos Pass, \$255,970.

Jorge Flores, single-family residence at 6211 Fox Peak, \$165,815.

Jose Romo, single-family residence at 4803 Anacacho, \$170,000.

KB Home, multi-family

residence at 206 Pleasanton Cir. #1, \$144,105.

KB Home, multi-family residence at 235 Pleasanton Cir. #1, \$167,505.

KB Home, multi-family residence at 9626 Pleasanton Bluff #1, \$174,720.

KB Home, single-family residence at 9638 Pleasanton Cv. #1, \$115,375.

Kimi-Lyn Murray, single-family residence at 18222 Abingdon Place, \$364,560.

McMillin Homes, single-family residence at 6507 Stearin Way, \$406,836.

McMillin Homes, single-family residence at 3107 Ambar Cala, \$197,145.

Perla Chapa, single-family residence at 12606 Elemina Trl., \$104,832.

Rosemary Alvarez, single-family residence at 21006 Chestnut Cv., \$238,875.

► Lawsuits filed

Kamerin Joyce Owens vs. Railcrew Express LLC/David Lee Johnson, motor vehicle accident, case #2018 CI 02470, 02/09/18.

Guillermo Paulino vs. Teague's Tree Services LLC, case #2018 CI 02471, 02/09/18.

Brian Tyner vs. Joe Gholar/No Limit Trucking LLC, motor vehicle accident, case #2018 CI 02474, 02/09/18.

Mark Biedryck/Constance Buntley/Ted Biedryck et al. vs. VHS San Antonio Partners LLC/North Central Baptist Hospital, malpractice-medical, case #2018 CI 02477, 02/09/18.

Merchant Cash and Capital LLC vs. Road Builders LLC/Road Builders/Carlos Zavala et al., debt/contract, case #2018 CI 02482, 02/12/18.

Pedro Ortiz vs. All Star Imports Inc./Legend Mazda/World Car Mazda North et al., injury or damage, case #2018 CI 02487, 02/12/18.

Terry Chhabra RN vs. Southwest General Hospital LP/Southwest General Hospital/Abraham Anwar Alecozay MD, employment-retaliation, case #2018 CI 02491, 02/12/18.

Geoff Stebbings vs. Labatt Food Service LLC et al., motor vehicle accident, case #2018 CI 02500, 02/12/18.

Sam Shannon/Kristen Shannon vs. Balcones Builders/SA Comfort Construction Co. Inc., consumer/dtpa, case #2018 CI 02512, 02/12/18.

J.P. Hart Lumber Co./Hart Components LLC vs. Gerstner Construction Management LLC/Joshua Gerstner/Juan Ortega, debt/contract, case

EMAIL EDITION

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#2018 CI 02517, 02/12/18.

Robert Medrano/Lileana Ruiz vs. Main Event Entertainment LP, premises, case #2018 CI 02528, 02/12/18.

Margarita Jimenez/Alice Moreno vs. Via Metropolitan Transit/Star Shuttle Inc. et al., injury or damage, case #2018 CI 02539, 02/12/18.

Giovanni Caballes vs. EGT Holdings LLC/Stephens Roofing and Remodel, debt/contract, case #2018 CI 02544, 02/12/18.

Renae Brown vs. Frank Bernal/Bernal Contracting, debt/contract, case #2018 CI 02552, 02/12/18.

Jaime F. Saenz vs. Rico Garza/Hayden Castle Hills LLC/Castle Hills Townhomes, injury or damage, case #2018 CI 02553, 02/12/18.

PB Woodlake Plaza San Antonio Ltd. vs. Roberto Zayas MD, landlord/tenant, case #2018 CI 02554, 02/12/18.

Colby Clay Nobles/Jakeeria Hastings vs. Patrick Bonn/Central Power and Telecom Services LLC, motor vehicle accident, case #2018 CI 02564, 02/12/18.

Robert Brown vs. Natalio Escamilla/KJ Trucking LP/Kenemer Properties LP, motor vehicle accident, case #2018 CI 02566, 02/12/18.

Margarita Jimenez vs. Via Metropolitan Transit/Star Shuttle Inc. et al., case #2018 CI 02572, 02/12/18.

Roma Bridge Logistics Inc. vs. Valram Energy Services LLC/Victor D. Valle/Euladio Diaz Jr., debt/contract, case #2018 CI 02596, 02/13/18.

Jesus Mendez Cervantes vs. North East Independent School District, motor vehicle accident, case #2018 CI 02603, 02/13/18.

Rolling Oaks Mall LLC vs. Boeau Belle Ltd. Inc., debt/contract, case #2018 CI 02628, 02/13/18.

Robert Torres vs. United Services Automobile Association, motor vehicle accident, case #2018 CI 02631, 02/13/18.

Hunter Hempfling-Jenkins vs. Allstate Fire & Casualty Insurance Co., insurance, case #2018 CI 02639, 02/13/18.

Richard De La Garza vs. City of San Antonio, motor vehicle accident, case #2018 CI 02646, 02/13/18.

Rocio Bowen vs. Allmerica Financial Benefit Insurance Co., motor vehicle accident, case #2018 CI 02653, 02/13/18.

Yvannia Garcia vs. Celadon Trucking Services Inc./Celadon Group Inc./Herman Holcomb, motor vehicle accident, case #2018 CI 02668, 02/13/18.

Aaron Bunjes/Trisha Bunjes

vs. Fred Loya Insurance Agency Inc., motor vehicle accident, case #2018 CI 02669, 02/13/18.

Ignacio Mendez vs. Jeremy Gutierrez/Empire Roofing Companies Inc., motor vehicle accident, case #2018 CI 02675, 02/13/18.

Clifford Marvin Wood vs. Ruan Transport Corp./Christopher Ross, motor vehicle accident, case #2018 CI 02692, 02/14/18.

Edith Herrera De Medrano vs. Thousand Oaks Cafe IV LLC, motor vehicle accident, case #2018 CI 02704, 02/14/18.

April Chang/Kuang Chang/Mitchell Chang (minor) vs. Love to Swim School, injury or damage, case #2018 CI 02712, 02/14/18.

Samuel Wright vs. Alterman Inc./Gary Walters, motor vehicle accident, case #2018 CI 02751, 02/15/18.

Rolando Gonzales/Roger Rocha vs. LULAC, contract, case #2018 CI 02759, 02/15/18.

John A. Castro Jr. vs. Methodist Healthcare System of San Antonio Ltd. LLP/Methodist Hospital, malpractice-medical, case #2018 CI 02771, 02/15/18.

Charles Perry Sedgwick vs. Advanced Aesthetics of Texas, debt/contract, case #2018 CI 02780, 02/15/18.

Eduardo Hernandez vs. State Farm Mutual Automobile Insurance Co., motor vehicle accident, case #2018 CI 02782, 02/15/18.

EIB Contractors Inc. vs. AS Electric Services Corp./Dora Manzanares/Carlos Garcia, debt/contract, case #2018 CI 02811, 02/15/18.

Steven Alan Wright/Mark Jackson Wright III/The Estate of Mark Jackson Wright Jr. vs. North Central Baptist Hospital/VHS San Antonio Partners LLC, malpractice-medical, case #2018 CI 02817, 02/15/18.

DGT Inc./Norma Jo Smith vs. 8800 Broadway Plaza LLC, case #2018 CI 02819, 02/15/18.

David De Leon vs. Westlakes Neighborhood Shopping Center/Sandalwood Management, premises, case #2018 CI 02831, 02/16/18.

Dwayne Marroquin vs. Integrity Roofing, debt/contract, case #2018 CI 02840, 02/16/18..

► Real Estate Deeds of Trust

These are deeds of trust recorded with the Bexar County Clerk. They include commercial transfers and residential transfers over \$200,000. The following

information is included: lender; borrower; legal description, property address, ZIP code, subdivision (if available); amount (if available); book/page number; and date recorded. This information is available on disk or via e-mail. Call 877-593-4157.

COMMERCIAL

Community National Bank to HHGC LLC, property at 202 Cactus, San Antonio 78203, \$264,000, Book/Page 18973/1422, 02/05/18.

Pioneer Bank SSB to Ismailson Trading Inc., 2401 Willow Arbor, San Marcos 78666, \$1,667,250, Book/Page 18975/389, 02/05/18.

Pioneer Bank SSB to Ismailson Trading Inc., 2401 Willow Arbor, San Marcos 78666, \$1,000,350, Book/Page 18975/426, 02/05/18.

