

SAN ANTONIO BUSINESS JOURNAL

Show of support

Leaders from six counties unite to back proposed S. Texas refinery

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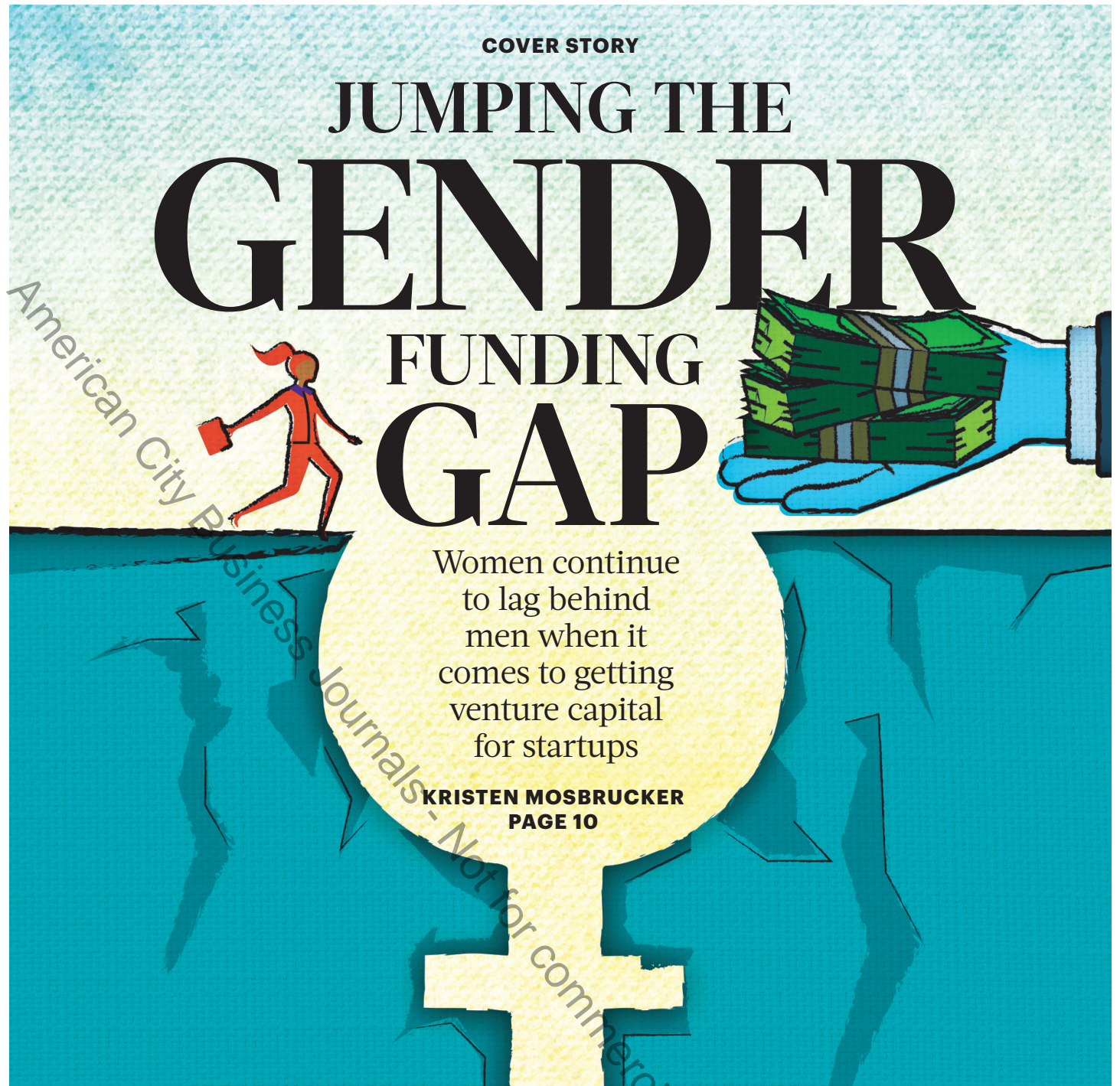
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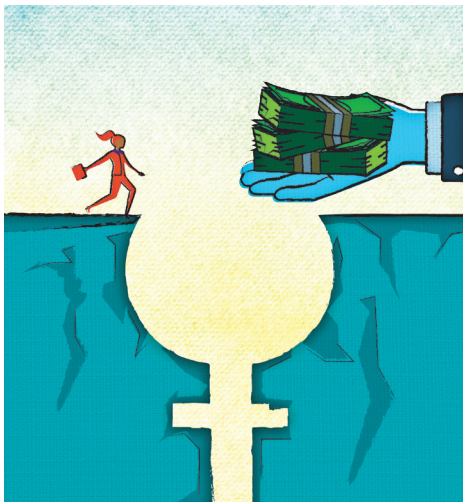
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Illustration by Michelle Collins | SABJ

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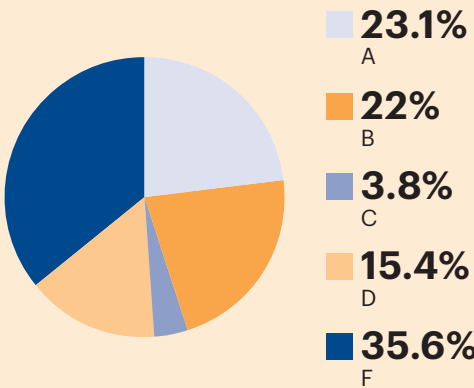
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NEXT POLL: GOVERNMENT INFLUENCE

During President Donald Trump's campaign, he talked of lessening the influence of lobbyists in government as part of his promise to "drain the swamp" in Washington. During an interview on CBS' "Face the Nation" in June 2016, then-candidate Trump said he would "have no problem" banning lobbyists from his administration. Yet a ProPublica report in March tallied at least 36 former lobbyists chosen up to that point for posts in the Trump administration. Should lobbyists be barred from serving in government? bizj.us/1p5v5j

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HOW WOULD YOU GRADE PRESIDENT DONALD TRUMP'S FIRST 100 DAYS?



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The San Antonio Business Journal hosts networking, award and education events throughout the year. View the schedule and register for events at SanAntonioBusinessJournal.com/event.

- ▶ **Health Care Heroes:** May 25, 6-8 p.m., at Pearl Stable, 307 Pearl Parkway. Contact Arlinda Shephard at saevents@bizjournals.com.
- ▶ **Best in Commercial Real Estate Awards:** June 14, 6-8 p.m., at Pearl Stable, 307 Pearl Parkway. Contact Arlinda Shephard at saevents@bizjournals.com.

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Fair and accurate coverage is at the heart of our mission. We will promptly print corrections of substantive errors. If you believe incorrect or unfair information has appeared in the San Antonio Business Journal, please contact Editor Tony Quesada.

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Event Date: September 20
Publication Date: September 22



Nomination Deadline: July 28
Event Date: Oct. 5
Publication Date: Oct. 6



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BUSINESS RECRUITMENT

San Antonio gets in on reverse California Gold Rush

There's not a huge sample size from which to make bold predictions, but a couple of recent corporate moves – including one high-profile company – suggest that San Antonio economic development leaders involved in business recruitment could have a distinct tune to sing in the coming years: “California Dreaming.”

This week, Business Journal reporter Kristen Mosbrucker reported that cybersecurity company Freedom Security Alliance Inc., founded in San Diego, chose San Antonio as the city to open a new cyber threat intelligence center (see coverage on page 13 and at bizj.us/1p5sz7). That news comes a few days after Business Journal reporter Scott Bailey had an exclusive sit-down with a Hulu executive who was integral in the Santa Monica-based streaming media company's decision to put its future viewer experience headquarters in the Alamo City (see bizj.us/1p5lw7 and bizj.us/1p59l8).

There are no surprises. Economics and workforce are key drivers. Freedom Security Alliance co-founder and Chief Operating Officer Joel Richey told Kristen that it would be impossible to expand in San Diego the way it can here.

As executives at both companies talked about why they picked San Antonio, I was reminded of when I worked at the Austin Business Journal, one of our sister publications, in the late 2000s and early 2010s. It was common to see articles in that paper about California companies expanding to – or even moving to – the Texas capital. Then at my next stop at the San Diego Business Journal, reporters there often found themselves reporting on companies leaving Southern California for Austin.

Spurred in large part by an aggressive state-sponsored marketing campaign under former Gov. Rick Perry, Texas clearly poached more businesses from the West Coast than the other way around. And when it did,

Austin, Dallas or Houston seemed to be the beneficiaries more often than not.

Since coming to the San Antonio Business Journal, going on three years ago, I've been wondering when San Antonio would seriously start to get in on the Golden State's rush to the Lone Star State.

That time could be now. Last year's Texas urbanism research project, spearheaded by national economic trends writer Joel Kotkin, in some ways predicted that San Antonio was on the verge of getting noticed by corporate decision makers.

So we'll see whether these two recent announcements turn out to be the first of many such moves.

Doing big things in small business

Kudos to several local small business leaders who won awards from the San Antonio District Office of the Small Business Administration on May 4 during a luncheon to commemorate national

Small Business Week.

Although the San Antonio District Office's territory spans 55 counties, four of the eight awards went to small businesspeople in the Alamo City area:

- **Exporter of the Year – Jeffrey Vigil** of My Business Matches in San Antonio. Vigil is CEO of a company that – as its name implies – helps connect businesses, which it does in the U.S. and abroad.
- **Veteran Owned Business of the Year – Jeffrey Jaime** of Taurean in Boerne. Jaime served in the U.S. Air Force for 22 years.
- **Woman-Owned Business of the Year – Lucinda Leal** of Labor on Demand Inc. in San Antonio. Leal's staffing company has evolved since she founded it in 2003.
- **Young Entrepreneur of the Year – Luis Vasquez** of Luis Vasquez Photography in San Antonio. Vasquez has grown his business with passion and largely through word of mouth.

2017

MAN & WOMAN OF THE YEAR CANDIDATES



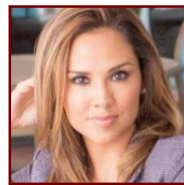
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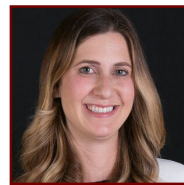
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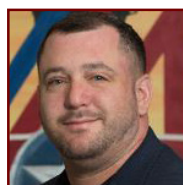
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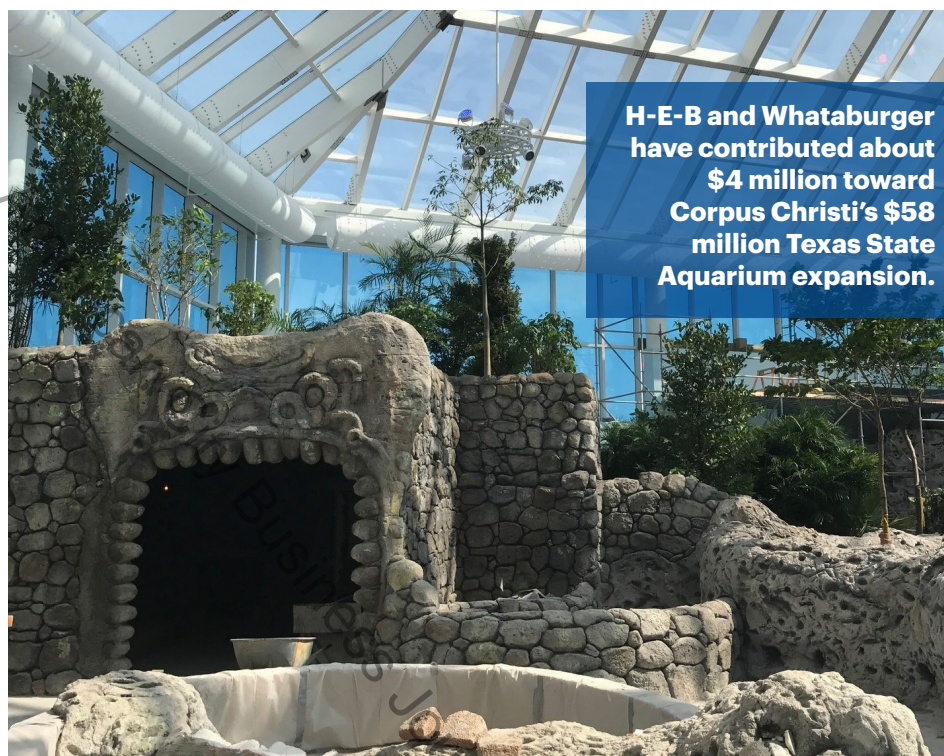
SA companies invest millions in coastal attraction

The Texas State Aquarium in Corpus Christi is putting the finishing touches on a \$58 million expansion set to be unveiled May 13 that will be bigger in scope and cost than was initially planned. San Antonio companies have stepped up to fund a significant portion of the project. Once completed, Alamo City visitors are expected to make up about a quarter of the aquarium's turnstile count.

The development of Caribbean Journey is the aquarium's first expansion since 2003. The project was initially expected to cost about \$50 million. Tom Schmid, president and CEO of the Texas State Aquarium, told me the price tag for the project escalated in part because the size of the expansion increased, as did construction costs.

"I'm pretty comfortable with where we are," he said. "This completes the original vision for the aquarium."

The expansion will double the aquarium's footprint and its sea life population. The new space includes a 68-foot acrylic tunnel – the largest of its kind in North America – and a massive skylight structure above a tropical lowland forest exhibit.



H-E-B and Whataburger have contributed about \$4 million toward Corpus Christi's \$58 million Texas State Aquarium expansion.

TEXAS STATE AQUARIUM

Two San Antonio companies – H-E-B and Whataburger – have contributed a combined \$4 million to the Corpus Christi project. For its \$3 million, H-E-B will get its name on Caribbean Journey's new sea shark habitat. Whataburger donated \$1 million toward the expansion. As a result, Caribbean Journey's new 4-D theater will be named for the San Antonio-based restaurant company. Both H-E-B and Whataburger have deep roots in Corpus Christi. A third Alamo City company, HOLT CAT, contributed a significant amount of equipment for the project. Schmid said the financial assist from San Antonio has been "hugely critical" to the realization of Caribbean Journey.

"They understand this is more than a regional attraction," Schmid said. "We couldn't have done this without their support."

Ironically, the aquarium expansion could take some tourism business away from San Antonio. Last year, the Texas State Aquarium attracted 520,000 visitors. Schmidt said about 125,000 of those guests were from the Alamo City. This year, aquarium officials expect the turnstile count to approach 600,000. And a large percentage of those visitors are again expected to travel to Corpus Christi from the San Antonio area.