Texas Capital Bank NA to Sitterle Homes Ltd., 2015 Evans Rd., San Antonio 78258, \$1,257,500, Book/Page 18976/1941, 02/06/18.

Frost Bank to D.G. Ventures LLC, 605 Antler Dr., San Antonio 78213, \$400,000, Book/Page 18976/2192, 02/06/18.

Citizens State Bank to Saya Investment Group LP, 17825 Babcock Rd., San Antonio 78255, \$830,000, Book/Page 18977/1206, 02/07/18.

Texstar National Bank to Missionary Sisters of Our Lady of Perpetual Help Inc., 427 Rigsby Ave., San Antonio 78210, \$250,000, Book/Page 18977/607, 02/06/18.

BRELFI II LLC to Park Avenue at the Pearl, 210 W. Peden Alley, San Antonio 78204, property at 819/821/823 E. Park Ave., San Antonio 78212, \$1,275,789, Book/Page 18977/768, 02/06/18.

Greystone Servicing Corp. Inc. to ZGLVDM LLC, 1980 Post Oak Blvd. #2020, Houston 77056, \$5,675,000, Book/Page 18978/701, 02/07/18.

Texas Heritage Bank to McKissick Enterprises LLC, property at 27509 Boerne Mist, Boerne 78006, \$460,000, Book/Page 18979/1563, 02/08/18.

Dream Home Renovations LLC to HW Assets LLC, 1583 Thousand Oaks #103, San Antonio 78232, \$400,000, Book/Page 18980/1227, 02/08/18.

Texstar National Bank to Living on Top LLC/7035 Elusive Pass Land Trust 2/251 Serna Park Land Trust 2 et al., 2801 Hillcrest Dr., San Antonio 78201, \$521,250, Book/Page 18980/1855, 02/08/18.

Loan Ranger Capital Investments LLC to Post Avenue 231 LLC, 201 W. 5th St. #1100, Austin 78701, \$350,000, Book/Page 18980/1923, 02/08/18.

RESIDENTIAL

Quicken Loans Inc. to Randall Stevens Weir and Kelly Renee Weir, property at 3714 Twisted Oaks Dr., San Antonio 78217, \$307,130, Book/Page 18973/1485, 02/05/18.

Quicken Loans Inc. to John and Anne M. Sheehan, property at 7903 Winecup Hill, San Antonio 78256, \$448,000, Book/Page 18974/1101, 02/05/18.

Quicken Loans Inc. to Patrick S. McCracken, property at 15718 Fern Ridge St., San Antonio 78232, \$268,000, Book/Page 18974/1222, 02/05/18.

Essex Mortgage to Marco and Brittany E. Tenorio, property at 4007 Summer Breeze Ln., San Antonio 78253, \$278,930, Book/Page 18974/2182, 02/05/18.

Sage Capital Bank to Alvaro M. and Denise E. Dominguez, 7526 Eagle Ledge, San

Antonio 78249, \$561,000, Book/Page 18974/2206, 02/05/18.

Veterans United Home Loans to Zane Reed Miller and Chelsea Miller, property at Three Horseshoe Canyon, San Antonio 78258, \$347,310, Book/Page 18974/754, 02/05/18.

Bank of America NA to Artemio S. Jr. and Rose M. Flores, property at 7810 Fortune Dr., San Antonio 78250, \$342,000, Book/Page 18975/1028, 02/05/18.

Jefferson Bank to James and Debbie K. Vasquez, property at 135 Blue Bonnet Blvd., San Antonio 78209, \$426,000, Book/Page 18975/113, 02/05/18.

Freedom Mortgage Corp. to Christopher Griscom and Jennifer Paige Griscom, property at 19714 Encino Knoll St., San Antonio 78259, \$257,240, Book/Page 18975/1382, 02/06/18.

JP Morgan Chase Bank NA to Boriana R. Damm, property at 13422 Vista Bonita, San Antonio 78216, \$296,000, Book/Page 18975/1419, 02/06/18.

Charan Kamal Kahlon to Ravjot Singh Sarao, property at 25839 Scenic Rock, San Antonio 78255, \$417,000, Book/Page 18975/1529, 02/06/18.

Mortgage Electronic Registration Systems Inc. to Gene Paul Brantley and Frances E. Brantley, property at 124 Ridge Trail St., San Antonio 78232, \$540,150, Book/Page 18975/166, 02/05/18.

Quicken Loans Inc. to Ray Jr. and Barbara S. Wilkinson, property at 81 Reynosa, San Antonio 78261, \$393,150

LEADS

Book/Page 18977/1607, 02/07/18.

Mr. Cooper to Michael J. Agnese and Laure G. Campbell, property at 710 Vegas Rio, Helotes 78023, \$374,700, Book/Page 18977/1700, 02/07/18.

Quicken Loans Inc. to Jonathan Ryan Prewitt and Tracy Prewitt, property at 3607 Globe Willow, San Antonio 78261, \$285,153, Book/Page 18977/1793, 02/07/18.

Mortgage Electronic Registration Systems Inc. to John W. Slaughter III, property at 8310 Star Creek Dr., San Antonio 78251, \$256,500, Book/Page 18977/1859, 02/07/18.

Network Funding LP to Keith A. and Susan Galloway, property at 2311 Sawgrass Ridge, San Antonio 78260, \$300,000, Book/Page 18977/2448, 02/07/18.

Credence Funding Corp. to Raphael Elijah Harris Jr. and Yesica Harris, property at 24103 Azul Dawn, San Antonio 78261, \$522,000, Book/Page 18977/875, 02/06/18.

PrimeLending to Kathleen T. Whitehead, property at 216 Luther Dr., San Antonio 78212, \$280,800, Book/Page 18978/1707, 02/07/18.

Mic N Vic Investment Properties LLC/MK3 Group LLC to Margarito Gallegos, 10419 Avalon Ridge, San Antonio 78240, \$269,900, Book/Page 18978/2373, 02/07/18.

Highlands Residential Mortgage Ltd. to Andrew William Fier and Jennifer Sedgwick-Fier, property at 25134 Callaway, San Antonio 78260, \$355,000, Book/Page 18978/243, 02/07/18.

Quicken Loans Inc. to Donica D. Oberhoff and Cynthia

Oberhoff, property at 723 Rio Springs, San Antonio 78258, \$401,172, Book/Page 18978/291, 02/07/18.

Fisher Home Lending Group to Gregory A. and Sara R. Terry, property at 14907 Ruddy Duck, San Antonio 78253, \$286,612, Book/Page 18978/441, 02/07/18.

Highland Homeloans LLC to Arturo and Angelina Marquez, property at 25846 Scenic Rock, San Antonio 78255, \$375,900, Book/Page 18978/524, 02/07/18.

Village Capital & Investment LLC to Roger S. and Kady N. Esparza, property at 13829 Cohan Way, San Antonio 78253, \$275,551, Book/Page 18978/877, 02/07/18.

LoanDepot.com LLC to Jack P. and Kathleen S. Stensgaard, property at 2906 Bee Cave St., San Antonio 78231, \$285,600, Book/Page 18979/1194, 02/08/18.

CMC Home Lending to Simon and Olga Navarro, property at 7624 McKinney Hills, San Antonio 78254, \$310,970, Book/Page 18979/273, 02/08/18.

Cardinal Financial Co. to Ralph and Wendalyn Oviedo, property at 9202 Callaghan Rd., San Antonio 78230, \$311,000, Book/Page 18980/1001, 02/08/18.

Pacific Union Financial LLC to Matthew and Joanna Wheeler, property at 2707 Glenbrook Way, San Antonio 78261, \$321,356, Book/Page 18980/151, 02/08/18.

Lone Star Capital Bank NA to Christopher Lee Evans and Julie Pi Evans, property at 1919 E. Lawndale Dr., San Antonio 78209, \$411,500, Book/Page 18980/1543, 02/08/18.

JP Morgan Chase Bank NA to Arvind Kumar Trustees, property at 17626 Hillsedge,

San Antonio 78257, \$252,875, Book/Page 18980/1687, 02/08/18.

Quicken Loans Inc. to Cynthia Renee Triplett, property at 3923 Monteverde Way, San Antonio 78261, \$421,910, Book/Page 18980/2280, 02/08/18.

M/I Financial LLC to Mark L. and Linda D. Carter, property at 11935 Tower Forest, San Antonio 78253, \$298,998, Book/Page 18980/2338, 02/08/18.

JP Morgan Chase Bank NA to Agustin Francisco Sanchez and Maria De La Concepcion Sanchez, property at Four Orsinger Falls, San Antonio 78230, \$500,000, Book/Page 18980/426, 02/08/18.

First Guaranty Mortgage Corp. to Richard V. Bosowski and Krisin-Carrie R. Diaz, property at 24706 Cooper Valley, San Antonio 78255, \$269,379, Book/Page 18980/631, 02/08/18.

► Real Estate Transactions

These are warranty deeds recorded with the Bexar County Clerk. They include commercial transfers and residential transfers over \$150,000. The following information is included: seller; buyer; legal description; buyer's address, zip code, subdivision (if available); amount (if available) book/page number and date recorded. This information is available on disk or via e-mail. Call 877-593-4157.

COMMERCIAL

Summit Joint Venture III Ltd. to FRC Summit SATX LP, 4007 Travis St., Dallas 75204, Lot 3 Block 2 Petsmart/Lots 1/2 Block 2 Sams/Wal-Mart at Summit/ Lot 7 Block 2 Golden

Corral at the Summit et al., \$7,634,000, Book/Page 18977/2171, Lender: Frost Bank: \$7,634,000 Book/Page 18977/2181, 02/07/18.

420 East Houston LLC to TSP 420 LLC, 420 E. Houston St., San Antonio 78205, Lot A9 Block 23 City of San Antonio, \$1,280,000, Book/Page 18980/2248, Lender: International Bank of Commerce: \$1,280,000 Book/Page 18980/2252, 02/08/18.

JS&WS Holdings LLC to McMillen-Vitek Enterprises LLC, 270 Loyosa St., San Antonio 78205, Lots 2/1 Block 3 Hills and Dales Estates, \$600,000, Book/Page 18978/2150, Lender: Frost Bank: \$600,000 Book/Page 18978/2154, 02/07/18.

Barbara Marie Howard to Chazar 410 Holdings LLC, 1333 McDermott #150, Allen 75013, Lots 1-22 Lakeside Terrace, \$407,000, Book/Page 18980/24, Lender: Barbara Marie Howard: \$407,000 Book/Page 18980/28, 02/08/18.

Eli-Kat Inc. to D.G. Ventures LLC, 605 Antler Dr., San Antonio 78213, Lots 35/36 Olmos Park Heights, \$400,000, Book/Page 18976/2178, Lender: Frost Bank: \$400,000 Book/Page 18976/2182, 02/06/18.

Uni-Vest Assets LP to Weta-Prop LLC, 24014 La Tapiceria, San Antonio 78261, Lot 2 Block 1 Devonshire, \$352,000, Book/Page 18978/2030, Lender: Schertz Bank & Trust: \$352,000 Book/Page 18978/2033, 02/07/18.

Margarita Ruiz to R&R Navigator LLC, 5616 Bandera Rd., Leon Valley 78238, Lot 19 Block 3 Northwest Industrial Park, \$289,000, Book/Page 18973/1458,

Lender: Vantage Bank Texas: \$289,000 Book/Page 18973/1461, 02/05/18.

Majid Nikmaram and Ladan Hajivandi to Bandera Partners LLC, 12300 I-H 10 W., San Antonio 78230, Lot 2 Block 12 Bandera Heights, Book/Page 18976/2118, 02/06/18.

Robert L. Collier and Betsie A. Argueta-Collier to BB&K LLC, 5909 Burning Sunrise Dr., San Antonio 78244, Lot 2 Block 15 Sunrise, Book/Page 18978/1338, 02/07/18.

Robert L. Collier and Betsie A. Argueta-Collier to BB&K LLC, 7502 Echo Trl., San Antonio 78244, Lot 232 Block 1 Ventura, Book/Page 18978/1341, 02/07/18.

Robert L. Collier and Betsie A. Argueta-Collier to BB&K LLC, 5719 Sun Canyon, San Antonio 78244, Lot 184 Block 2 Sunrise, Book/Page 18978/1344, 02/07/18.

Robert L. Collier and Betsie A. Argueta-Collier to BB&K LLC, 4807 Featherock, San Antonio 78219, Lot 24 Block 28 Springfield Manor, Book/Page 18978/1347, 02/07/18.

Robert L. Collier and Betsie A. Argueta-Collier to BB&K LLC, 12922 Huntsman Rd., San Antonio 78249, Lot 58 Block 6 Hunters Chase, Book/Page 18978/1350, 02/07/18.

Carl J. and Lorraine R. Allen to MTY Enterprises LLC, 1926 Broadway St., San Antonio 78215, Lot 8 Block 5 Converse Hills, Book/Page 18978/1402, 02/07/18.

George I. Loredto to Lewis Energy Lands LLC, 10101 Reunion Place #1000, San Antonio 78216, Lots 23-25 Beacon East, Book/Page 18978/2473, 02/07/18.

Arlanda Heath and Christina

M. Heath to Smartmen LLC, 193 High Country Dr., Seguin 78155; 3503 Wellsprings Dr., San Antonio 78230, Lot 13 Wellsprings, Book/Page 18980/521, 02/08/18.

RESIDENTIAL

Robert and Karen Jennings to Edelmiro Tellez and Alejandra Ortiz, 13518 Sendera Ct., San Antonio 78245, Lot 118 Block 1 Trails of Briggs Ranch, \$950,000, Book/Page 18976/1629, Lender: JP Morgan Chase Bank NA: \$950,000 Book/Page 18976/1635, 02/06/18.

Cody and Lindsey Pyle to Marion Jr. and Daniela Palmore, 24830 Blanco Rd., San Antonio 78260, Lot 1 Block 1 Triple Oak, \$704,000, Book/Page 18980/397, Lender: Jefferson Bank: \$704,000 Book/Page 18980/400, 02/08/18.

Henry Salazar Trustee to Antonio C. and Noemi Mendoza, 2710 Thunder Gulch, San Antonio 78245, Lots 1-3 Block 32 Collins Gardens, \$637,500, Book/Page 18975/1199, Lender: Henry Salazar: \$637,500 Book/Page 18975/1202, 02/06/18.

Manuel E. and Lisa T. Lopez to Shawn F. and Lori L. Fanning, 129 Turkey Creek Rd., Shavano Park 78231, Lot 989 Shavano Park, \$542,900, Book/Page 18973/641, Lender: Jefferson Bank: \$542,900 Book/Page 18973/644, 02/05/18.

Patricia I. Wathen to William W. Nelson and Tiffany Webb-Nelson, 183 E. Edgewood Place, San Antonio 78209; 7010 Scotsdale Dr., San Antonio 78209, Lot 21 Block 1 Meadowwood Estates, \$531,200, Book/Page

18980/784, Lender: Bank of America NA: \$531,200 Book/Page 18980/788, 02/08/18.

Mario Alberto Garza and Tanya Cortez-Garza Trustees to Jeremiah Paul Kested and Serena Maren Kested, 166 Cave Ln., San Antonio 78209, Lot 25 Cave Lane, \$515,000, Book/Page 18978/2254, Lender: C&T Mortgage Inc.: \$515,000 Book/Page 18978/2257, 02/07/18.

Leca Construction LLC to Dwayne K. and Elaine C. Brown, 6007 Karly Way, San Antonio 78244, Lot 11 Block 14 Sonoma Ranch, \$507,025, Book/Page 18975/1111, Lender: Parkside Lending LLC: \$507,025 Book/Page 18975/1117, 02/06/18.

GD Bar Family LP to Victor and Claudia Castro, 3138 Leyte St., San Antonio 78217, Lot 4 Block 1 Old Farm, \$491,000, Book/Page 18976/203, Lender: GD Bar Family LP: \$491,000 Book/Page 18976/206, 02/06/18.

Stephen R. West and Linda Evans-West to Peter John Campbell and Misty Michelle Campbell, 44 Redwood St., San Antonio 78209; 344 Redwood St., San Antonio 78209, Lots 20-22 Block 82 Alamo Heights, \$448,322, Book/Page 18974/118, Lender: Wallick and Volk Inc.: \$448,322 Book/Page 18974/122, 02/05/18.

Lucas Jr. and Nora Garza to Martin Mendoza, 12503 O'Brien Rd., Atascosa 78002, Lots 26-28 Block 44 Decock, \$429,900, Book/Page 18980/2146, Lender: AmeriFirst Financial Inc.: \$429,900 Book/Page 18980/2150, 02/08/18.