"San Antonio is our single largest market," Schmid said.

JOB CREATION

3 QUESTIONS ABOUT HULU'S AGGRESSIVE HIRING PLAN



Hulu has committed to create 500 new jobs over three years for its planned viewer experience operations headquarters,

which is expected to be developed in Northwest San Antonio. But the company is pursuing a far more aggressive hiring strategy for the roughly 50,000-square-foot campus.

I sat down recently with Ben Smith, executive vice president of experience for Hulu, to discuss the media technology company's vision for San Antonio, including its plan to meet the 500-job commitment by the middle of next year.

How quickly do you plan to ramp up hiring for the San Antonio center?

We are already recruiting right now. The goal I have set is to get to 200 [hires] by Sept. 1 and to about 300 by the end of the year. Our early indications are super promising.



COURTESY OF HULU

Hulu Executive Vice President Ben Smith said the company plans to hire its first 200 workers in San Antonio by September.

What's driving that aggressive hiring plan?

TV is a bit seasonal. It turns out there is a big thing that happens in late August called the NFL. We have to be ready for that. Right after that is fall TV, and for us, that's the big push. Meeting expectations in that time line will be critical for us.

What's one of the factors in terms of talent recruitment opportunities that attracted Hulu to San Antonio?

All of the measurable things are super strong in San Antonio. It's a growing city. People are flocking here – not only because there are great opportunities, but because they genuinely want to live here.

ON THE RECORD



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"Failure to pass Proposition 3 places future phases at Hemisfair at risk. Deviating from the commitment to redevelop parks at Hemisfair could jeopardize mixed-use development designed to bring new residences, shops, offices and parking to the district."

ANDRES ANDUJAR, CEO of Hemisfair Park Area Redevelopment Corp., on the importance of \$26 million in municipal bond money for the former World's Fair site



ENERGY INC.

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OIL AND GAS

New group endorses refinery near Hebbronville

A recently created group consisting of elected officials, workforce development experts and academics from seven deep South Texas counties has endorsed a proposal to build a refinery just west of Hebbronville.

The South Texas Economic Development Alliance, which was formed in March, held a press conference Monday morning to endorse Raven Petroleum LLC's South Texas Energy Complex.

The Woodlands-based company is seeking to build a \$500 million "green" refinery off State Highway 359 near Hebbronville. Under the current plans, the refinery is seeking to use geothermal technology for electricity, water and carbon sequestration in order to process 50,000 barrels of light sweet crude per day with near-zero net emissions. Gasoline, diesel and other refined products would be shipped to customers in the Central Mexico city of San Luis Potosi.



Although Webb County Judge Tano Tijerina opposes the South Texas Energy Complex, citing environmental and safety concerns, Jim Hogg County Judge Humberto Gonzalez, who chairs the South Texas Economic Development Alliance, said during the press conference that the group as a whole endorses the project. If approved, the refinery would cre-

ate an estimated 350 permanent jobs and 1,800 temporary construction positions, in addition to bringing improvements to local roads, the airport and the fire station.

"This community is excited about the South Texas Energy Complex, and we are ready to give our full support as a community to make this project happen," Gonzalez said. "The critics who are not

The South Texas Economic Development Alliance announced its support for Raven Petroleum LLC's proposed refinery near Hebbronville.

SOUTH TEXAS
ECONOMIC
DEVELOPMENT
ALLIANCE

from our county or our community will continue their attacks for their own selfish reasons, which have nothing to do with environmental or safety concerns but rather financial gain."

Raven Petroleum Managing Director Christopher Moore told the Business Journal that business leaders from Duval, Jim Hogg, Jim Wells, Webb, Brooks, Zapata and La Salle counties continue to support the project.

"The most common question I hear is, 'When can you start?'" Moore said. "I can assure you we are as anxious to get started as anyone."

A Webb County-based group named South Texas Against the Refinery has come out against the project over a number of environmental and safety concerns. STAR Coalition spokeswoman Tricia Cortez said Raven Petroleum has been light on details about its plans and financing for the project.

DRILLING PERMITS

WESTERN EAGLE FORD SEES BOOST IN NEW DRILLING ACTIVITY

New figures from the Railroad Commission of Texas show that 71 companies filed 327 new drilling permit applications for oil and gas wells in Eagle Ford in April. The permits show that new drilling is shifting away from traditional locations such as Karnes and DeWitt County to Dimmit, La Salle and Webb counties. Here's a look at the top companies and their drilling locations.

TOP FIVE COUNTIES

Counties	Permits
Dimmit	69
La Salle	54
Karnes	34
Webb	21
McMullen	20

TOP FIVE COMPANIES

Companies	Permits
Sanchez Energy	45
EOG Resources	30
Carrizon Oil & Gas	27
Hilcorp Energy Co.	18
Murphy Oil	15

15 SAN ANTONIO OIL COMPANIES TAKING ON NEW PROJECTS

New figures from the Railroad Commission of Texas show that 279 companies filed a total of 1,021 new drilling permit applications across Texas in April. Fifteen companies headquartered in the San Antonio area filed a total of 31 drilling permits last month. Here's a look at those companies and where they are drilling. For a closer look at April drilling permits, go to bizj.us/1p5v3o.w

Companies	Drilling Permits Applications	Location(s)
Abraxas Petroleum	2	Ward County
Forge Energy	8	Andrews County, Pecos County
Guidance Oil Developers	1	Young County
GulfTex Enrgy III LP	2	Karnes County
Hurd Enterprises	1	McMullen County
Kaler Energy	1	Jackson County
Lewis Energy Group	5	Webb County
Lilis Energy	1	Loving County
LP Operating	1	Wilson County
Maverick Operating	2	Gaines County
NuStar Energy	2	Bexar County, Webb County
Patterson Energy Corp	1	Karnes County
Progas Operating	1	Duval County
RLU Operating	2	Medina County, Starr County
Terrafina Energy	1	DeWitt County

► PEOPLE ON THE MOVE

EAGLE FORD ENTREPRENEUR PARTNERS WITH WELL-KNOWN ATTORNEY TO LAUNCH NEW LAW FIRM

Bad weather brought Eagle Ford entrepreneur Marco Flores and local business leader Manuel Pelaez-Prada together to start their own law firm. The two lawyers launched a new firm — Flores & Pelaez Prada PLLC — on April 10, setting up in the Dominion neighborhood in northwest San Antonio. Their focus will be on resolving problems that business owners and homeowners have with insurance. For more visit bizj.us/1p5q98.



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Marco Flores, left, and Manuel Pelaez-Prada have launched a new law firm named Flores & Pelaez Prada PLLC.


► RENEWABLES

BELGIAN AMBASSADOR MEETS WITH NEW ENERGY ECONOMY PARTNERS

During a recent visit to San Antonio, Belgian Ambassador to the United States Dirk Wouters put renewable energy and liquefied natural gas in the spotlight. In

preparation for a future trade mission from San Antonio to Belgium, Wouters held an April 11 meeting with CPS Energy where he met with the city-owned utility

company's new energy economy partners. Renewables, smart grid technology and LNG were all part of discussions. For the full story, go to bizj.us/1p5r59.



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REAL ESTATE

RENOVATION

A look inside the Maverick's new apartments units

The Maverick Building is ready to show off its new look.

The renovation and restoration is nearly complete. The building, Originally built in 1922, will feature 86 units with studio apartments at about 300 square feet to two-bedroom units, which are

about 800 square feet.

The Maverick was built by the estate of George M. Maverick, a son of Samuel Maverick, a signer of the Texas Declaration of Independence, on the site of the former Maverick Hotel. The family had substantial real estate holdings near

the Alamo and was involved in the early development of Houston Street. The current structure was an office building until the 1970s when downtown commercial real estate declined. The building was vacant throughout the 1980s and early 1990s.

G.W. Mitchell Construction, builders of the La Villita and many other major projects, handled the renovation with Angela Hines, Senior Project Manager leading the efforts.

To see a slideshow of the new Maverick units visit bizj.us/1p5im7



CARLOS JAVIER SANCHEZ | SABJ

Exterior work is still ongoing at the Maverick.



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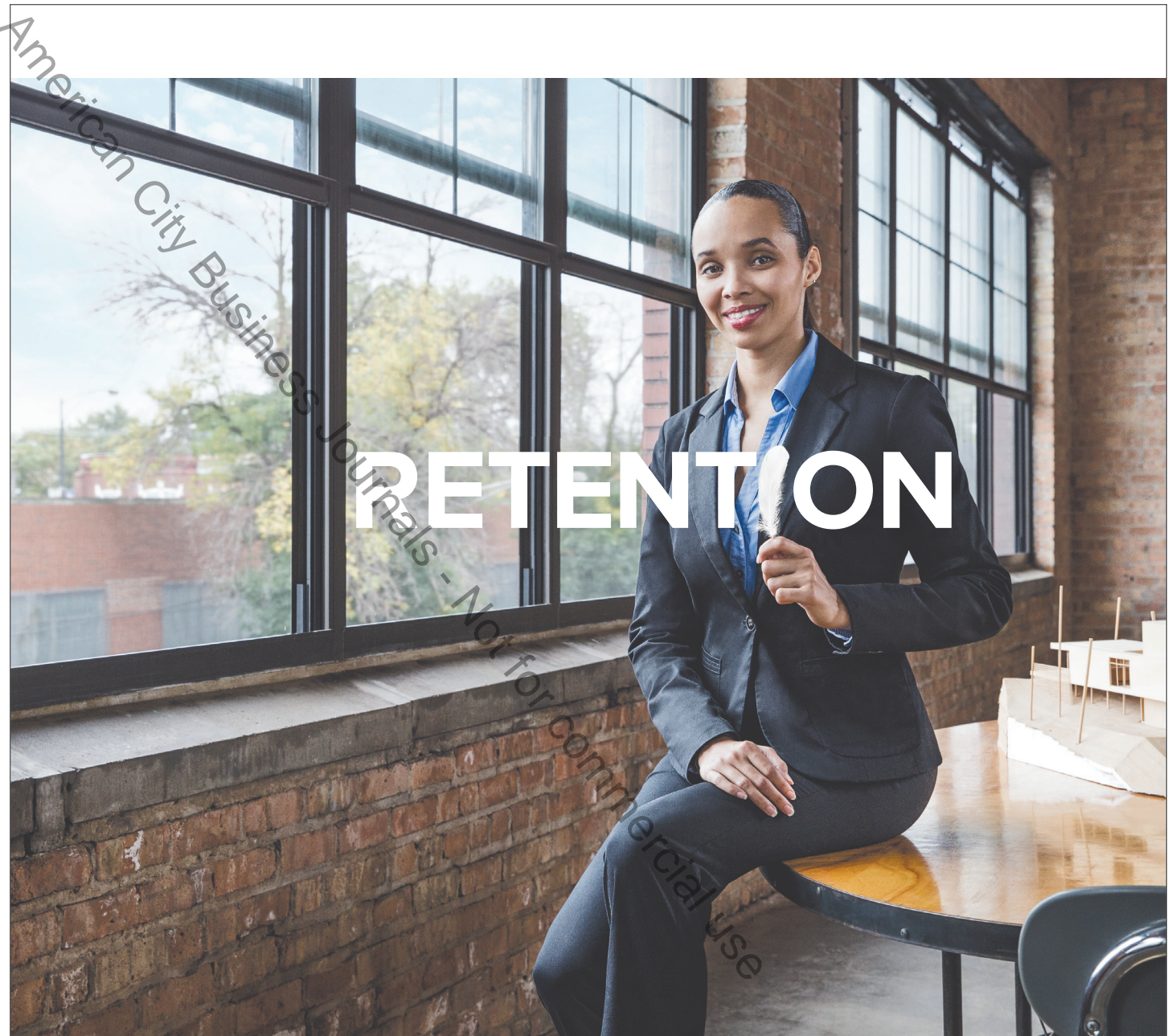
Two-bedroom units at the renovated Maverick are about 800 feet.

► MULTI-FAMILY

PLANNED PEARL APARTMENTS GET APPROVAL

The Brewery South apartment complex was approved by the Historic and Design Review Commission. The addition of the complex's 223-units will push Pearl's apartment supply up to 638 units. The four-story building is on a 2.5-acre site on Newell Avenue. Camden Avenue is the west, I-35 is to the south, and Avenue A to the east. Houston-based WGW Architects is the lead designer on the job, a logical fit since the firm was also responsible for work at the CanPlant apartments and has an established relationship with Silver Ventures.

For more on new developments at Pearl, visit bizj.us/1ozlx3



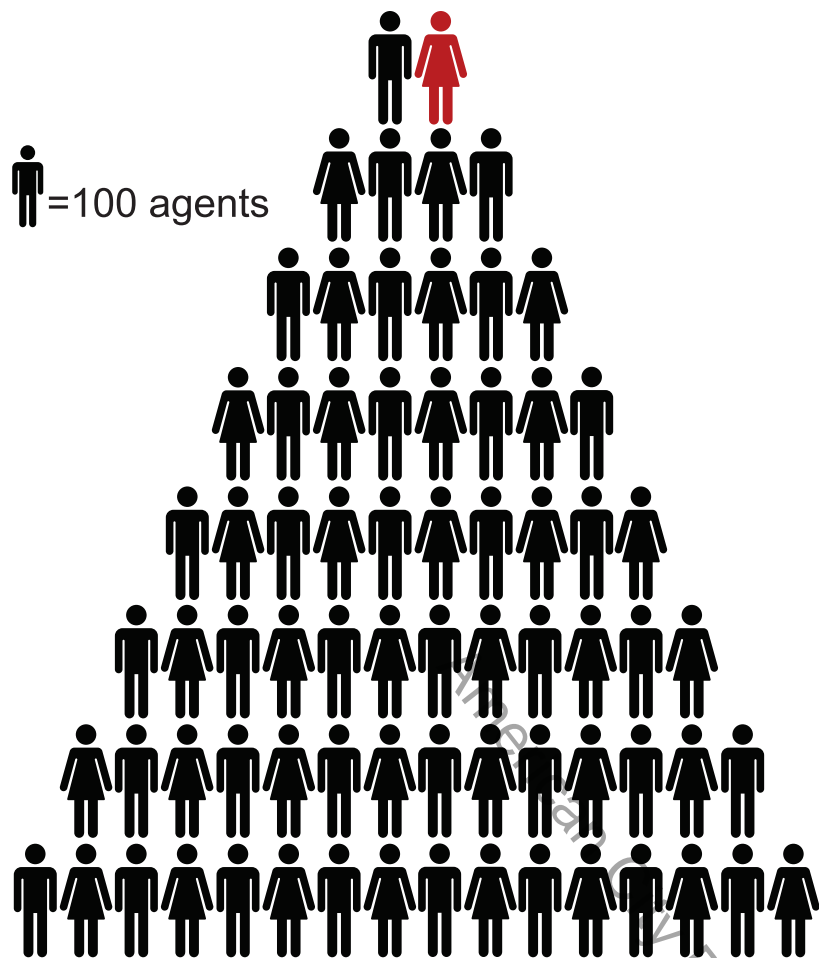
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**Due to an error Amy Kolb was omitted from the SABI Best in Residential Real Estate top 50 individual agent.