Charan Kamal Kahlon to Ravjot Singh Sarao, 25839 Scenic Rock, San Antonio 78255, Lot 15 Block 68

River Rock Ranch, \$417,000, Book/Page 18980/44, Lender: Charan Kamala Kahlon: \$417,000 Book/Page 18980/47, 02/08/18.

MHI Partnership Ltd. to Gregory L. Jackson, 12027 White River Dr., San Antonio 78254, Lot 5 Block 70 Stillwater Ranch, \$403,679, Book/Page 18979/226, Lender: CMC Home Lending: \$403,679 Book/Page 18979/230, 02/08/18.

Meritage Homes of Texas LLC to Kuan Kenneth Patterson, 29015 San Clemente, San Antonio 78260, Lot 29 Block 21 Valencia Terrace, \$402,990, Book/Page 18974/181, Lender: Veterans United Home Loans: \$402,990 Book/Page 18974/185, 02/05/18.

Chesmar Homes CT Ltd. to Ann Marie Simpson, 5007 Miro, San Antonio 78253, Lot 2 Block 102 Alamo Ranch, \$381,000, Book/Page 18976/1043, Lender: CLM Mortgage LLC: \$381,000 Book/Page 18976/1046, 02/05/18.

Newleaf Homes LLC to Anibal Jr. and Jasmine Morales, 14549 Gold Rush Pass, San Antonio 78254, Lot 11 Block 47 Kallison Ranch, \$380,432, Book/Page 18974/1968, Lender: Cornerstone Home Lending Inc.: \$380,432 Book/Page 18974/1971, 02/05/18.

Gerardo Javier Chavez and Sylvia Diaz Garcia-Chavez Trustees to Jose A. and Matilda V. Granado, 12919 Vista Haven, San Antonio 78216, Lot 13 Block 16 Vista Del Norte, \$378,000, Book/Page 18975/893, Lender: Gold Financial Services: \$378,000 Book/Page 18975/896, 02/05/18.

Weekley Homes LLC to Atwon and Franchesca Thompkins, 12017 Garden Shoot, Schertz 78154,

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LEADS

Lot 60 Block 3 Crossvine, \$374,043, Book/Page 18979/597, Lender: Priority Home Mortgage LP: \$374,043 Book/Page 18979/605, 02/08/18.

MHI Partnership Ltd. to Sergio Chapa Jr. and Jessica Marie Chapa, 17826 Snowmass Mt., Helotes 78023, Lot 67 Block 24 Sanctuary, \$363,237, Book/Page 18979/439, Lender: CMC Home Lending: \$363,237 Book/Page 18979/443, 02/08/18.

Sarada Padarti/Sita Peddigari/Jhansi L. Yanaganti et al. to Venkatareddy Ramireddy, 16115 La Madera Rio, Helotes 78023; 16813 Showdown Path, Schertz 78154, Lot 10 Block 1 Retreat at Retama Park, \$360,000, Book/Page 18974/2329, 02/05/18.

Ranjitha Gampala/Ramjee Nunna/Saritha Chary-Reddy to Venkatareddy Ramireddy, 16115 La Madera Rio, Helotes 78023; 16817 Showdown Path, Schertz 78154, Lot 11 Block 1 Retreat at Retama Park, \$360,000, Book/Page 18974/2388, Lender: First Choice Loan Services Inc.: \$360,000 Book/Page 18974/2391, 02/05/18.

William II and Kimberly Gerlich to Stephen B. and Laura Nichols, 1723 Eagle Pt., San Antonio 78248, Lot 23 Block 10 Deerfield, \$347,000, Book/Page 18973/1377, Lender: Navy Federal Credit Union: \$347,000 Book/Page 18973/1381, 02/05/18.

Newleaf Homes LLC to Eddie Lozano and Alejandra Jezen Lozano, 18807 Edwards Edge, San Antonio 78256, Lot 78 Block 13 Heights

at Crownridge, \$345,000, Book/Page 18973/1625, Lender: Pilgrim Mortgage LLC: \$345,000 Book/Page 18973/1628, 02/05/18.

Pulte Homes of Texas LP to Waldemar Vellegas and Liana Cuevas, 12230 Dusty Boots Rd., San Antonio 78254, Lot 81 Block 230 Davis Ranch, \$344,002, Book/Page 18978/1908, Lender: Pulte Mortgage LLC: \$344,002 Book/Page 18978/1911, 02/07/18.

C. Richard Lehman and Mary J. Lehman to Jeremy Michael Arias and Rebekah Alee Arias, 26006 Echo Mountain, San Antonio 78260, Lot 23 Block 78 Timberwood Park, \$336,000, Book/Page 18973/672, Lender: Guaranteed Rate Inc.: \$336,000 Book/Page 18973/675, 02/05/18.

Emanuel and Teresa Anekwe to Thomas R. Edel, 20926 Cactus Loop, San Antonio 78258, Lot 149 Block 1 Big Spring, \$336,000, Book/Page 18976/172, Lender: Pilgrim Mortgage LLC: \$336,000 Book/Page 18976/175, 02/06/18.

Ashton San Antonio Residential LLC to Taylor Stabley, 1523 Snowy Old Dr., San Antonio 78245, Lot 15 Block 22 Arcadia Ridge, \$329,914, Book/Page 18975/2062, Lender: Georgetown Mortgage LLC: \$329,914 Book/Page 18975/2065, 02/06/18.

Josh J. Maratea and Cynthia D. Lemonds to Kanthesh Kanthavara Srinivasan and Aarthi Sathiamurthy, 5338 Anemone, San Antonio 78253, Lot 115 Block 30 Westwinds West, \$328,000, Book/Page 18974/401, Lender: Digital Federal Credit Union: \$328,000 Book/Page 18974/405, 02/05/18.

Mohammed and Nejad Alshubbar to Robert A. Mendiola and Kimberly Durham, 1418 Fawn Haven, San Antonio 78248, Lot 56 Block 12 Deerfield, \$327,655, Book/Page 18977/7, Lender: Guild Mortgage Co.: \$327,655 Book/Page 18977/11, 02/06/18.

A Rendon Construction Co. Inc. to Ryan S. and Priscilla Brill, 5318 Brisa Estate, Leon Valley 78238, Lot 9 Block 3 Brisa Estates at Leon Valley, \$320,625, Book/Page 18975/2382, Lender: Academy Mortgage Corp.: \$320,625 Book/Page 18975/2385, 02/06/18.

John T. Carr and Laura Propp to Randall Lee Pollock, 1114 Garraty Rd., Terrell Hills 78209, Lots 4-6 Block 2 Terrell Hills, \$320,230, Book/Page 18980/817, Lender: SWBC Mortgage Corp.: \$320,230 Book/Page 18980/820, 02/08/18.

Newleaf Homes LLC to Sylvester Rede and Allyn Lucette Rede, 8903 Shady Mountain, San Antonio 78254, Lot 38 Block 184 Stillwater Ranch, \$315,617, Book/Page 18974/1138, Lender: Cornerstone Home Lending Inc.: \$315,617 Book/Page 18974/1141, 02/05/18.

James A. and Donna E. Dorroh to Gary A. and Michele A. Mateas/Carl E. and Sally W. Yates, 26415 Adonis Dr., San Antonio 78260, Lot 7 Block 170 Timberwood Park, \$312,000, Book/Page 18977/2375, Lender: Cardinal Financial Co. LP: \$312,000 Book/Page 18977/2378, 02/07/18.

M/I Homes of San Antonio LLC to Thuy Thi Cao and Phuong H. Dao, 319 Canyon View Run, San Antonio 78258, Lot 40 Block 37

Canyon View, \$310,400, Book/Page 18977/2296, Lender: M/I Financial LLC: \$310,400 Book/Page 18977/2300, 02/07/18.

Meritage Homes of Texas LLC to Antonio Jr. and Josephine A. Carrillo, 12626 Chena Lake, San Antonio 78249, Lot 46 Block 46 Steubing Farm, \$307,138, Book/Page 18977/1827, Lender: LoanDepot.com LLC: \$307,138 Book/Page 18977/1830, 02/07/18.

Francisco and Irma Barragan to Mathew and Elizabeth George, 18827 Rogers Pass, San Antonio 78258, Lot 18 Block 33 Rogers Ranch, \$302,100, Book/Page 18975/2198, Lender: Randolph Brooks Federal Credit Union: \$302,100 Book/Page 18975/2202, 02/06/18.

Rosa Baca and Iris Garcia to Kelli Thomas, 120 S. Winston Dr., San Antonio 78213, Lot 789 Fair Oaks Ranch, \$300,000, Book/Page 18976/2498, 02/06/18.

Frost Bank to Riham Elfiky, 13 Granburg Cir., San Antonio 78218, Lot 69 Block 3 Oakwell Farms, \$300,000, Book/Page 18977/713, Lender: Affordable Financing LLC: \$300,000 Book/Page 18977/718, 02/06/18.

Perry Homes LLC to Luis Antonio Guerrero Aguilar, 2051 Hardee Pass, San Antonio 78253, Lot 27 Block 35 Westpointe, \$296,857, Book/Page 18975/2323, Lender: Crestmark Mortgage Co. Ltd.: \$296,857 Book/Page 18975/2326, 02/06/18.

Anton and Jennifer Conklin to Joseph R. Brewer and Ashley E. Hill, 19738 Encino Way, San Antonio 78259, 21530 Pearl Spring, San Antonio 78258, Lot 54 Block 1 Springs at Stone

Oak, \$292,500, Book/Page 18973/1800, Lender: Directions Equity LLC: \$292,500 Book/Page 18973/1804, 02/05/18.

Mohammad Arsalan Khan and Amreena Yasmeen Khan Trustee to Erika Delenna Bustamante and Heather Ann McHutchinson, 13806 Dream C., San Antonio 78249, Lot 2 Block 4 Cantera Village, \$289,656, Book/Page 18981/100, Lender: Quicken Loans Inc.: \$289,656 Book/Page 18981/103, 02/08/18.

Pulte Homes of Texas LP to Archie E. and Cora Rhines, 3719 Ringgold Trl., San Antonio 78253, Lot 11 Block 95 Alamo Ranch, \$287,166, Book/Page 18976/2237, Lender: Pulte Mortgage LLC: \$287,166 Book/Page 18976/2240, 02/06/18.

Robert Henry Sprouse Jr. and Lisa Sprouse to Mark P. and Rebecca M. Sullivan, 12147 Carson Cv., San Antonio 78253, Lot 21 Block 128 Alamo Ranch, \$286,000, Book/Page 18980/555, 02/08/18.

Robert C. Patterson and Gay N. Sapp to Gary C. and Maritza Mickelsen, 427 Country Wood Dr., San Antonio 78216, Lot 18 Block 4 Woodlands of Camino Real, \$280,000, Book/Page 18974/1487, Lender: SWBC Mortgage Corp.: \$280,000 Book/Page 18974/1490, 02/05/18.

MHI Partnership Ltd. to Luke Joseph Finger and Kendall Leigh Finger, 1713 Tree Fern, San Antonio 78260, Lot 3 Block 9 Kinder Northeast, \$280,000, Book/Page 18979/198, Lender: CMC Home Lending: \$280,000 Book/Page 18979/202, 02/08/18.

Meritage Homes of Texas

LLC to Ricardo G. Granado and Julie Kristi Granado, 2122 Nelle Way, San Antonio 78253, Lot 24 Block 68 Westpointe East, \$276,481, Book/Page 18978/1886, Lender: Caliber Home Loans Inc.: \$276,481 Book/Page 18978/1890, 02/07/18.

Continental Homes of Texas LP to Andrew Paul Casiano and Amanda Francine Casiano, 13516 Mansfield Gate, San Antonio 78254, Lot 100 Block 115 Valley Ranch, \$271,434, Book/Page 18973/1180, Lender: DHI Mortgage Co. Ltd.: \$271,434 Book/Page 18973/1183, 02/05/18.

Anthony K. and Dana L. Blome to John F. Jr. and Maria E. Maley, 12558 Hillside Ranch, San Antonio 78254, Lot 13 Block 143 Stillwater Ranch, \$270,697, Book/Page 18978/2118, Lender: United Wholesale Mortgage: \$270,697 Book/Page 18978/2123, 02/07/18.

Cartus Corp. to Tripp C. Christopher and Caryn A. Delong, 27502 Valle Verde, Boerne 78015, Lot 10 Block 55 Reserve at Lost Creek, \$270,509, Book/Page 18975/522, Lender: Pilgrim Mortgage LLC: \$270,509 Book/Page 18975/526, 02/05/18.

Luis Alberto Aguila to Luis Manuel Lopez, 9802 Greentree Dr., San Antonio 78230, Lot 16 Block 12 Colonies North, \$265,000, Book/Page 18978/1016, Lender: Pacific Union Financial LLC: \$265,000 Book/Page 18978/1026, 02/07/18.

Vladislav A. Komissarov to Baikal-Barss V. Komissarov and Katherine A. Bowden, 2003 Oak Sound, San Antonio 78232, Lot 22 Block 71 San Pedro Hills, \$264,000, Book/Page

18973/1414, 02/05/18.

Michael A. and Gina Ruiz to Christopher McFaddin, 4222 Magee, Corpus Christi 78410, Lot 1 Block 5 Bandera Landing, \$262,000, Book/Page 18975/603, Lender: Prosperity Bank: \$262,000 Book/Page 18975/607, 02/05/18.

KB Home Lone Star Inc. to Pedro and Tannia A. Mancillas, 337 Colonial Bluff, Universal City 78148, Lot 19 Block 16 KB Kitty Hawk, \$260,612, Book/Page 18980/736, Lender: Legacy Mutual Mortgage: \$260,612 Book/Page 18980/739, 02/08/18.

National Residential Nominee Services Inc. to Juan G. and Stephanie P. Canales, 8626 Cantua Creek, Helotes 78023, Lot 61 Block 10 Sonoma Ranch, \$260,316, Book/Page 18976/302, Lender: Gold Financial Services: \$260,316 Book/Page 18976/306, 02/06/18.

Steven K. Moore and David W. Wigington to Craig Allyn Cleaver, 6002 Beaver Trl., San Antonio 78249, Lot 17 Block 2 Hart Ranch, \$257,200, Book/Page 18979/1823, Lender: Gateway Mortgage Group LLC: \$257,200 Book/Page 18979/1827, 02/08/18.

Rhonda P. Gray to Jesus Andrade Castillon and Claudia Mayela Diaz De La Cruz, 18 Gazelle Field, San Antonio 78258, Lot 9 Block 23 Mesa Grande, \$255,000, Book/Page 18974/165, Lender: Directions Equity LLC: \$255,000 Book/Page 18974/168, 02/05/18.

Natacha Y. Johnson and Cynthia Johnson to Joseph Ellis Sturdivant and Jaileen I. Sturdivant, 11016 Forest Shower, Live Oak 78233, Lot 4 Block 106 Woodcrest,

\$252,620, Book/Page 18977/1293, Lender: USAA Federal Savings Bank: \$251,764 Book/Page 18977/1296, 02/07/18.

KB Home Lone Star Inc. to Charles and Ashley Villarreal, 15307 Daystar Pass, San Antonio 78253, Lot 22 Block 20 Falcon Landing, \$251,508, Book/Page 18979/102, Lender: KBHS Home Loans LLC: \$251,508 Book/Page 18979/107, 02/07/18.

Continental Homes of Texas LP to Jesus Adolfo Garza Decanini and Lucero Alejandra Martinez-Delgado, 13811 Murphy Haven, San Antonio 78254, Lot 3 Block 104 Valley Ranch, \$250,282, Book/Page 18977/833, Lender: RoundPoint Mortgage Servicing Corp.: \$250,282 Book/Page 18977/837, 02/06/18.

Blessy Abraham fka Blessy Rajan to Hugo and Cynthia Hernandez, 8515 Meri Leap, San Antonio 78251, Lot 7 Block 67 Estonia, \$250,000, Book/Page 18973/482, Lender: Quicken Loans Inc.: \$250,000 Book/Page 18973/485, 02/05/18.

Sales Tax Permits

A listing of Sales Tax Permits applied for by Bexar County businesses through the Texas Comptroller of Public Accounts. Permits are listed alphabetically by business type along with the following information: business names, addresses, ZIP codes, business type and contact names. This information (plus phone numbers) is available via e-mail subscription. Call 877-593-4157 for average counts and cost information.