COVER STORY

WHEN WOMEN BUILD TECH STARTUPS, VENTURE CAPITAL RARELY COMES

BY KRISTEN MOSBRUCKER

kmosbrucker@bizjournals.com
210-477-0846, @SABJtech

Janie Gonzalez, the founder and CEO of Webhead Technologies Inc. in San Antonio, has tried to commercialize several of her company's software products over the past two decades. But she's often received a lukewarm response from investors.

Gonzalez recalled a type of web-based project management software that her company developed in 2002 and was being used by the manufacturing division of a large corporation in San Antonio. She planned to market the software – which she described as “way ahead of its time” – to others, but she ran into obstacles.

“It was hard to scale up the product. There wasn't a lack of innovation or desire to develop new technology,” she said.

Eventually, that corporation signed a deal with a larger software enterprise for a similar and cheaper product. And unfortunately, the pattern repeated.

While building a high-growth technology company often requires capital to scale an innovative concept and execute a sound business plan, women in tech have historically had much less access to capital. For many of them, realizing their ideas can be like scaling a mountain without climbing gear, keeping them away from such high-growth challenges and steering them toward steadier but less profitable businesses in information technology services.

“What we found is that ... you've got to have well-funded ideas to make products happen,” Gonzalez said. “We don't really have the [venture capital] funding [in San Antonio], so you will find a lot of females [CEOs] in services because you have to pay the bills.”

The local market hasn't changed much in recent years.

In the past two years, more than \$154 million has been raised for technology companies in San Antonio mostly for startups, according to filings with the U.S. Securities and Exchange Commission. And out of 22 businesses, none had women on the founding executive team.

Gender bias among investors

This problem is not unique to San Antonio, according to a joint research study by professors at the University of Pennsylvania, Massachusetts Institute of Technology and Harvard University.

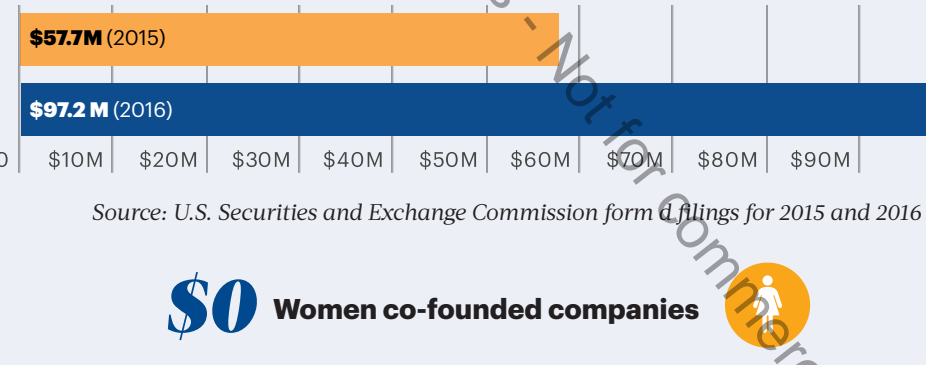
The researchers, who examined nearly 100 pitch competition videos and sur-



Janie Gonzalez is the founder and CEO of Webhead Technologies Inc. in San Antonio.

CARLOS JAVIER SANCHEZ | SABJ

VC CAPITAL FOR SATX TECH COMPANIES (2015-16)



veyed more than 500 participants, found that male entrepreneurs were 60 percent more likely to succeed in pitching to investors than were female entrepreneurs, according to the study published in 2014.

“There's lots of beliefs around gender disadvantage when it comes to [the] investment process and that females are getting funded less readily than men,” said Laura Huang, assistant professor of management and entrepreneurship at the Wharton School of the University of Pennsylvania.

The study also found that the more handsome a man is, the more sway he appeared to have with investors.

“Not only are men getting funded much more readily than women, but men who are attractive get an extra boost,” Huang said. “There really is no way to take gender out of the equation. Even if it's not in a pitch competition, investors are still making decisions based on their interpersonal interactions.”

Women on some investors' minds

There are signs that some investor groups

are making efforts to include women-led companies in their portfolios.

Geekdom Fund, an early-stage technology startup investment fund in San Antonio, has two Austin-born startups co-founded by women in its portfolio, BoldMetrics and StyleSage, although it has yet to invest in any women-founded startups in San Antonio.

“We love investing in women-led companies. Data shows that's a smart move,” said Michael Girdley, managing partner at Geekdom Fund, which raised \$15 million in its most recent fundraising round. “If any women are building tech product companies, we definitely want to hear from them.”

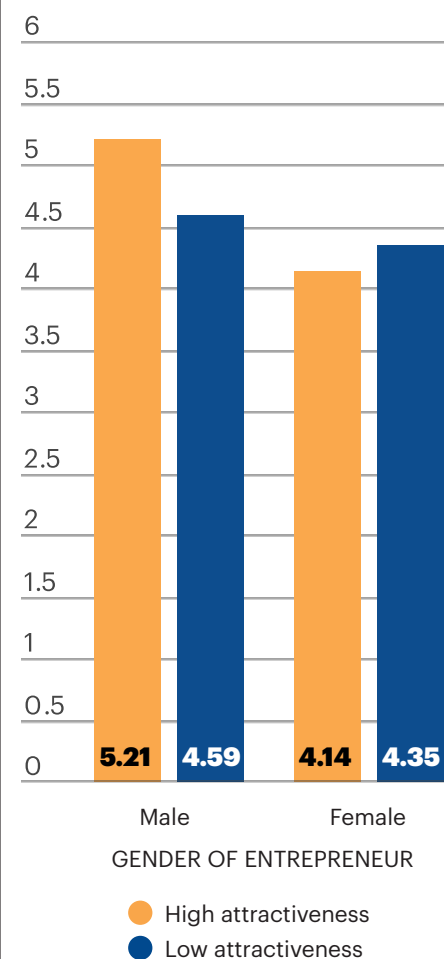
Likewise, an Austin-based venture capital firm with a unique investment strategy has plans to evaluate and potentially



Michael Girdley

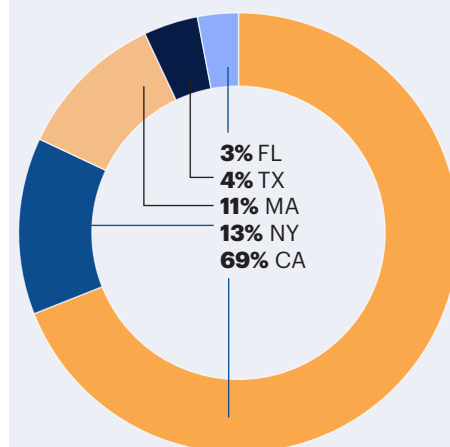
INVESTMENT BASED ON GENDER

Researchers sought to determine how the likelihood that an investor would give an entrepreneur money corresponded to gender and attractiveness, based on a scale of 1 to 7, with 7 being very likely.



Source: Research published in 2014 by authors Alison Wood Brooks, Laura Huang, Sarah Wood Kearney and Fiona Murray of Harvard University, the University of Pennsylvania and Massachusetts Institute of Technology, respectively

VC CAPITAL BY STATE 2016



Source: Pitchbook 2016

COVER STORY



Lisa McComb is CEO of Elumicor, created in 2000, which provides software for handling electronic discovery during litigation.

CARLOS JAVIER SANCHEZ | SABJ

invest in San Antonio-area technology startups in 2017.

True Wealth Ventures, co-founded by Sara Brand and Kerry Rupp, focuses on investing in early-stage tech companies in health care or sustainability with diverse executive teams. The True Wealth Ventures Fund I raised \$4.7 million from 19 investors during summer 2016, according to records on file with the SEC. The fund offered \$20 million in securities at the time, although the venture partners declined to disclose how much more has been raised in the round that’s not yet closed.

True Wealth Ventures’ investment philosophy is that if women-led companies are building consumer products bought by women, those businesses have a higher success rate. But with millions in investment capital at stake, True Wealth is considering much more than gender.

“We are looking for someone who has a significant stake in the [capitalization] table – not a token female,” Rupp said, adding that the firm is interested “in companies with a potentially \$100 million exit in the next five to seven years.”

About 22 percent of businesses in the San Antonio metro area are women-owned. But only high-growth companies with products or services that can scale quickly are typically competitive when vying for venture capital. Brand and Rupp said the average revenue for a woman-owned company in San Antonio is \$1.6 million, with an average of 43 percent revenue growth.

Overcoming assumptions

To fill the capital gap, women have historically turned to alternative sources, such as microlenders.

For Webhead Technologies, Gonzalez said it took her more than a decade of being in business before she was approved for traditional financing. Her first line of credit was for \$50,000.

Today, Webhead has about 60 employees, and its top management team includes several women executives. The company has about \$24 million in annual revenue. And in the coming year, it is interested in allocating resources toward virtual reality and artificial intelligence. But even after 20 years, Gonzalez said she still meets professionals who assume that she’s just the public face of the company, not the person behind its strategy.

Gonzalez’s advice to women founders is to plan a clear roadmap that is ambitious and aggressive, albeit realistic, from the start and to have confidence that it’s possible to build a multimillion-dollar company.

“You’re told constantly not to think big. That if you do, you’re too aggressive and too bossy,” she said.

Exceptions to the rule

Despite the odds, women have broken through the tech funding ceiling, such as Lisa McComb at Elumicor, which provides software used to streamline electronic discovery during litigation.

Elumicor, which has about six employ-

CONTINUED ON PAGE 12

► WOMEN VS. MEN

\$77 million

The average amount that women-owned companies raised for every \$100 million raised by men between 2009 and 2015, according to Bloomberg research

15 percent

Percentage of the 6,793 U.S. companies recorded as receiving venture capital from 2011 to 2013 that had one or more women on the executive team, up from 5 percent in 1999

79 cents

The average amount women earn for every \$1 that men earn during their careers

80 percent

The average salary women CEOs decided to pay themselves compared to male counterparts after Goldman Sach’s 10,000

25 percent

Percentage of high-tech firms founded by immigrants, according to researchers Hart and Acs, who surveyed more than 2000 tech company founders

Small Businesses program was studied in 2014

AVERAGE SALARIES IN SAN ANTONIO AMONG COMMON OCCUPATIONS

Occupation	Employment	Median hourly wage	Annual mean wage
Office and Administrative Support Occupations	170,100	\$14.91	\$34,210
Sales and Related Occupations	102,760	\$12.48	\$37,420
Food Preparation and Serving Related Occupations	102,410	\$9.18	\$21,690
Education, Training, and Library Occupations	61,040	\$24.80	\$50,110
Healthcare Practitioners and Technical Occupations	57,790	\$27.96	\$73,310
Transportation and Material Moving Occupations	56,340	\$13.53	\$32,230
Business and Financial Operations Occupations	51,060	\$31.90	\$71,310
Production Occupations	41,400	\$13.81	\$32,960
Personal Care and Service Occupations	40,450	\$8.94	\$20,830
Installation, Maintenance, and Repair Occupations	38,190	\$18.70	\$41,810
Construction and Extraction Occupations	38,040	\$16.96	\$39,330
Management Occupations	34,540	\$46.05	\$111,990
Retail Salespersons	32,930	\$10.63	\$27,710
Customer Service Representatives	30,280	\$13.81	\$31,130
Building and Grounds Cleaning and Maintenance Occupations	29,290	\$10.35	\$23,410
Computer and Mathematical Occupations	28,420	\$36.70	\$84,070

Source: Bureau of Labor Statistics

WOMEN-OWNED BUSINESSES AND GROWTH (2002-14)

Metro area	Growth in number of firms	Rank	Growth in firm revenue	Rank	Growth in firm employment	Rank	Combined economic clout rank ¹
San Antonio	86%	1	47%	12	54%	1	1
Dallas	63%	2	78%	4	-6%	21	9
Houston	52%	5	112%	1	13%	13	2
Miami	34%	11	28%	21	-10%	22	21
Phoenix	20%	23	44%	14	17%	12	16

Source: American Express research for growth of women-owned firms between 2002 and 2014.

¹ Combined economic clout is determined by averaging the other ranks for the growth in volume of firms, revenue and employment growth.

COVER STORY

CONTINUED FROM PAGE 11

ees, recently signed a strategic partnership with a global company that McComb anticipates will boost her company's market share. Elumicor has developed several software products over the years, including one that automatically redacts information in documents, opening the door for contracting opportunities with hospitals, schools, financial institutions and governments.

McComb was in a courtroom about 17 years when the inspiration hit her for a software company that could make electronic discovery more efficient. She had worked for years in the legal department of a large corporation, where she regularly scanned paper documents into computers and loaded them onto compact discs for court.

The seed capital for McComb's startup, now called Elumicor, came from AT&T Inc., which was both her former employer and her then-startup company's biggest customer. The funding, which included a loan, enabled her to get the venture off the ground and hire developers to build the software she envisioned.

"The funding was critical to our company because we didn't have to worry about customers, and it gave us a runway," McComb said.

Still, few women-led tech companies at the time received such a boost. McComb said there were very few women running technology companies nearly two decades ago and that the situation hasn't really changed.

"It's still a 1-to-10 ratio," she said.

Different funding, similar issues

Not every technology startup wants investor capital, as some prefer the bootstrapping model, such as SwipeTrack Solutions LLC, a hardware and software technology company in San Antonio co-founded in 2011 by CEO Melanie Arnada Tawil and Chief Operating Officer Fred Tawil.

After about five years in business, SwipeTrack has \$15 million to \$20 million in annual revenue. The company, whose mobile app is used on 100,000 devices each day, has custom built inventory tracking hardware that snaps onto mobile devices, turning them into retail scanners. The Tawils bought an office building along Vantage Drive near I-10 in 2014 and have plans to grow the company to fill the entire 73,964 square feet of office space.

When asked about their experiences with startup capital, the Tawils said they considered that route but decided they didn't want such an influx of money to change the company's culture or to let investors stifle its direction.