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LEADS

Blue Star Supply Solutions LLC, 23226 Whisper Canyon, San Antonio 78258, contractors-floors.	Rother Residential Services, Brett Rother, 327 Spruce Breeze, San Antonio 78245, general contractors.	78203, nonclassifiable.	#124, San Antonio 78218, restaurants.	Antonio 78251, restaurants.	Smathers, 20005 Liedecke Rd. #5202, San Antonio 78264, retail-apparel and accessories.	Triple E Corner Store #2, Eric Gonzalez, 2643 SW Military Dr., San Antonio 78224, retail-food.	78109, retail-miscellaneous.
JTWhite Enterprises LLC, 29330 Seabiscuit Dr., Fair Oaks Ranch 78015, contractors-roofing or siding.	Las Conchas, Julio Valdes, 3809 Blanco Rd., San Antonio 78212, manufacturing-bakery.	Tri-State of San Antonio Inc., 1882 S. Brazos St., San Antonio 78207, nonclassifiable.	Manny's Corner Pocket LLC, 2110 Frio City Rd., San Antonio 78226, restaurants.	Cute Tees Custom Dog Apparel, 8115 Manderly Place, Converse 78109, retail-apparel and accessories.	Pik Nik Foods #3, 919 Guadalupe St., San Antonio 78207, retail-auto or gasoline stations.	Carlo's Bakery La Cantera LLC, 15900 La Cantera Pkwy. Space 1770, San Antonio 78256, retail-food.	Happily Made Creations, Francine Campbell, 7214 Capricorn Way, Converse 78109, retail-miscellaneous.
Elliott Air LLC, 13317 IXL Dr., San Antonio 78253, contractors-special trade.	Krissy Sweets, 507 S. General McMullen Dr., San Antonio 78237, manufacturing-bakery.	Suga Britches, Donna Anderson, 2718 Jupe Dr., San Antonio 78222, nonclassifiable.	Gypse Cafe, 2813 Thousand Oaks Dr., San Antonio 78232, restaurants.	Julie's Bling Sparkle & Shine, 5850 Castle Brook Dr., San Antonio 78218, retail-apparel and accessories.	Waldo's Auto Sales, Joshua Waldron, 9739 Cobb St., San Antonio 78217, retail-auto or gasoline stations.	Boos Mobile, 2310 SW Military Dr. Space 3512, San Antonio 78224, retail-home furnishings or computer or stereos or video equipment.	Dr. Phonez, 8211 Agora Pkwy. #102, Selma 78154, retail-miscellaneous.
Board & Brush, 6102 Broadway St. #B4, Alamo Heights 78209, educational services.	R&D Metalworks, Diego Quevedo, 1039 Basse Rd. #38, San Antonio 78212, manufacturing-metal products.	Boral IPH-Discovery Center, 5003 Eisenhower Rd. #101, San Antonio 78218, professional-laboratories or market research.	Taco Basket, Maria Hernandez, 5215 W. Commerce St., San Antonio 78237, restaurants.	Blooming Cherries, Toni Brooks, 10327 Grand Club Dr., San Antonio 78239, retail-apparel and accessories.	Crystal Roofing Supply, Alejandro Mendoza, 925 S. General McMullen Dr., San Antonio 78237, retail-construction materials or lawn and garden supplies.	Connectivity Source, 18130 San Pedro Ave. #110, San Antonio 78232, retail-home furnishings or computer or stereos or video equipment.	Rosalba Trevino-Ibarra, 2014 W. Travis St., San Antonio 78207, retail-miscellaneous.
The Cultured Host, Julia McClure, 822 Halliday Ave., San Antonio 78210, educational services.	Boss and Cupid's Designs LLC, 21814 Ruby Run, San Antonio 78259, manufacturing-paper products.	La Reyna Del Sur #2, Lorena Rodriguez-Ayala, 2218 N. Zarzamora St., San Antonio 78201, restaurants.	Mamma Chilli, 15614 Huebner Rd. #118, San Antonio 78248, restaurants.	Jane of All, Chelsea Smith, 9821 Camino Villa #1221, San Antonio 78254, retail-apparel and accessories.	Jugo Juicery Helotes, 9709 Business Pkwy., Helotes 78023, retail-food.	Mi Vista Hermosa Park Resort, 13436 I-H 35 S., Von Ormy 78073, retail-miscellaneous.	Carmen Duran Lerma, 511 Saltillo St., San Antonio 78207, retail-miscellaneous.
New Beginning Construction, Jesus Espinoza, 10314 Redlawn Dr., San Antonio 78230, general contractors.	Hector Lawrence, 2303 E. Commerce St., San Antonio	Hong Teng Inc., 7315 San Pedro Ave., San Antonio 78216, restaurants.	Culver's of San Antonio, 5836 De Zavala Rd., San Antonio 78249, restaurants.	EM San Antonio, Emma Maynard, 18222 Wild Onion, San Antonio 78258, retail-apparel and accessories.	Triple E Corner Store #1, 7302 New Laredo Hwy., San Antonio 78211, retail-food.	Prinz1, David Prinz, 6830 FM 1516 N., Converse	Daniel Garcia, 720 E. Carson St., San Antonio 78208, retail-miscellaneous.
		Chilito Lindo Mexican Restaurant, Enrique Ceja-Ochoa, 5203 Eisenhower Rd.	Burger Boy, 9334 Potranco Rd., San Antonio 78251, restaurants.	Lilli Mae Boutique, Gabrielle			ES&A Lesia K. Evans, 143 Tremlett Ave. #C, San Antonio 78210, retail-miscellaneous.
			Arby's #8625, 9222 Potranco Rd. #102, San				Valerie's Fiesta Booth, 1019

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MARCH 7 | SABJ EVENT Last chance to register!
LEGACY LEADERS: Men and women, from corporate CEOs to municipal leaders and grassroots advocates, these individuals have played an integral part in building the Alamo City into the dynamic and diverse city it is today.
11am –1pm, Pearl Stable, 307 Pearl Parkway
Register at: bizj.us/1pggy2

MARCH 23 | WEEKLY EDITION
THE LIST: Assisted Living Centers & Home Health Care Providers (Ad Space Deadline: March 16)
TABLE OF EXPERTS SPECIAL SECTION - FINANCIAL PLANNING (Sponsor Content)

MARCH 30 | WEEKLY EDITION
THE LIST: Financial Planning Firms by Assets (Ad Space Deadline: March 23)
GALLERY OF LUXURY HOMES (Ad Space Deadline: March 23)
TABLE OF EXPERTS SPECIAL SECTION - LAW (Sponsor Content)
FINANCIAL PLANNING SPECIAL REPORT

APRIL 6 | WEEKLY EDITION
THE LIST: Community & Technical Schools (Ad Space Deadline: March 30)
TABLE OF EXPERTS SPECIAL SECTION - CONTINUING EDUCATION (Sponsor Content)

APRIL 13 | WEEKLY EDITION
THE LIST: Rooftop Solar Energy Companies, Energy Law Firms & Environmental Engineering Firms (Ad Space Deadline: April 6)
RENEWABLE ENERGY SPECIAL REPORT

APRIL 18 | SABJ EVENT Sponsorship opportunities available!
RESIDENTIAL REAL ESTATE AWARDS: Find out who the top producers were in 2017 and help us honor them at a special awards dinner.
6 –9pm, Pearl Stable, 307 Pearl Parkway
Register at: bizj.us/1piap0

APRIL 20 | WEEKLY EDITION
THE LIST: Residential Real Estate Agents, Luxury Agents, Farm, Ranch Agents & Residential Real Estate Teams (Ad Space Deadline: April 13)

MARCH 22 | SABJ EVENT Registration deadline March 16
SMART SERIES: Are You Running Your Business... Or Is It Running You?
SPEAKER: Don Maranca
11am –1pm, Pearl Studio, 200 E. Grayson St. #115
Register at: bizj.us/1pib2a

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LEGALS

NOTICE TO CREDITORS

NOTICE OF APPOINTMENT OF DONNA EUGENIA MAURER as Independent Executor of Thomas Boone Maurer, Deceased.

Pending in the Probate Court No. 1 of Bexar County, TX., in Matters of Cause No. 2018-PC-0237.

TO ALL PERSONS INTERESTED IN THE ABOVE ESTATE:

WHEREAS, on the 20th day of February, 2018, in the Probate Court No. 1 of Bexar County, TX., the undersigned duly qualified as the Independent Executor of the Estate of Thomas Boone Maurer, Deceased.