"If we would have taken investment, we would probably still be just in bingo right now," Fred Tawil said, a reference to the company's beginnings as a provider of software to handle bingo operations.

The company instead relied on organic growth and listened to its customers, who ultimately fueled its expansion. SwipeTrack has been growing about 100 percent year-over-year, the couple said.

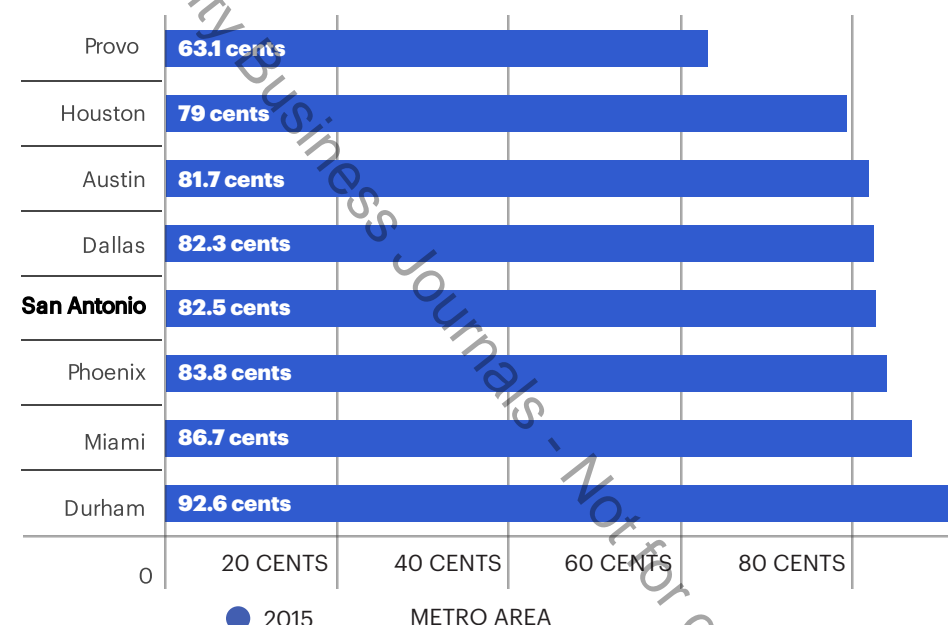


Melanie Arnada Tawil is CEO of SwipeTrack Solutions LLC.

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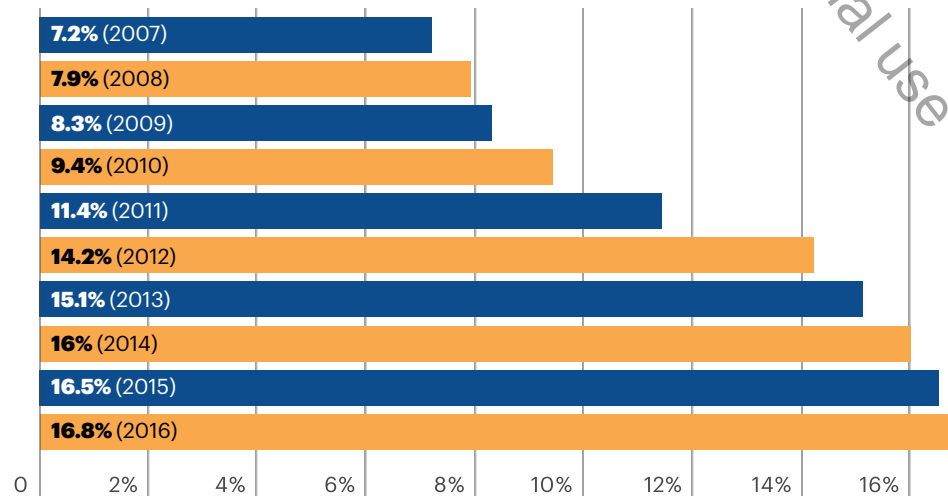
CENTS ON THE DOLLAR

HOW MANY CENTS WOMEN EARN FOR EVERY DOLLAR THAT MEN MAKE



FUNDING WOMEN TECH FOUNDERS (2007-16)

PERCENTAGE OF VC-BACKED COMPANIES WITH WOMEN FOUNDERS



Even with SwipeTrack's success, Melanie Tawil said being a woman CEO in technology still has gender-related challenges, including uncomfortable situations such as getting unwanted attention at professional events.

"We were recently at a presubmittal

conference. I walk in, and I was the only female in the entire room of about 30 guys. I just felt all the eyeballs turn on me," she said. "You have to have a thick skin."

She likened being a woman in tech to being in a college sorority of sorts "because we all go through the hazing."

WHAT THEY EARN

\$35,514

Average annual income of women in San Antonio

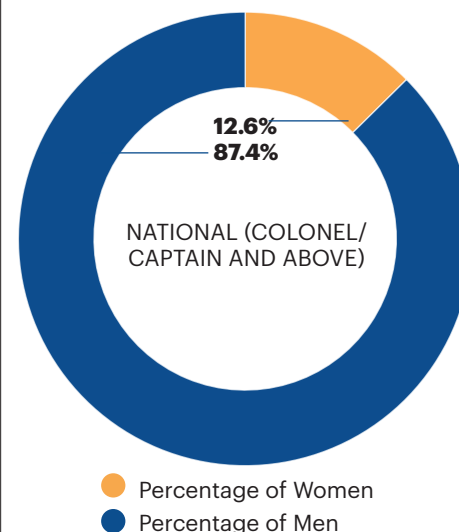
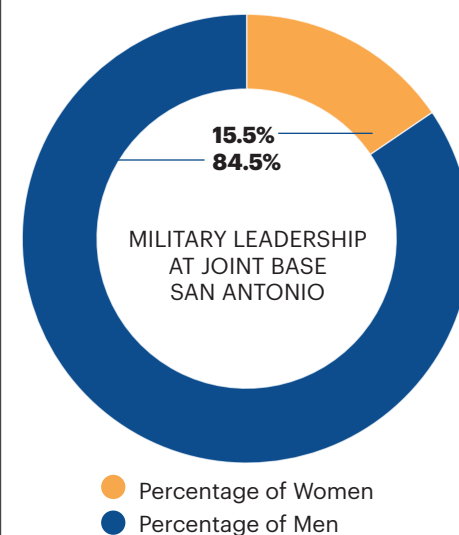


\$43,025

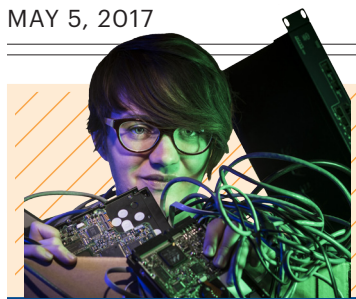
Average annual income of men in San Antonio



WOMEN IN THE MILITARY LEADERSHIP 2017



Sources: Joint Base San Antonio and U.S. Armed Forces data 2017



TECH FLASH

Kristen Mosbrucker, covers technology, finance and the military.

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ATTRACTING BUSINESS

Low costs lure cybersecurity company to San Antonio

Freedom Security Alliance Inc., a new cybersecurity company in San Antonio, is building a security operations center here with the belief that businesses will buy a slice of a security analyst's time to monitor its computer networks for threats in real time.

It's not a new concept. There are information-sharing and analysis organizations with shared centers that have teams of analysts working for multiple companies. But the biggest hurdle for businesses looking to hire a threat intel center is the cost, said Joel Richey, co-founder and chief operating officer of Freedom Security Alliance.

One way the company plans to defray costs is by moving its operations from San Diego to San Antonio – and doubling the capacity. The company has plans for a 30-seat center – possibly the largest cybersecurity center in San Antonio – that will accommodate more than 100 analysts rotating to cover a 24-hour cycle.

The average cost per square foot to lease office space in San Diego in 2016 was about \$32 per square foot, according to research by CBRE Group Inc. The estimated annual rent for about 75,000 square feet of office space in San Diego –



Joel Richey is chief operating officer and co-founder of Freedom Security Alliance Inc.

CARLOS JAVIER SANCHEZ | SABJ

enough for about 500 tech workers – is about \$2.4 million. In San Antonio, that same office footprint would cost less than \$1.6 million each year – or about \$20 per square foot. Including salaries for a 500-person office, the cost to operate in San Antonio is about \$35 million per year, compared to \$42 million in San Diego.

"There was no way we could expand [in San Diego] like we want to here," Richey said.

There are roughly 7,600 people working in cybersecurity in San Diego, according to

a regional economic development authority. San Antonio has about 12,000 people working in cybersecurity, according to the San Antonio Chamber of Commerce. The available talent pool in San Antonio is much deeper, and there's a cohort of new graduates each semester looking to cut their teeth in cyber, Richey said.

Local schools such the University of Texas at San Antonio have been recognized for their cybersecurity research and curriculum. UTSA recently rolled

out its cybersecurity degree online. St. Mary's University has a master's degree in cybersecurity, while Texas A&M University – San Antonio has a cybersecurity program too. Even at the high school level, there's a pipeline of fresh talent in the field in San Antonio.

"Our whole goal is to commoditize what we do, to make it available to small, medium and enterprise," Richey said.

The company already has partnerships with a dozen other companies to use threat detection tools inside a company's network.

"We have a whole team that we call the insight team, that is there trying to see what patterns are occurring in the global situation," Richey said. "We take that intel and deliver it back to our partners who are working in cybersecurity who are developing tools, and we develop our own tools based on what we are learning."

While many cybersecurity companies in San Antonio contract with the U.S. Department of Defense, Freedom Security Alliance's threat intel center will be for the private sector.

For more on Freedom's Security Alliance's plan visit bizj.us/1p5sz7

MONEY

VIRTUAL RECORDS

TECH EXEC: THE OPPORTUNITY FOR BLOCKCHAIN IN BUSINESS IS BIG

Businesses that leverage blockchain technology to process real-time transactions can be more competitive.

That was the advice to information technology professionals by Jeremy Drzal — CEO of Block512, an Austin-based consortium of advisers on using blockchain in business — during the recent Innotech San Antonio conference.

Drzal said that while existing networks don't trust each other and reconciliation of business activity takes time, blockchain provides a shared online ledger that businesses can use to keep track of accounts with vendors in real time. And that capability, with the potential to automate processes, may help companies strengthen relationships with clients.

"It can change prices that you charge customers, your licensing model and operational costs," Drzal said.

Blockchain can be used to verify the authenticity of a transaction

without third-party action. Individual's credit history could be recorded on a blockchain and businesses can use blockchain to sell stock. Securities laws still apply, though.

Beyond the financial industry, research by Ernst & Young estimates that by the mid-2020s, businesses using blockchain for tax reporting may be widespread because it's faster than analyzing historical financial data.

Potentially, government software could calculate tax owed by a business and auto-debit from its bank account in real time. The process for calculating value added and other sales taxes could be automated with blockchain. Smart contracts can be used in real estate to record deeds in electronic form as a more accessible copy than what's filed at the local county office.

But when it comes to paying taxes on income gained from virtual currencies, which blockchain technology supports, businesses must consider how to account for that asset.

"Do I have to even recognize the revenue in bitcoin for a period of time before I bring it out into operations?" Drzal asked the crowd.

The IRS doesn't consider that a hypothetical question. It released

guidance in 2014 about virtual currencies and considers them property like a bond or stock — not a foreign currency.

When a business accepts bitcoin as payment for goods or services, it must be recognized as revenue and taxes paid on its value, whether or not the bitcoin is taken out of the online exchange and converted into cash. And when bitcoin is sold, any gains on that transaction is also taxable.

The IRS began cracking down on virtual wallet companies and issued subpoenas for customer information to collect taxes on users that aren't paying.

"Most businesses that accept bitcoin take payments then immediately sell it [for dollars] because they are not in the business of taking currency risks," said Adam Chodorow, a law professor at Arizona State University who specializes in virtual currency. "You could lose thousands of dollars in bitcoin because the value fluctuates."

Using blockchain could save merchants money when compared to credit card processing fees.

"A lot of people think that bitcoin is going to die as a currency, but that blockchain is going to revolutionize the way business gets done," Chodorow said.

► ON THE MOVE

TECH EXEC JOINS BANK BOARD

Graham Weston, co-founder of Rackspace Hosting Inc. and real estate arm Weston Urban was appointed to the board of directors for Cullen/Frost Bankers Inc.



CARLOS JAVIER SANCHEZ | SABJ



SPORTS VIEW

Reporter
W. Scott Bailey



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PRO BASKETBALL

Spurs brand now more vulnerable in post-Duncan era

The weight of trying to make the San Antonio Spurs great again is squarely on the shoulders of one man – Kawhi Leonard. He is by far the best player on this Alamo City roster, but he's also a quiet man who does most of his talking through his on-court skills.

That's why Spurs management may find it nearly impossible to replace Tim Duncan. No. 21 was more than a certain first-ballot Hall of Famer during most of his illustrious career. He was also the heart and soul of San Antonio's lone big league franchise and its undisputed leader.

The Spurs never won an NBA championship before Duncan arrived from Wake Forest. They hung five banners with him at the helm.

Who knows whether San Antonio will ever get to celebrate another championship parade in the post-Duncan era. But it may take another title to protect a brand now showing signs of



CARLOS JAVIER SANCHEZ | SABJ

Tim Duncan's biggest impact on Spurs was in helping build a championship brand.

vulnerability in Duncan's absence.

With Duncan, the Spurs were always contenders. That reality brought the franchise a level of national notoriety it had never enjoyed before 1999. That's no insignificant intangible.

It's much easier for a franchise to fill seats and suites and to sell corporate

sponsorships when the prospect of a championship run is not far-fetched.

The Spurs finished the 2016-17 regular season with the second-best record in the NBA. That's a heck of a statement in the wake of Duncan's somewhat unexpected retirement last summer.

But there was second-guessing and some downright outrage around water coolers and on social media when it took the Spurs six games to dispose of the No. 7-seeded Memphis Grizzlies in the first round of the playoffs. Then the volume of negativity hit a crescendo when the Spurs set a dubious franchise record after losing to Houston in the first game of the second round by 27 points – at home.

Now, some in the national media are writing off the Spurs and doubting head coach Gregg Popovich's ability to right the ship.

Washington Post columnist Tim

Bontemps, for example, had a story after the blowout loss on Monday with the headline: "Gregg Popovich's old stubborn ways could be fatal for the Spurs in Rockets series."

How can the Spurs put the shine back on the brand? Another title run would do wonders.

But the Spurs have never managed that feat without Duncan, who for years was the center of attention on the court, in the huddle and in the locker room because of his play and especially his leadership.

Now, that Duncan is gone and the SS Spurs has taken on some water, family members, friends and even sources have reached out to this columnist, suggesting that it's time to blow up the boat and build from scratch.

Clearly, Leonard needs more help. But the best way for the Spurs to quiet the storm this postseason is for their best player to be more like Duncan.

PEOPLE ON THE MOVE

► BANKING & FINANCIAL SERVICES



Vince Fertitta

Vince Fertitta was promoted to Merrill Lynch division executive from Merrill Lynch market executive at Bank of America Merrill Lynch.



Jennifer Wilkinson

Jennifer Wilkinson was promoted to executive vice president and commercial lending manager from senior vice president and commercial lending manager at Amegy Bank.



Linde Murphy

Linde Murphy was promoted to chief operating officer from chief compliance officer at M.E. Allison & Co. Inc.



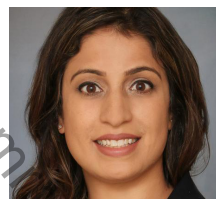
Kimberly Sabatino

Kimberly Sabatino was promoted to marketing director from marketing assistant at Heartis Senior Living.



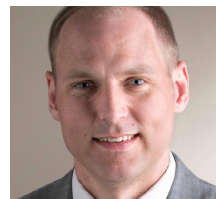
Rebecca Helterbrand

Rebecca Helterbrand was hired as deputy director at Southwest Texas Regional Advisory Council.



Prabndeeep Grewal

Dr. Prabndeeep Grewal was hired as an anesthesiologist at The San Antonio Orthopaedic Group.



Brandon Strey

Brandon Strey was hired as an associate at Davis, Cedillo & Mendoza.



Valin Woodward

Valin Woodward was hired as an attorney at Langley & Banack Inc.

► RESIDENTIAL REAL ESTATE



Chris Berry

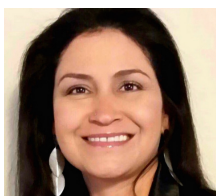
Chris Berry, Laura Heinrich and Sharon Kennedy were hired as Realtors at Phyllis Browning Co.



Laura Heinrich



Sharon Kennedy



Connie Martinez

Connie Martinez was hired as a broker associate at Houses In San Antonio.

► TECHNOLOGY



Ray Aguirre

Ray Aguirre was promoted to assistant vice president of mobility, retail sales and distribution at AT&T Inc.



Ruben Robles

Ruben Robles was hired as a customer care specialist at Leadhub.

► HOW TO SUBMIT

Submit your People on the Move online at SanAntonioBusinessJournal.com/people

Information about any San Antonio-area-based businessperson who has been promoted, joined a new company or received an award. Include name, title, company, location and a photo of the person, with a company contact name, email address and phone number in case additional information is needed. Submissions are automatically compiled and posted online and, depending on space, on these print pages.

You must send a photo to be considered for print publication. The photos must be high-resolution, color JPEGs that are, at minimum, 200 dpi in size.

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Compiled by Kim Hernandez
210-477-0850, @SABJresearchKim
khernandez@bizjournals.com

MULTIFAMILY PROPERTY MANAGEMENT FIRMS

RANKED BY TOTAL NUMBER OF UNITS MANAGED IN SAN ANTONIO MSA

► CLOSER LOOK						
215						
Total number of local property managers						
ABOUT THE LIST						
Information was obtained from firm representatives. Information on The List was supplied by individual companies through questionnaires and could not be independently verified by the San Antonio Business Journal. Some companies did not respond to our inquiries by deadline. Only those that responded to our inquiries were listed.						
2016-17 BOOK OF LISTS PLATINUM SPONSORS						
JOERIS General Contractors						
MD MOSAIC DEVELOPMENT A T.B. YANTIS COMPANY						
PORTFOLIO REAL ESTATE kw						
SWBC						
WELLS FARGO						

Business name, Prior year's rank Website	Address Phone	Total no. of units managed in S.A.	Total no. of properties managed locally	Business that is multifamily	Fee based	Top local executive
1 United Apartment Group ② uaginc.com	7334 Blanco Rd. #300 San Antonio, TX, 78216 210-492-1570	28,961	45	100%	100%	Carrie Girgus carrie.girgus@uaginc.com
2 Greystar Real Estate Partners LLC ① greystar.com	777 E. Sonterra Blvd. #150 San Antonio, TX, 78258 210-479-3890	12,007	46	98%	100%	Jill Welborn jwelborn@greystar.com
3 The Lynd Co. ④ lyndworld.com	8000 IH-10 W #1200 San Antonio, TX, 78230 210-733-6125	6,006	31	100%	84%	Michael Lynd Jr. mlynd@lyndworld.com
4 Lincoln Property Co. ③ lincolnapts.com	1540 W. Bitters Rd. #2721 San Antonio, TX, 78248 210-499-0314	5,818	22	100%	0%	Allyson McKay
5 Capstone Real Estate Inc. ⑥ capstonemanagement.com	11550 IH-10 W #275 San Antonio, TX, 78230 210-495-6500	4,002	21	100%	100%	Debbie Wiatrek
6 Implicity Management Co. ⑦ implicitymanagement.com	14895 Blanco Rd. #309 San Antonio, TX, 78216 210-829-7770	3,447	17	100%	100%	Jody Marquez jody.marquez@implicitymanagement.com
7 Alliance Residential Co. ⑤ allresco.com	4400 Horizon Hill Blvd. #A San Antonio, TX, 78229	2,907	10	100%	2.9%	Melissa Herrera
8 HomeSpring Residential Services ⑨ homespringrealtypartners.us	1618 Lockhill Selma Rd. San Antonio, TX, 78213 210-682-1500	2,469	14	50%	100%	Ginger Miller gingermiller@hoganre.com
9 Alpha-Barnes Real Estate Services LLC ⑪ alpha-barnes.com	12720 Hillcrest Rd. #400 Dallas, TX, 75230-2087 972-643-3205	2,060	17	100%	100%	Michael D. Clark mclark@alpha-barnes.com
10 Wedge Management Inc. dba Prospera Property Management ⑧ prosperahcs.org	8610 N. New Braunfels Ave. #500 San Antonio, TX, 78217 210-821-4300	1,839	16	100%	25%	Gilbert Piette
11 CLEAR Property Management ⑩ clearpm.com	8010 Aeromedical Rd. San Antonio, TX, 78235 512-501-3635	1,481	6	100%	8%	Courtney Gaines
12 Drought Properties Inc. ⑫ droughtproperties.com	8151 Broadway St. #100 San Antonio, TX, 78209 210-824-1133	1,379	14	60%	100%	Harry Drought Sr. hdsr@droughtproperties.com
13 The Michelson Organization ⑭ michelsonrealty.com	7701 Forsyth Blvd. #900 St. Louis, MO, 63105 314-862-7080	918	3	100%	100%	Jack Porter jackp@michelsonrealty.com
14 PMI Birdy Properties ⑯ birdy.com	18830 Stone Oak Pkwy. San Antonio, TX, 78258 210-524-9400	275	40	15%	100%	Brian Birdy brian@birdy.com

NOTES: NA - not applicable, not available or not approved | * Indicates that company was not ranked on prior year's list | Date published: May 5, 2017

THE 1ST QUARTER

LIST

MAKERS

AN AFTER HOURS EVENT
Wednesday, May 17, 2017

Join us at Kirby's Prime Steakhouse from 5-7 pm to enjoy networking and cocktails as we celebrate all the businesses and people who made our 1st quarter lists:

Banks based in San Antonio MSA

Enviromental Engineering Firms

Hotels (by taxable receipts)

Law Firms

Litigation Law Firms

Intellectual Law Firms

Engineering Firms

Accounting Firms (no. of professionals)

Accounting Firms (no. of CPAs)

Manufacturing (by revenues)

Manufacturing (by staff)

Commercial Real Estate Brokerages (square footage)

Financial Planning Firms (no. of professionals)

Financial Planning Firms (by assets)

Commercial Printers

Graphic Design Firms

Cloud Service Providers

Networking & Systems Integrators

Assisted Living Centers

Hospitals (by no. of beds)

Home Health Care Providers

Biotechnology Companies

Credit Unions

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123 Loop 1604 NE, San Antonio

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RESIDENTIAL PROPERTY MANAGEMENT FIRMS

RANKED BY NUMBER OF LOCALLY MANAGED SINGLE FAMILY UNITS

	Business name, Prior year's rank Website	Address Phone	No. of single- family units managed locally	Estimated dollar value of properties managed	No. of resi. clients locally	No. of resi. leases transacted in 2016	No. of resi. leases renewed in 2016	Top local executive
1	PMI Birdy Properties ② birdy.com	18830 Stone Oak Pkwy. San Antonio, TX, 78258 210-524-9400	1,415	\$215 million	572	711	394	Brian Birdy, brian@birdy.com
2	K Clark Property Management Ltd. ③ clarkrealtysa.com	8635 Brucks Dr. Converse, TX, 78109 210-655-5355	1,207	\$175.02 million	59	423	410	Kevin Clark, kclark@clarkrealtysa.com
3	Coldwell Banker D'Ann Harper Realtors ① cbharper.com	18756 Stone Oak Pkwy. #301 San Antonio, TX, 78258 2104837000	1,134	NA	62	386	574	Leesa Rispoli, lrispoli@cbharper.com D'Ann Harper, dharper@cbharper.com
4	Liberty Management Inc. ⑤ libertymgt.net	7217 Bandera Rd. San Antonio, TX, 78238 210-681-8080	825	\$136.13 million	293	301	524	Kevin Knight, kevin@libertymgt.net
5	Hendricks Property Management LLC ④ sarents.com	2227 Lockhill Selma San Antonio, TX, 78230 210-344-3463	813	\$1.2 billion	583	331	315	Don Hendricks, don@sarents.com
6	Boardwalk Real Property Management Inc ⑥ boardwalkrpm.com	2141 N.W. Military Hwy. San Antonio, TX, 78213 210-340-1717	813	\$138.5 million	129	212	376	Stephen Foster, steve@boardwalkrpm.com
7	Larsen Properties ⑦ SATXPM.com	21222 Gathering Oak #103 San Antonio, TX, 78260 210-497-8686	650	\$130 million	600	300	300	Brad Larsen, Brad@SATXPM.com
8	Terra Realty & Management Group * terrarealtysa.com	12061 Starcrest San Antonio, TX, 78247 210-349-9966	575	\$51 million	150	240	335	Scott Bolin, Scottb@terrarealtysa.com
9	Red Wagon Properties ⑩ RedWagonProperties.com	16719 Huebner Rd. Bldg. 2 San Antonio, TX, 78248 210-695-1100	387	\$66.73 million	387	208	119	Kris Hochart, khochart@redwagonproperties.com
10	Home Locators and Management LLC ⑧ HLMrealty.com	1739 Babcock Rd. San Antonio, TX, 78229 210-655-4663	382	\$74.49 million	192	92	306	Celine Romero Cantwell, ccantwell@HLMrealty.com
11	Pyramis Cos. Inc. ⑫ pyramiscompany.com	8600 Wurzbach Rd. #1201 San Antonio, TX, 78240 210-593-9807	347	\$60.73 million	62	120	130	Craig Acord, craig@pyramiscompany.com
12	RE/MAX North - San Antonio ⑪ rmnsa.com	8131 W. Hausman San Antonio, TX, 78249 210-695-4850	347	\$52 million	91	197	105	Rich Rupp, richrupp@remax.net
13	Property Management Services of Texas Inc. ⑨ delaney.org	1747 Citadel Plz. #102 San Antonio, TX, 78209 210-662-6000	334	\$36.74 million	200	78	256	Bill Williamson
14	Ready Rentals LLC ⑬ 8265300.com	8122 Whisper Oak San Antonio, TX, 78266 210-826-5300	232	\$53.82 million	10	119	113	Spencer Hasch
15	Landlord Property Management LLC * landlordpm.com	16607 Blanco Rd. #12103 San Antonio, TX, 78232 210-492-1695	230	\$200,000	10	200	125	Adona Lowery, adona@landlordpm.com
16	Sterling Group Property Management ⑮ sterlinggrouppropertymanagement.com	17305 IH-35 N #136 Schertz, TX, 78154 210-249-0182	160	\$4 million	160	45	90	Judy Hickman, judy@sterlinggrouppropertymanagement.com Maris Wise
17	E M Ellis Realty LLC * emellisrealty.com	980 Talley Rd. San Antonio, TX, 78253 210-509-3409	66	\$13.2 million	15	33	23	Mary Ellis
18	Suburban Spaces LLC ⑯ suburbanspaces.com	6202 West Ave. San Antonio, TX, 78213 210-263-9323	44	\$565,792	45	63	13	Chad Nall, chad@suburbanspaces.com

NOTES: NA - not applicable, not available or not approved

* Indicates that company was not ranked on prior year's list

Date published: May 5, 2017

CLOSER LOOK

4,059

Total number of leases transacted in 2016 by companies represented on list

4,508

Total number of leases renewed in 2016 by companies represented on list

ABOUT THE LIST

Information was obtained from firm representatives. Information on The List was supplied by individual companies through questionnaires and could not be independently verified by the San Antonio Business Journal. MHN Properties did not respond to our inquiries by deadline. Only those that responded to our inquiries were listed. Ties are broken by estimated dollar value of properties managed,

2016-17 BOOK OF LISTS
PLATINUM SPONSORS

JOERIS
General Contractors

MOSAIC
DEVELOPMENT
A T.B. YANTIS COMPANY

PORTFOLIO
REAL ESTATE kw

SWBC

WELLS FARGO

UPCOMING
TOP 25 LISTS:

Contact Kim Hernandez at khernandez@bizjournals.com to receive instructions on how to participate in the survey

May 12

Commercial Building Contractors,
Interior Finish-Out Firms

May 19

Residential Mortgage Lenders,
Top Mortgage Loan Producers

May 26

Insurance Brokerages

June 2

Chambers of Commerce,
Associations

June 9

Executive Search Firms,
Permanent Placement Agencies,
Temporary Placement Agencies

June 16

Architecture Firms

LEADS

Information to build your business

► Abstracts Of Judgment

This listing includes abstracts of judgment of more than \$10,000 filed in the Bexar County Courthouse. This information is available on disk or via e-mail. Call 877-593-4157.

Chicago Title Insurance Co. vs. David Gonzalez/ Gonzalez Financial Holdings Inc. (foreign-Harris County), 10300 Heritage Blvd. #200, San Antonio 78216, \$55,500, plaintiff, Book/Page 18459/1483, 04/17/17.