Notice is hereby given that Original Letters Testamentary of this Estate were granted and this is to notify all persons having claims against said estate that they are required to present the same to the undersigned within the time prescribed by law. Any person indebted to said estate is hereby notified to pay same to the undersigned.

DONNA EUGENIA MAURER, Independent Executor of the Estate of Thomas Boone Maurer, Deceased.

Address: c/o Elizabeth Oliver Sullivan, Law Offices of Joseph P. Rubin, P.C., 8700 Crownhill Blvd., Ste. 603, San Antonio, TX, 78209.

Dated at San Antonio, Texas, February 20, 2018.

3/2

NOTICE TO CREDITORS

NOTICE OF APPOINTMENT OF JOHN E. BAKKE III as Independent Executor of Marilyn J. Peinado a/k/a Marilyn Jean Peinado, Deceased.

Pending in the Probate Court No. 2 of Bexar County, TX., in Matters of Cause No. 2018-PC-0242.

TO ALL PERSONS INTERESTED IN THE ABOVE ESTATE:

WHEREAS, on the 5th day of February, 2018, in the Probate Court No. 2 of Bexar County, TX., the undersigned duly qualified as the Independent Executor of the Estate of Marilyn J. Peinado a/k/a Marilyn Jean Peinado, Deceased.

Notice is hereby given that Original Letters Testamentary of this Estate were granted and this is to notify all persons having claims against said estate that they are required to present the same to the undersigned within the time prescribed by law. Any person indebted to said estate is hereby notified to pay same to the undersigned.

JOHN E. BAKKE III, Independent Executor of the Estate of Marilyn J. Peinado a/k/a Marilyn Jean Peinado, Deceased.

Address: c/o John E. Bakke III, Attorney at Law, 157 Tower Drive, San Antonio, TX, 78232.

Dated at San Antonio, Texas, February 5, 2018.

3/2

LEGAL NOTICE

Application has been made with the Texas Alcoholic Beverage Commission for a Wine and Beer Retailer's Permit by Singhs at St. Mary's, LLC, doing business as Singhs, to be located at 2803 N. St. Mary's St., San Antonio, Bexar, Texas. Owners include Eric A. Trevino, Louis Singh, Karl Weber III, and Clinton Hensler.

2/16

NOTICE TO CREDITORS

NOTICE OF APPOINTMENT OF CYNTHIA NUZZI AND JOANNE ZIPERSTEIN as Co-Independent Executrices of the Estate of Alan Ziperstein aka Alan J. Ziperstein, Deceased.

Pending in the Probate Court No. 1 of Bexar County, TX., in Matters of Cause No. 2016-PC-0575.

TO ALL PERSONS INTERESTED IN THE ABOVE ESTATE:

WHEREAS, on the 7th day of March, 2016, in the Probate Court No. 1 of Bexar County, TX., the undersigned duly qualified as the Co-Independent Executrices of the Estate of Alan Ziperstein aka Alan J. Ziperstein, Deceased.

Notice is hereby given that Original Letters Testamentary of this Estate were granted and this is to notify all persons having claims against said estate that they are required to present the same to the undersigned within the time prescribed by law. Any person indebted to said estate is hereby notified to pay same to the undersigned.

CYNTHIA NUZZI Co-Independent Executrix of the Estate of Alan Ziperstein aka Alan J. Ziperstein, Deceased.

Address: c/o James C. Woo, Attorney at Law, 601 NW Loop 410, Suite 100, San Antonio, TX, 78216.

Dated at San Antonio, Texas, March 7, 2016.

JOANNE ZIPERSTEIN Co-Independent Executrix of the Estate of Alan Ziperstein aka Alan J. Ziperstein, Deceased. Address: c/o James McNeel, Strasburger & Price, LLP 2301 Broadway, San Antonio, Texas 78215.

Dated at San Antonio, Texas, March 7, 2016.

3/2

NOTICE TO CREDITORS

NOTICE OF APPOINTMENT OF MELISSA ARLEE BAXTER-KOSUB as Independent Executrix of Clara Mae Baxter, Deceased.

Pending in the Probate Court No. 1 of Bexar County, TX., in Matters of Cause No. 2018-PC-0379.

TO ALL PERSONS INTERESTED IN THE ABOVE ESTATE:

WHEREAS, on the 20th day of February, 2018, in the Probate Court No. 1 of Bexar County, TX., the undersigned duly qualified as the Independent Executrix of the Estate of Clara Mae Baxter, Deceased.

Notice is hereby given that Original Letters Testamentary of this Estate were granted and this is to notify all persons having claims against said estate that they are required to present the same to the undersigned within the time prescribed by law. Any person indebted to said estate is hereby notified to pay same to the undersigned.

MELISSA ARLEE BAXTER-KOSUB, Independent Executrix of the Estate of Clara Mae Baxter, Deceased.

Address: c/o Dave S. Jones, Attorney at Law, 9601 McAllister Freeway, Suite 620, San Antonio, TX, 78216.

Dated at San Antonio, Texas, February 20, 2018.

3/2

LEADS

Vermont St., San Antonio 78211, retail-miscellaneous.

No. 9, 1701 Blanco Rd., San Antonio 78212, retail-miscellaneous.

Dr. Phonez, 7317 San Pedro Ave., San Antonio 78216, retail-miscellaneous.

Naco Mexican Brunch, 9407 La Rue St., San Antonio 78217, retail-miscellaneous.

Roy's, 3903 Eisenhower Rd., San Antonio 78218, retail-miscellaneous.

Larry's House of Respect Barbershop, 1307 S. W.W. White Rd., San Antonio 78220, retail-miscellaneous.

Amanda's Fiesta Booth, 319 Pleasanton Cir., San Antonio 78221, retail-miscellaneous.

Imagination Fitness, 3547 Glacier Lake, San Antonio 78222, retail-miscellaneous.

Gabb's Fiesta Booth, Gabrielle Vargas, 2566 Goliad Rd. #702, San Antonio 78223, retail-miscellaneous.

Fredrika's Fiesta Booth, 2202 W. Mally Blvd., San Antonio 78224, retail-miscellaneous.

Jay's Fiesta Booth, Julian Suarez, 2510 Big John Dr., San Antonio 78224, retail-miscellaneous.

Julian's Fiesta Booth, 2510 Big John Dr., San Antonio 78224, retail-miscellaneous.

Mel's Fiesta Booth, Melissa Suarez, 2510 Big John Dr., San Antonio 78224, retail-miscellaneous.

Fermin's Fiesta Booth, 2526 Big John Dr., San Antonio 78224, retail-miscellaneous.

Coquis Treasures, Socorro Davila, 1331 Bandera Rd., San Antonio 78228, retail-miscellaneous.

Sew Wedding Dress & Alterations, 2506 Fallbrook, San Antonio 78232, retail-miscellaneous.

Rebel Skateshop West, Gregory Coleman, 422 N. General McMullen Dr., San Antonio 78237, retail-miscellaneous.

Maria Isabel Gamboa, 7434 Spur Valley St., San Antonio 78242, retail-miscellaneous.

Alamo City EDC, Stacey Inmon, 10251 Canton Field, San Antonio 78245, retail-miscellaneous.

Spread S.A., Laura Hernandez, 9123 Mobile Bay St., San Antonio 78245, retail-miscellaneous.

Amida Bazaar, Zehra Bildik, 1526 Cable Ranch Rd. #4307, San Antonio 78245, retail-miscellaneous.

Images Through Words, Jorge Garza, 12819 Hunting Hawk, San Antonio 78249, retail-miscellaneous.

Guelltech, Sergio Guell, 8335 Timber Glen St., San Antonio 78250, retail-miscellaneous.

ADHD Crafter, Lucille Forcum, 2730 Johnson Grass, San Antonio 78251, retail-miscellaneous.

Jars by Andres Tobon, 4522 Everstone Creek, San Antonio 78251, retail-miscellaneous.

Awol Cards & Collectibles LLC, 7623 Pipers Creek St., San Antonio 78251, retail-miscellaneous.

Victorian Creations, 13514 Owl Tree St., San Antonio 78253, retail-miscellaneous.

J. David Watches, Michael Vazquez, 14031 Tahoe Vista, San Antonio 78253, retail-miscellaneous.

Martin R. Watson, 13307 Nueces Parke, San Antonio 78254, retail-miscellaneous.

Teresa Derickson, 15536 Robin Feather, San Antonio 78255, retail-miscellaneous.

Dr. Phonez, 20935 US Hwy. 281 N. #101, San Antonio 78258, retail-miscellaneous.

Luana Global LLC, 210 E. Sonterra Blvd. #622, San Antonio 78258, retail-miscellaneous.

Maria Z. Post, 18907 La Verita, San Antonio 78258, retail-miscellaneous.

Ana Morales, 23307 Mesquite Bend, San Antonio 78264, retail-miscellaneous.

Markie's Fiesta Booth, Marcos Miraval, 16840 State Hwy. 16 S. Lot 1, San Antonio 78264, retail-miscellaneous.

Just Desserts LLC, 859 Isom Rd., San Antonio 78216, service.

Timeless MW LLC, 1307 E. Euclid Ave., San Antonio 78212, service-auto repairs or parking.

BTG Operations LLC, 5096 Blanco Rd., San Antonio 78216, service-auto repairs or parking.

Homer's Auto Center, Homero Romero, 6419 W. Commerce St., San Antonio 78227, service-auto repairs or parking.

T.A.G./Tint Audio & Graphics, Shalamar Jenkins, 7313 Avery Rd., Live Oak 78233, service-auto repairs or parking.

Elliot Williams, 137 W. Carson St. #4, San Antonio 78215, service-entertainment.

Soccer Sense, 3536 Copeland, San Antonio 78219, service-entertainment.

Pushbutton Photography, James Jackson, 9333 SW Loop 410, San Antonio 78242, service-entertainment.

The Fit Stop, 15139 Bulverde Rd. #105, San Antonio 78247, service-entertainment.

Castle Ragtime Co., Christopher Castillo, 15238 Moonlit Grove, San Antonio 78247, service-entertainment.

R&J's, Julie Herrera, 6419 Shady Green, San Antonio 78250, service-entertainment.

Michael's Appliances, Cathy Yanez, 2214 Nogalitos, San Antonio 78225, service-miscellaneous repairs.

Rocket Fitness Services, 13806 Sunfire, San Antonio 78247, service-miscellaneous repairs.

Ruben Garcia Repairs, 5822 Hidden Sky St., San Antonio 78250, service-miscellaneous repairs.

Inspiring Studios of San Antonio, 1615 S. San Marcos, San Antonio 78207, service-photography.

Natural Beauty Haley Watson, 47 Sable Valley, San Antonio 78258, service-salon.

Joy N Her Cleaning Services,

Tiffany Joyner, 4230 Seabrook Dr., San Antonio 78219, service-to buildings.

Mopping Man LLC, 7970 Fredericksburg Rd. #101-591, San Antonio 78229, service-to buildings.

Clear View Pool Services, Tyler Edson, 12221 Ridge Crown St., San Antonio 78247, service-to buildings.

Net Zero Energy dba Ecosmart Water Technologies, 1915 Broadway St. #328, San Antonio 78215, services-electric or gas or refuse or sprinkler systems.

St. Anthony's Men's Club, 231 Bluebonnet Ln., San Antonio 78223, social services-individual and family.

Venalife LLC, 4766 Research Dr., San Antonio 78240, wholesale-commercial equipment.

Texas Plastic Tanks & Radiator Supply LLC, 10634 Guldale St. #4, San Antonio 78216, wholesale-durable goods.

Bees Novelty LLC, 1718 Tree Fern, San Antonio 78260, wholesale-durable goods.

Start Produce Inc., 1500 S. Zarzamora St. #345, San Antonio 78207, wholesale-groceries.

Food Service Specialists, Gary Schroeder, 4206 Treegarden St., San Antonio 78222, wholesale-groceries.

Boral Composites Inc., 5003 Eisenhower Rd. #101, San Antonio 78218, wholesale-lumber or construction materials.

EMPLOYMENT

Operations Manager

Plan/direct operations. Formulate operational policies and sales/promotion activities, maintain operations records, recommend solutions, procedural changes, and interaction with company's managers and executives. Min 2 years' experience required.

Mail resume to: Luna Car Center, LLC,
Attn: S. Mohammed, 4415 San Pedro Ave,
San Antonio, TX 78212

MARKETPLACE



Tuesday, March 6 - 6:30 p.m. - 8:30 p.m.
Piatti Italian Restaurant & Bar (17803 La Cantera Terrace)
 \$20.00 at the door or \$15.00 presale at
<https://www.eventbrite.com/e/march-6-business-networking-event-hosted-by-piatti-eilan-restaurant-bar-tickets-42728277428>
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1030 MYSTIC PKWY • 5BR 4.5BA

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NORTHWOOD

7410 QUAIL RUN DR • 3BR 2BA

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MLS#1279763 Mobile ID:1772D \$345,000 Mary Jo Johnston (210) 887-7081



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LEGALS

DEPARTMENT OF
HOMELAND SECURITY

FEDERAL EMERGENCY
MANAGEMENT AGENCY

Proposed Flood Hazard Determinations for the City of San Antonio, Bexar County, Texas, Case No. 17-06-2972P. The Department of Homeland Security's Federal Emergency Management Agency (FEMA) solicits technical information or comments on proposed flood hazard determinations for the Flood Insurance Rate Map (FIRM), and where applicable, the Flood Insurance Study (FIS) report for your community. These flood hazard determinations may include the addition or modification of Base Flood Elevations, base flood depths, Special Flood Hazard Area boundaries or zone designations, or the regulatory floodway. The FIRM and, if applicable, the FIS report have been revised to reflect these flood hazard determinations through issuance of a Letter of Map Revision (LOMR), in accordance with Title 44, Part 65 of the Code of Federal Regulations. These determinations are the basis for the floodplain management measures that your community is required to adopt or show evidence of having in effect to qualify or remain qualified for participation in the National Flood Insurance Program.

For more information on the proposed flood hazard determinations and information on the statutory 90-day period provided for appeals, please visit FEMA's website at www.fema.gov/plan/prevent/fhm/bfe, or call the FEMA Map Information eXchange (FMIX) toll free at 1-877-FEMA MAP (1-877-336-2627).

DEPARTMENT OF
HOMELAND SECURITY

FEDERAL EMERGENCY
MANAGEMENT AGENCY

Proposed Flood Hazard Determinations for the Cities of San Antonio and Balcones Heights, Bexar County, Texas, Case No. 17-06-0549P. The Department of Homeland Security's Federal Emergency Management Agency (FEMA) solicits technical information or comments on proposed flood hazard determinations for the Flood Insurance Rate Map (FIRM), and where applicable, the Flood Insurance Study (FIS) report for your community. These flood hazard determinations may include the addition or modification of Base Flood Elevations, base flood depths, Special Flood Hazard Area boundaries or zone designations, or the regulatory floodway. The FIRM and, if applicable, the FIS report have been revised to reflect these flood hazard determinations through issuance of a Letter of Map Revision (LOMR), in accordance with Title 44, Part 65 of the Code of Federal Regulations. These determinations are the basis for the floodplain management measures that your community is required to adopt or show evidence of having in effect to qualify or remain qualified for participation in the National Flood Insurance Program.

For more information on the proposed flood hazard determinations and information on the statutory 90-day period provided for appeals, please visit FEMA's website at www.fema.gov/plan/prevent/fhm/bfe, or call the FEMA Map Information eXchange (FMIX) toll free at 1-877-FEMA MAP (1-877-336-2627).

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ENERGY



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Officer*
*Arguindegui Oil
Company*
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Jonathan Owens

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NEW HIRE



MICHAEL MARTINEZ
Principal
Pfluger Architects
Michael Martinez, who
brings over 30 years of
industry experience,
will be responsible
for managing multiple

projects and clients, while continuing to build relationships in and around Houston. Michael has held several management positions and believes in fostering and maintaining strong client relationships. Recent clients include Christi ISD, North East ISD, Judson ISD, Mission ISD, among others.

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KEYNOTE SPEAKER

Christopher Combs
Special Agent in Charge
FBI-San Antonio Division
Austin/Brownsville/Del Rio
Laredo/McAllen/Waco



WELCOME

SABJ Publisher, Jimmy Holmes and ABJ Publisher, Heather Ladage

KEYNOTE PRESENTATION

Strengthening Partnerships to Overcome the
Challenges of Today's Cyber Threats

BREAKOUT SESSIONS

- Ransomware
- Social Media/Mitigating Risks
- Cryptocurrency
- Cyber Intrusions

CLOSING PRESENTATION

- Counter Intelligence

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