► Affidavits of Mechanics' Liens

These cases represent mechanics liens involving businesses in Bexar County; includes parties involved, amount, book and page number, and date filed. This information is available on disk or via e-mail. Call 877-593-4157.

Claimant: Alamo Concrete Products Co., Contractor: KKOL dba GSG Environmental Services, \$17,276, Owner: Weekley Homes LLC, on property at 12703 Coal Mine Rise, San Antonio 78245, Book/Page 18454/1318, 04/13/17.

Claimant: Pavecon Ltd. Co., Contractor: Promontory Pointe Apartments LP, \$50,303, Owner: Promontory Pointe Apartments LP, on property at Promontory Pointe Apartments 4114 Medical Dr., San Antonio 78229, Book/Page 18454/1730, 04/13/17.

Claimant: Fuller Excavation & Sitework LLC, Contractor: Setco Grading LLC, \$67,970, Owner: Phase V North LLC, on property at New City Block 14717, San Antonio 78204, Book/Page 18455/1633, 04/13/17.

Claimant: Camp GP LLC dba Camp Construction Services, Contractor: Windsor Village SA Investors LLC, \$174,165, Owner: Windsor Village SA Investors LLC, on property at Windsor Village 5341 Gawain Dr., San Antonio 78218, Book/Page 18455/2324, 04/13/17.

Claimant: Vamvoras Ltd., Contractor: Michael & Laura Gasparrelli Group LLC, \$11,203, Owner: Michael & Laura Gasparrelli Group LLC, on property at Ashler Oaks 4100 Parkdale, San Antonio 78229, Book/Page 18455/353, 04/13/17.

Claimant: Sunbelt Rentals Inc., Contractor: Roof 911 USA/Hardy Roofing Solutions LLC, \$14,624, Owner: True Vision Baptist Church of San Antonio, on property at True Vision Church 2826 Ackerman Rd., San Antonio 78219, Book/Page 18455/638, 04/13/17.

Claimant: Speedway Buildings Systems Inc., Contractor: Mark Wohlfarth Sabinal Group, \$67,070, Owner: Goliad Grant LLC, on property at Brooks Academy 3803 Lyster Rd. Brooks City Base, San Antonio 78235, Book/Page 18456/1328, 04/13/17.

Claimant: Tri-State of San Antonio Inc., Contractor: Setco Grading LLC, \$36,500, Owner: Fourth Quarter Properties LXIV LP, on property at

New City Block 34761, San Antonio 78204, Book/Page 18459/605, 04/13/17.

Claimant: Tri-State of San Antonio Inc., Contractor: Phase V North LLC, \$61,276, Owner: WaterWalk San Antonio Rim LLC, on property at Lot 11 Block 6 New City Block 14747, San Antonio, Book/Page 18459/609, 04/17/17.

Claimant: VP&R Construction Inc., Contractor: McRight Smith Construction, \$17,931, Owner: Buttry & Brown Development LLC, on property at 21822 Stonewall Pkwy., San Antonio 78256, Book/Page 18460/89, 04/17/17.

► Bankruptcies

The following bankruptcies were recently filed in the U.S. Bankruptcy Court Western District of Texas, San Antonio Division.

WESTERN DISTRICT OF TEXAS

SAN ANTONIO DIVISION

Chapter 11

Bella Logistics LLC, 920 S. Main St., Boerne 78006; Assets, \$1,000,001 to \$10,000,000; Debts, \$1,000,001 to \$10,000,000; Attorney, Morris E. Trey White III; case #17-50913, 04/19/17.

► Building Permits

These are newly issued building permits collected from the city of San Antonio Building Inspections Department. The following information is included: contractor/owner, job site address, description, estimated value. This information is available on disk or via e-mail. Call 877-593-4157.

COMMERCIAL

(Unknown), commercial construction at 5410 Dietrich Rd. #122, (model office), \$125,500.

Alonzo Alston, commercial alteration at 2222 San Pedro Ave., (tenant improvement), \$200,000.

Andy Ardito, commercial alteration at 1803 Vance Jackson Rd. Bldg. 2 #206, (tenant improvement), \$900,000.

Carrie West, commercial construction at 123 N. St. Mary's, (foundation), \$1,500,000.

Carrie West, commercial alteration at 8610 Broadway St., (tenant improvement), \$250,000.

Colby Lewis, commercial construction at 6618 W. Loop 1604 N. #122, (site work), \$250,000.

Daniel Barron, commercial alteration at 10918 Wurzbach Rd., \$320,000.

Delroy Froboese, commercial addition at 1914 N. I-H 35, (electrical), \$210,000.

Gilbert Salinas, commercial alteration at 1819 N. Main Ave. #21, Fletcher Bldg. (tenant improvement), \$740,000.

Ishmael Olvera, commercial alteration at 7915 W. Loop 1604 N. #119, (tenant improvement), \$185,000.

Jackson Robinson, commercial alteration at

► ABOUT THIS SECTION

READER'S GUIDE

Leads is a collection of information gathered from San Antonio area courthouses, government offices and informational Web sites. We gather these public records so you can build your business. No matter what business you are in, you can gain a competitive edge by reading Leads. Find new and expanding businesses and new customers. Find out the area's commercial and residential hot spots. Find clues about the financial condition of your vendors, customers or competitors. Listings for each category may vary from week to week because of information availability and space constraints. (Note: *Indicates listings are not available for this week.)

EMAIL EDITION

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3107 TPC Pkwy. #101, Mission Vision Eye (tenant improvement), \$158,200.

Jamila Jawdat, commercial alteration at 4626 E. Southcross, (tenant improvement), \$125,000.

Jason Feuge, commercial alteration at 3100 Broadway, (interior demo), \$700,000.

Jason Tilton, commercial alteration at 1901 N. New Braunfels, (re-roof), \$248,527.

Jeff Soohoo, commercial alteration at 5347 W. Loop 1604 N. #134, (tenant improvement), \$796,574.

Jill Drash, commercial alteration at 12400 N. US Hwy. 281 #300, (tenant improvement), \$225,000.

Jose Cantu, commercial building at 4919 N. Stahl Park, (modular), \$700,000.

Joseph Straube, commercial construction at 4630 Hamilton Wolfe, \$1,625,000.

Josh Martin, commercial building at 1139 E. Sonterra Blvd., (storage room conversion), \$150,000.

Katerina Smolenkova, commercial alteration at 1310 McCullough Ave. 6th Fl., (tenant improvement), \$1,780,000.

Lori Orr, commercial building at 2539 Marshall Rd. Bldg. 1, (auto rental), \$250,000.

Marc Johnson, commercial alteration at 15315 Huebner Rd. Bldg. 3, Sanctuary Building (tenant improvement), \$200,000.

Marc Johnson, commercial alteration at 15315 Huebner Rd. Bldg. 1, (education building/tenant improvement), \$150,000.

Mari Kayatürk, commercial addition at 21802 Encino Commons Bldg. 1, (balcony/canopy), \$275,000.

Marla Busa, commercial alteration at 20811 N. US Hwy. 281 #428/430/432, (courthouse oa unit), \$387,000.

Matt Lovell, commercial alteration at 4103 N. Loop 1604 W. #213, (tenant improvement), \$189,000.

Melanie Alcoser, commercial alteration at 7950 Floyd Curl #904, (tenant improvement), \$150,000.

Melissa Rodriguez, commercial addition alteration at 23567 I-H 10 W., \$102,000.

Mo Verdecanna, commercial construction at 1005 Rittiman Rd. #101, (tenant improvement/shell), \$250,000.

Perry Hawkins, commercial alteration at 17619 La Cantera Pkwy., The Rustic (tenant improvement), \$25,800,000.

Randal Amescua, commercial addition at 8550 Huebner Rd., (tops inspection/electrical), \$200,000.

Sean Hickey, commercial alteration at 17502 La Cantera Pkwy., (tenant improvement), \$297,397.

Shawn Willis, commercial construction at 8830 SW Loop 410, \$867,280.

Sophie Pullen, commercial alteration at 4907 Callaghan Rd. #107, (tenant improvement), \$340,000.

Stellar Restoration Service, commercial alteration at 15440 Tradesman Dr., (re-roof), \$158,690.

Stellar Restoration Service, commercial alteration at 6500 N. I-H 35, (re-roof), \$1,456,837.

Syed Hasan, commercial building at 5005 Timberhill Dr., (metal bldg.), \$250,000.

Tami Rack, commercial alteration at 8119 Datapoint 1st Fl., (tenant improvement), \$800,000.

Tami Rack, commercial alteration at 8119 Datapoint Dr. 4th Fl., (tenant improvement), \$100,000.

The Brandt Companies LLC, commercial addition at 100 Dolorosa, (courthouse oa unit), \$387,000.

RESIDENTIAL

Adolfo Canales, single-family residence at 8319 Prickly Oak, \$161,425.

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Adolfo Canales, single-family residence at 8339 Prickly Oak, \$139,920.

Arafat Haifa, single-family residence at 9611 Segovia, \$200,000.

Carlo White, multi-family residence at 13047 O'Connor Cv., (duplex), \$150,000.

Courtney Chappell, single-family residence at 7414 Hazel Cv., \$112,140.

Courtney Chappell, single-family residence at 14471 Costa Leon, \$232,820.

Courtney Chappell, single-family residence at 6426 Hazel Valley Dr., \$148,050.

Craig Harmon, single-family residence at 12878 Cedar creek Trl., \$151,125.

Craig Harmon, single-family residence at 12886 Cedar creek Trl., \$119,900.

Craig Harmon, single-family residence at 12890 Cedar creek Trl., \$182,650.

Craig Harmon, single-family residence at 12894 Cedar creek Trl., \$231,075.

Curtis Keller, single-family residence at 4943 Baloc Farm, \$198,730.

Curtis Keller, single-family residence at 5706 Ivans Farm, \$194,950.

Curtis Keller, single-family residence at 5710 Ivans Farm, \$234,220.

Curtis Keller, single-family residence at 5714 Ivans Farm, \$145,040.

Curtis Keller, single-family residence at 5718 Ivans Farm, \$212,100.

Curtis Keller, single-family residence at 5722 Ivans Farm, \$192,220.

Darrel McMaster, single-family residence at 1326 Oak Fanfare, Timberwood Park, \$600,000.

David Frosch, single-family residence at 26910 Adonis, Timberwood Park, \$476,333.

Elizabeth Richter, single-family residence at 23302 Enchanted Fall, \$280,980.

Elizabeth Richter, single-family residence at 7907 Halo Cir., \$142,870.

Erica Salinas, single-family residence at 7202 Bella Rose, \$299,130.

Gary Fossier, multi-family residence at 215 Claremont Ave., (two-family), \$275,990.

Jimmy Young Jr., single-family residence at 10 Tilbury Ln., \$148,000.

John Heymann, single-family residence at 203 E. Sunset Rd., \$115,000.

Jorge Flores, single-family residence at 21918 Big Bend Canyon, \$253,110.

Justin Cox, single-family residence at 14202 Santa Anna Way, Stevens Ranch, \$155,000.

Karen Laskowski AC, single-family residence at 962 Vista Placera, \$127,215.

KB Home, single-family residence at 7338 Primrose Post, \$158,730.

KB Home, single-family residence at 7342 Bluebonnet Bay, \$125,645.

KB Home, single-family residence at 3111 Mission Gate, \$158,405.

KB Home, single-family residence at 7346 Bluebonnet Bay, \$125,645.

KB Home, single-family residence at 13003 Stetson Trl., \$173,030.

KB Home, single-family residence at 13006 Stetson Trl., \$179,530.

KB Home, single-family residence at 4523 Stetson Run, \$137,670.

KB Home, single-family residence at 1111 Gruma, \$152,230.

KB Home, single-family residence at 7027 Dulce Meadow, \$140,985.

Kerry Kuklewski, single-family residence at 12107 Sunburst Ln., \$350,000.

Lawrence Briseno, single-family residence at 9503 Strech Ave., \$100,000.

Maria Hernandez, single-family residence at 16906 Vista Village, \$106,400.

McMillin Homes, single-family residence at 2822 Cliff Canyon, \$153,960.

McMillin Homes, single-family residence at 21531 Vista De Cristal, \$4,146,880.

McMillin Homes, single-family residence at 21538 Arroyo Frio, \$171,000.

Melissa Rayzor, multi-family residence at 7914 Roanoke Run #14, \$280,000.

Melissa Rayzor, multi-family residence at 7914 Roanoke Run #15, \$280,000.

Pedro Alicea, single-family residence at 10435 Mt. Hood Dr., \$140,000.

Perla Chapa, single-family residence at 7106 Ravensdale, \$107,520.

Perla Chapa, single-family residence at 11422 Link, \$117,138.

Peter Greenblum, single-family residence at 710 E. Josephine, \$165,000.

Rich Bilanceri, multi-family residence alteration at 535 Billy Mitchell Blvd., The Gateway Reside, \$1,000,000.

Roland Baiz, single-family residence at 8514 Oak Cross, \$207,000.

Rosie Meeks, multi-family residence at 17407 Moscatto, (duplex), \$192,800.

Rosie Meeks, single-family residence at 17123 Moscatto, \$258,640.

Rosie Meeks, single-family residence at 17403 Moscatto, \$201,600.

Rosie Meeks, single-family residence at 5715 Dolcetto, \$241,920.

Terrie Reyna, single-family residence at 3634 Belle Strait, \$254,950.

Terrie Reyna, single-family residence at 17626 Hillsedge, \$254,950.

Terrie Reyna, single-family residence at 17638 Hillsedge, \$219,350.

Terrie Reyna, single-family residence at 18331 Wild Onion, \$226,000.

► Federal Tax Liens

These are recently filed by The Internal Revenue Service against assets of a business for unpaid income or payroll taxes. They are recorded with the Bexar County Clerk. Published are liens against businesses for \$5,000 or more. The data appears in the following order: taxpayer's name, address, amount of lien, type of lien (if available), book/page number and recording date. The information below is available on disk or via e-mail. Call 877-593-4157.

Family Health of South Texas PA/Linda I. Esquivel MD, 11212 Hwy. 151 #240 Plaza 1, San Antonio 78251, \$42,725, (941), Book/Page 18464/1279, 04/19/17.

Esther Laura Bonilla DDS PC, 343 W. Houston St. #112, San Antonio 78205, \$23,714, (941), Book/Page 18464/1280, 04/19/17.

VYSK Communications Inc., 200 E. Basse Rd. #201, San Antonio 78209, \$314,717, (941), Book/Page 18464/2187, 04/19/17.

Maria Hernandez, single-family residence at 16906 Vista Village, \$106,400.

McMillin Homes, single-family residence at 2822 Cliff Canyon, \$153,960.

McMillin Homes, single-family residence at 21538 Arroyo Frio, \$171,000.

39 Grantham Glen, San Antonio 78257, \$9,205, (1120/941), Book/Page 18464/2434, 04/19/17.

Gamma's Place Day Care Center Inc., 1911 Serene Valley St., San Antonio 78227, \$39,242, (6721/940/941), Book/Page 18464/2435, 04/19/17.

Mark A. Rodriguez MD PA PSC, 12602 Toepperwein Rd. #201, San Antonio 78233, \$25,770, (941), Book/Page 18464/2437, 04/19/17.

Med-National Inc., P.O. Box 33306, San Antonio 78265, \$92,130, (941), Book/Page 18464/274, 04/19/17.

Metaform Architects Inc., 440 Breesport St., San Antonio 78216, \$8,273, (941), Book/Page 18464/275, 04/19/17.

Eric R. Robertson/87 Gear Parts & Service, 2510 SE Loop 410, San Antonio 78222, \$8,972, (941), Book/Page 18464/277, 04/19/17.

NAFI Express LLC/Violeta Joaquim, 7031 Western Skies, San Antonio 78240, \$31,716, (6721/941), Book/Page 18464/284, 04/19/17.

ANJ Enterprises Inc./Classic Billards Consulting, 9510 Tioga Dr. #102, San Antonio 78230, \$10,805, (941), Book/Page 18464/286, 04/19/17.

W.S. Steel Erection LLC, P.O. Box 593497, San Antonio 78259, \$22,399, (941), Book/Page 18464/287, 04/19/17.

► New Lawsuits

These cases represent new litigation filed against businesses in Bexar County District Court; includes plaintiff, defendants, nature of action (if available), case number and date filed. The information below is available on disk or via e-mail. Call 877-593-4157.

Dan Allee vs. Impact Floors of Texas LP/IFT Inc., non-competition, case #2017 CI 06773, 04/12/17.

EDP Concrete Contractor LLC vs. Jiffy Lube International Inc./Allied Lube Texas LP/Allied Lube III LLC, debt/contract, case #2017 CI 06801, 04/12/17.

Karen Marshall/Alton Hudson/Marshall Hudson (minor) vs. La Cantera Hill Country Resort, motor vehicle accident, case #2017 CI 06808, 04/12/17.

Jesus Fernandez/San Juanita Fernandez vs. Wellington Insurance Co., debt/contract, case #2017 CI

LEADS

Insurance Co., motor vehicle accident, case #2017 CI 06847, 04/13/17.

Margo Griffith vs. Methodist Hospital, injury or damage, case #2017 CI 06848, 04/13/17.

GFP Group LLC vs. Awesome Cleaning/Erika A. Martinez, case #2017 CI 06855, 04/13/17.

Amanda Hernandez/ Enrique V. Grifado/ Guadalupe Hernandez vs. Alejandro Esparza/ Federal Express Corp./ FedEx Corp. et al., motor vehicle accident, case #2017 CI 06858, 04/13/17.

Theodore M. Bailey/ Douglas S. Bailey/ Stephen C. Bailey et al. vs. UBS Financial Services Inc./ Patricia Bailey, case #2017 CI 06865, 04/13/17.

Luis Garza/Lisa Garza vs. Homeowners of America Insurance Co., debt/contract, case #2017 CI 06867, 04/13/17.

James Raymond Spencer vs. Richard Daigre/Cibolo Waste Inc./Bexar Waste, motor vehicle accident, case #2017 CI 06878, 04/13/17.

Sandra Mata vs. Andrew Benavidez/Rent a Center Inc./Rent a Center East Inc. et al., motor vehicle accident, case #2017 CI 06886, 04/13/17.

Robert Valadez vs. Ignacio Peralta Jr./Peralta Trucking/Larry W. Cook, motor vehicle accident, case #2017 CI 06890, 04/13/17.

Luis Deluna/Josephine Deluna/Sabrina Castilleja (minor) et al. vs. TX Las Palmas Gardens Housing LP/Las Palmas Gardens Apartments, injury or damage, case #2017 CI 06892, 04/13/17.

Edward Villanueva vs. City of Helotes, injury or damage, case #2017 CI 06896, 04/13/17.

Alamo Neurosurgical Institute/Dr. Michael A. Leonard vs. Dynamic Environmental Services LLC/Jose Baldemar Zavala/Gerardo Guzman, case #2017 CI 06901, 04/13/17.

Marisela Garcia/Elizabeth Rivera vs. National Specialty Insurance Co., debt/contract, case #2017 CI 06904, 04/13/17.

Canton II Inc./The Inn at Los Patios vs. Jason Layman/Eagle Shield Construction, case #2017 CI 06913, 04/13/17.

FML Trans LLC vs. American Truck Group LLC, consumer/dtpa, case #2017 CI 06917, 04/13/17.

Sandra Ann Rios vs. City of San Antonio, premises, case #2017 CI 06923, 04/14/17.

Ronnie Toliver vs. Marcos Locatelli/Best Haul LLC/GEICO County Mutual Insurance Co., motor vehicle accident, case #2017 CI 06925, 04/14/17.

Patricia Lynn River vs. Tekie Negash/San Antonio Transportation Co., motor vehicle accident, case #2017 CI 06926, 04/14/17.

Merlin One Aircraft LLC vs. Ridgemont Investment Group LLC, debt/contract, case #2017 CI 06929, 04/14/17.

Patrick Von Dohlen vs. Lynlie Wallace/City of San Antonio, case #2017 CI 06942, 04/17/17.

Merlin One Aircraft LLC vs. Welder Exploration & Production Inc., debt/contract, case #2017 CI 06946, 04/17/17.

Olga Requesnes vs. Great Lakes Reinsurance SE, debt/contract, case #2017 CI 06947, 04/17/17.

Bonita Perales vs. Brandon Maldonado-Floyd/2274385 Ontario Inc./Star Express, motor vehicle accident, case #2017 CI 06964, 04/17/17.

Hector Villarreal vs. US Lloyds Insurance Co., debt/contract, case #2017 CI 06965, 04/17/17.

Sally Cervantes vs. Acadian Ambulance Service of Texas LLC/ Acadian Ambulance Service, malpractice-medical, case #2017 CI 06980, 04/17/17.

Lauren Gilhooly vs. United Services Automobile Association, motor vehicle accident, case #2017 CI 06992, 04/17/17.

Annette Bennett vs. GEICO County Mutual Insurance Co., motor vehicle accident, case #2017 CI 06995, 04/17/17.

Sergio Salegio vs. Allstate Fire and Casualty Insurance Co., motor vehicle accident, case #2017 CI 07013, 04/17/17.

Clara Aguilar vs. Allstate Indemnity Co., insurance, case #2017 CI 07022, 04/17/17.

Veronica Alvarado vs. Time Warner Spectrum/ Time Warner Cable Inc./ Charter Communications LLC et al., premises, case #2017 CI 07025, 04/17/17.

The Serenity Group Inc. vs. Molina Healthcare of Texas Inc./Molina Healthcare Inc., case #2017 CI 07029, 04/17/17.

Christopher Hitchcock vs. Progressive County Mutual Insurance Co./ GEICO Casualty Co., debt/contract, case #2017 CI 07040, 04/18/17.

Erika Atilano vs. US Lloyds Insurance Co., debt/contract, case #2017 CI 07044, 04/18/17.

Benjamin Nicholson/ Joseph Payson vs. Friendly Transportation LLC/Charles Kind/ Glenn Krosecky et al., motor vehicle accident, case #2017 CI 07048, 04/18/17.

Jason McIntyre vs. ASI Lloyds, debt/contract, case #2017 CI 07055, 04/18/17.

Taylor McPherson vs. Chadnic Wood Hollow LLC/Wood Hollow Apartments/Wood Hollow Management Inc., debt/contract, case #2017 CI 07060, 04/18/17.

Jose A. Martinez/Petra T. Olguin vs. Enterprise Transportation Inc./Tela F. Tirhas, motor vehicle accident, case #2017 CI 07072, 04/18/17.

Nicole E. Flowers vs. Liberty County Mutual Insurance Co., case #2017 CI 07077, 04/18/17.

Patricia E. Esterline vs. JPMorgan Chase Bank NA, debt/contract, case #2017 CI 07080, 04/18/17.

Priscilla Perez/Heralio Barragan/Viviana Barragan vs. State Farm County Mutual Insurance Co., motor vehicle accident, case #2017 CI 07084, 04/18/17.

Betsey Arreguin vs. Facilities Rehabilitation Inc./Rolando Galvan, motor vehicle accident, case #2017 CI 07091, 04/18/17.

Bobby Epton vs. Surlean Meat Co., case #2017 CI 07098, 04/18/17.

Maria Bautista/Leslie Bautista vs. GEICO County Mutual Insurance Co., motor vehicle accident, case #2017 CI 07106, 04/18/17.

Nustar Pipeline Operating Partnership LP vs. Dyno

Nobel Louisiana Ammonia LLC/Dyno Nobel Inc., debt/contract, case #2017 CI 07109, 04/18/17.

Efraim Fernandez vs. Seaworld of Texas Management LLC, debt/contract, case #2017 CI 07111, 04/18/17.

Archer Daniels Midland Co./Frost Bank vs. Richard Best Transfer Inc./ Thomas Scaife/Shawn Sawa et al., case #2017 CI 07130, 04/18/17.

Don Phillips/Dorothea Phillips vs. Alamo Ranch Homeowners Association Inc., case #2017 CI 07136, 04/18/17.

Carlean Lange vs. USAA General Indemnity Co., motor vehicle accident, case #2017 CI 07141, 04/19/17.

Atlas Group Inc./Elite Auto Mall vs. Texas Department of Motor Vehicles, case #2017 CI 07160, 04/19/17.

Greg Sayers vs. La Cantera Hill Country Resort, premises, case #2017 CI 07163, 04/19/17.

Omega Consulting vs. Rockford Products Corp., debt/contract, case #2017 CI 07165, 04/19/17.

Omega Consulting vs. Maxon Inc., debt/contract, case #2017 CI 07167, 04/19/17.

Liseth Villa vs. Allstate Fire and Casualty Insurance Co., motor vehicle accident, case #2017 CI 07168, 04/19/17.

Holt Texas/Holt Cat/Holt Rental Services vs. M&M Crushed Stone Products Inc./Donald Martinez, debt/contract, case #2017 CI 07186, 04/19/17.

Frost Bank vs. Ferra Coffee International LLC/ Susan Jaime/Anna Jaime, debt/contract, case #2017 CI 07196, 04/19/17.

Jennifer Martinez vs. Bath & Body Works LLC/Retail Store Operation Inc./L Brands Inc., motor vehicle accident, case #2017 CI 07197, 04/19/17.

Juanita Giddens/ Bree Giddens vs. Academy Ltd./Academy Sports+Outdoors, premises, case #2017 CI 07203, 04/19/17.

US Bank NA/US Bank Equipment Finance vs. Heritage Academy Charter Schools Inc./ Shekinah Learning Institute, debt/contract, case #2017 CI 07205, 04/19/17.

Chris Smith vs. The L.E.

Meyers Co., injury or damage, case #2017 CI 07207, 04/19/17.

Fortline Inc. vs. Green Land Ventures Ltd./D. Green Land Co., foreclosure, case #2017 CI 07214, 04/19/17.

Elisa Garcia vs. Bill Miller Bar-B-Q, injury or damage, case #2017 CI 07217, 04/19/17.

► Real Estate Deeds of Trust

These are deeds of trust recorded with the Bexar County Clerk. They include commercial transfers and residential transfers over \$200,000. The following information is included: lender; borrower; legal description; property address; ZIP code; subdivision (if available); amount (if available); book/ page number; and date recorded. This information is available on disk or via e-mail. Call 877-593-4157.

COMMERCIAL

Dougherty Mortgage LLC to 811 Darby LLC, 619 Legacy Ridge, San Antonio 78260, \$1,348,000, Book/Page 18441/1363, 04/05/17.

Walker & Dunlop LLC to GCC Rayo Investors Inc., 1075 W. Georgia St. #2600, Vancouver British Columbia Canada V6E 3C9, \$20,130,000, Book/Page 18442/1253, 04/05/17.

Ozona National Bank to Ammi of Texas LLC, 9001 Wurzbach Rd. #1918, San Antonio 78240, \$1,142,500, Book/Page 18442/1786, 04/05/17.

Randolph Brooks Federal Credit Union to Jose A. and Rachel M. Trevino, 153 Lou Jon Cir., San Antonio 78213, \$277,600, Book/Page 18441/1250, 04/05/17.

County of Bexar to Habitat for Humanity of San Antonio Inc., 311 Probandt, San Antonio 78204, \$482,594, Book/Page 18443/965, 04/06/17.

Broadway National Bank to Sitterle Homes Ltd., 2015 Evans Rd. #100, San Antonio 78258, \$383,088, Book/Page 18444/882, 04/06/17.

Broadway National Bank to Emmazment Properties LLC, 9631 San Pedro Ave., San Antonio 78216, \$325,000, Book/Page 18445/1547, 04/07/17.

Frost Bank to Varco Real Estate Holdings LLC, P.O. Box 8547, Brownsville 78526, \$913,048, Book/Page 18445/338, 04/06/17.

International Bank of Commerce to Maximum Mini Storage West Avenue LLC, P.O. Box 28490, San Antonio 78228, \$1,550,000, Book/Page 18446/1962, 04/07/17.

Jefferson Bank to Lookout Real Estate LLC, 1900 Chalk Rock Cv., Austin 78735, \$3,570,000, Book/Page 18446/2293, 04/07/17.

Aetna Life Insurance Co. to 3050 Eisenhower Partners LP, 2323 Buena Vista, San Antonio 78207, \$2,175,000, Book/Page 18447/1171, 04/07/17.

Frost Bank to Raid Perrin Beitel I Ltd., 1100 NE Loop 410 #400, San Antonio 78209, \$1,989,000, Book/Page 18447/1551, 04/10/17.

Capital Bank of Texas to Santa Rita Land & Cattle Holdings Ltd., P.O. Box 483, Boerne 78006, \$700,000, Book/Page 18447/877, 04/07/17.

Cornerstone Home Lending Inc. to John Albert Oberman and Nancy Potts-Oberman, property at 239 Redwood St., San Antonio 78209, \$250,000, Book/Page 18448/1779, 04/10/17.

Voya Retirement Insurance and Annuity Co. to Twelve SAC Self Storage Corp., property at 5416/5420 Grissom Rd. #215, San Antonio 78238, \$47,825,000, Book/Page 18449/1535, 04/10/17.

Castroville State Bank to Stephanie Pena, 11002 Funny Cide, San Antonio 78245, \$257,200, Book/Page 18441/1250, 04/05/17.

Amegy Bank to Mario Alberto Garza and Tanya Cortez-Garza Trustees, property at 166 Cave Ln., San Antonio 78209, \$714,000, Book/Page 18441/2021, 04/05/17.

HomeBridge Financial Services Inc. to Carl Ray Tomlinson and Sharon Ann Tomlinson, property at 510 E. Borgfeld Dr., San Antonio 78260, \$274,990, Book/Page 18441/2374, 04/05/17.

Gold Financial Services to Jack G. and Shelly S. Young, property at 9736 Tower View Rd., Helotes 78023, \$579,900, Book/Page 18442/1960, 04/05/17.

04/05/17.

Frost Bank to A.J. Hausman and Gia Dice, property at 411 W. Bitters Rd., San Antonio 78216, \$650,000, Book/Page 18442/2306, 04/05/17.

Quicken Loans Inc. to Lauren Love, property at 725 Eventide Dr., San Antonio 78209, \$292,950, Book/Page 18443/1053, 04/06/17.

Quicken Loans Inc. to Scott F. and Brandi L. Hollingshead, property at 1045 Wiltshire Ave., San Antonio 78209, \$292,000, Book/Page 18443/1906, 04/06/17.

BB&T to Andrew S. and Ann H. Himoff, property at 606 Patterson Ave., San Antonio 78209, \$600,000, Book/Page 18443/808, 04/06/17.

Sente Mortgage Inc. to Eric W. and Christa W. Maxwell, property at 23527 Avila Ridge, San Antonio 78255, \$987,252, Book/Page 18445/716, 04/06/17.

Veterans United Home Loans to Felipe Jr. and Tina Tremillo, property at 12831 Coal Mine Rise, San Antonio 78245, \$342,972, Book/Page 18446/1738, 04/07/17.

Mid America Mortgage Inc. to Philip and Linda Ruffin, property at 8712 Dew Wood, Boerne 78015, \$323,000, Book/Page 18446/2025, 04/07/17.

Pilgrim Mortgage LLC to Michael D. and Darcy A. Barich, property at 17703 Rancho Diana, San Antonio 78255, \$424,100, Book/Page 18446/532, 04/07/17.

Nationstar Mortgage LLC to Joel A. and Yolanda V. Herrera, property at 27740 Ranch Ln., Boerne 78006, \$319,500, Book/Page 18447/2277, 04/10/17.

JPMorgan Chase Bank NA to Anthony W. and Rita A. Cooke, property at 27603 Heritage Pass, Boerne 78006, \$355,091, Book/Page 18447/353, 04/07/17.

Payam Dehghani and Sanaz Kazemi to Antonio Espino Barroso and Rosalba Cuevas-Espino, \$285,000, Book/Page 18447/851, 04/07/17.

LenderFi Inc. to Jordan Guice and Devin Vay Guice, property at 227 Irvington Dr., San Antonio 78209, \$279,750, Book/Page 18447/95, 04/07/17.

Academy Mortgage Corp. to Christopher M. and Ashley S. Blake, property

at 246 Hillview Dr., San Antonio 78209, \$406,000, Book/Page 18447/965, 04/07/17.

Quicken Loans Inc. to Johnathan and Ashley George, property at 2603 Rio Sabine, San Antonio 78259, \$255,600, Book/Page 18448/1582, 04/10/17.

M&T Bank to Michael Ott, property at 23207 Fossil Peak #3, San Antonio 78261, \$335,000, Book/Page 18448/1615, 04/10/17.

J.G. Wentworth Home Lending LLC to Chukwuma and Pamela Ozowalu, property at 7310 Rio Springs, San Antonio 78258, \$367,500, Book/Page 18449/114, 04/10/17.

Gold Financial Services to Austin Brannon Kroll and Evonne Marie Kroll, property at 7602 Vinewood Ct., San Antonio 78209, \$576,000, Book/Page 18449/1378, 04/10/17.

Randolph Brooks Federal Credit Union to Derek J. and Heather M. Barone, property at 7022 Bella Mist, San Antonio 78256, \$303,310, Book/Page 18449/141, 04/10/17.

CrossCountry Mortgage Inc. to Bobby and Janna White, property at 29230 Seabiscuit Dr., Boerne 78015, \$308,750, Book/Page 18449/1675, 04/10/17.

Texas Associations of Professional Federal Credit Union to Dayton Schrader and Kendall Schrader, property at 609 Contadora, San Antonio 78258, \$800,000, Book/Page 18449/2070, 04/10/17.

First United Bank and Trust Co. to Larry W. and Karen M. Hunt, property at 4510 Texas Palm Dr., Converse 78109, \$400,000, Book/Page 18449/2289, 04/10/17.

Randolph Brooks Federal Credit Union to Zaffer H. and Raiqua S. Arastu, property at Five Deerpark, San Antonio 78218, \$544,000, Book/Page 18449/498, 04/10/17.

Intercap Lending Inc. to Keith and Marnie Raymond, property at 3306 Battlecry, San Antonio 78245, \$262,989, Book/Page 18449/806, 04/10/17.

► Real Estate Transactions

These are warranty deeds

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LEADS

recorded with the Bexar County Clerk. They include commercial transfers and residential transfers over \$150,000. The following information is included: seller; buyer; legal description, buyer's address, zip code, subdivision (if available); amount (if available) book/page number and date recorded. This information is available on disk or via e-mail. Call 877-593-4157.

COMMERCIAL

Barker Capital Investments LLC to Palm Holdings LLC, 13333 Blanco Rd. #200, San Antonio 78216; 824 Broadway St., San Antonio 78215, Lots 7/8 Block 29 City of San Antonio, \$1,522,000, Book/Page 18442/1508, Lender: Frost Bank; \$1,522,000 Book/Page 18442/1512, 04/05/17.

Southerland Canyons II LLC to Don P. Buttrum dba Buttrum Construction Co., 25100 I-H 35, New Braunfels 78132, Lot 30 Block 14 Blackbuck Ranch, \$696,409, Book/Page 18441/2173, Lender: Security State Bank & Trust; \$696,409 Book/Page 18441/2178, 04/05/17.

Southerland Canyons II LLC to Don P. Buttrum dba Buttrum Construction Co., 25100 I-H 35, New Braunfels 78132, Lot 8 Block 15 Blackbuck Ranch, \$693,484, Book/Page 18442/1624, Lender: Security State Bank & Trust; \$693,484 Book/Page 18442/1629, 04/05/17.

Steven A. Fernandez/ Jeffrey D. and Teresa M.

Campbell to River City Park LLC, 500 E. Riverside Dr. #262, Austin 78704, 9.6 acres Juan Montes Survey #5 Abstract #11, \$670,000, Book/Page 18448/1511, Lender: First Lockhart National Bank; \$670,000 Book/Page 18448/1515, 04/10/17.

Quest IRA Inc. fbo Rodney Anderson IRA to Prized Ventures LLC, 5886 DeZavala #102503, San Antonio 78249; 224 Carolina St., San Antonio 78210, Lot B Bertha Staffels, \$420,000, Book/Page 18444/1365, Lender: Noble Capital Servicing LLC; \$420,000 Book/Page 18444/1369, 04/06/17.

Prince of Peace Lutheran Church to Skybridge Community Church, 18866 Stone Oak Pkwy., San Antonio 78258, Lot 1 Prince of Peace Lutheran Church, \$380,000, Book/Page 18441/1150, Lender: Jefferson Bank; \$380,000 Book/Page 18441/1153, 04/05/17.

Michael and Berit Gissell to Uptmore LLC, 8400 Blanco Rd. #204, San Antonio 78216, Lot 10 Block 125 Alamo Heights, \$292,500, Book/Page 18444/207, Lender: Castroville State Bank; \$292,500 Book/Page 18444/213, 04/06/17.

William Gerardo Marcos and Monica Maria Mayela Cardenas Barrera Trustees to WIOSA LLC, P.O. Box 790264, San Antonio 78279; 610 Lorimor Ct., San Antonio 78258, Lot 83 Block 39 Promontory Pointe, \$255,000, Book/Page 18448/1499, 04/10/17.

Potrano Acreage Investors Ltd. to Sazon Mexican Cafe Inc., 9822 Potranco Rd. #110, San Antonio 78251, Lot 4 Block 43 Carson Hill Commercial, \$250,000, Book/Page 18445/1778, Lender: Potranco Acreage Investors Ltd.; \$250,000 Book/Page 18445/1782, 04/07/17.

Toni A. Tippen-Bower to Independence Day Inc., 11207 Perrin Beitel #1300, San Antonio 78201, Lots 15/16 Block 3 City of San Antonio, Book/Page 18441/1, 04/05/17.

Martina G. Torres to 2201 San Pedro LLC, 119 Lafayette Ave., San Antonio 78209, Lots 19/20 Block 20 City of San Antonio, Book/Page 18442/1402, 04/05/17.

Juan Jose Guevara to Todra Ball LLC, 306 Santa Domingo, Helotes 78023, Lot 18 Block 4 City of San Antonio, Lots A/B/1/2 Block 5 Harvard Place, Book/Page 18442/1832, 04/05/17.

Shirley Ann Pagan to Malley Enterprises Inc., 5015 Bicentennial #101, San Antonio 78219, Lot 19 Block 4 Knob Hill, Book/Page 18442/1920, 04/05/17.

Bruce E. Embrey to TST Mann LLC, 215 Wesley Place, San Antonio 78209, Lot 2 Block D City of San Antonio, Book/Page 18442/760, 04/05/17.

Jose Rosales to Cadotex LLC, 309 Legion Dr. E., Converse 78109, Lot 2 Block 62 Valley View, Book/Page 18443/1186, 04/06/17.

Rodney R. Brokaw to WDV & Associates Inc.,

P.O. Box 131029, Spring 77393; 3020 FM 2538, Marion 78124, 4.199 acres Maria Josefa Rodriguez Abstract #17, Book/Page 18443/1643, 04/06/17.

RESIDENTIAL

Alejandro Cuadra Rivas and Gabriela Armida Obregon to Michael and Tamara Dominguez, 44 Tramore, San Antonio 78260, Lot 21 Block 26 Heights at Stone Oak, \$1,075,050, Book/Page 18446/1391, Lender: Bank of America NA; \$1,075,050 Book/Page 18446/1396, 04/07/17.

Gilbert Laubach Trustee to Jeffrey J. and Susan M. Brown, 19122 La Verita, San Antonio 78258, 40.907 acres Torebia Herrera Survey #68 Abstract #309, \$725,000, Book/Page 18442/1991, Lender: Gilbert Laubach Trustee; \$725,000 Book/Page 18442/1997, 04/05/17.

George C. Stek to John True, 6419 Sugar Creek, San Antonio 78244, 4.858 acres SA&MG Railroad Survey #44 Abstract #44, \$650,000, Book/Page 18448/987, Lender: George C. Stek; \$650,000 Book/Page 18448/991, 04/10/17.

Peter J. and Lorin Gottsacker to Douglas and Julie Warden, 725 Patterson Ave., San Antonio 78209, Lot 30 Block 27 Alamo Heights, \$639,000, Book/Page 18445/1928, Lender: Broadway National Bank; \$639,000 Book/Page 18445/1934, 04/07/17.

Brett and Lisa Runner to Jonathan and Marcela Boynton, 24827 Ellesmere, San Antonio 78257, Lot

33 Block 107 Dominion, \$624,000, Book/Page 18448/609, Lender: Broadway National Bank; \$624,000 Book/Page 18448/612, 04/10/17.

Douglas Warden and Julie Gamble-Warden to Donald A. and Tara J. Shaffer, 521 Alta Ave., Alamo Heights 78209, Lots 16/17 Block 153 Alamo Heights, \$570,500, Book/Page 18449/1468, Lender: PrimeLending; \$570,500 Book/Page 18449/1472, 04/10/17.

J. Tullis Wells to D. Michael Forman and Tracia M. Forman, 1625 Sam Houston Dr., Harlingen 78550; 100 Castano Ave. #4, San Antonio 78209, Lot 4 6721 Broadway, \$550,000, Book/Page 18447/228, Lender: Bank of America NA; \$550,000 Book/Page 18447/232, 04/07/17.

CalAtlantic Homes of Texas Inc. to Kendall and Julie Styskal, 359 Park Ridge, Boerne 78006; 28809 Balcones Creek, Boerne 78006, Lot 22 Block 1 Balcones Creek, \$532,800, Book/Page 18441/1511, Lender: Bank of Texas; \$532,800 Book/Page 18441/1516, 04/05/17.

Enchanted Forests LLC Trustee to Michael William Shields and Yukako Murata Shields, 1096 Albany St., San Antonio 78209, Lots 5/6 Block 77 Alamo Heights, \$517,000, Book/Page 18449/1086, Lender: USAA Federal Savings Bank; \$517,000 Book/Page 18449/1089, 04/10/17.

Eugene A. and Loyce M.

Nini to Michael L. and Mitzi K. Roberts, 27711 Autumn Terr., Boerne 78006, Lot 56 Block 21 Limestone Ranch, \$516,406, Book/Page 18444/2024, Lender: USAA Federal Savings Bank; \$516,406 Book/Page 18444/2027, 04/06/17.

Releases of Federal Tax Liens

These releases of liens are recently filed by The Internal Revenue Service. They are recorded with the Bexar County Clerk. Published are releases of liens against businesses for \$5,000 or more. The data appears in the following order: taxpayer's name, address, amount of lien, type of lien (if available), book/page number and recording date. The information below is available on disk or via email. Call 877-593-4157.

Ceiba Concepts Inc., 221 E. Houston, San Antonio 78205, \$22,905, (941), Book/Page 18464/1283, 04/19/17.

Slay Engineering Co. Inc., 123 Altgelt Ave., San Antonio 78201, \$15,929, (6721/940/941), Book/Page 18464/2216, 04/19/17.

Aranda & Aranda DDS PC, 10905 Wurzbach Rd., San Antonio 78230, \$8,619, (941), Book/Page 18464/2220, 04/19/17.

Gabriel Montelongo/ Montelongo's Concrete, 6951 Yucca Valley, San Antonio 78242, \$8,386, (6721/940/941), Book/

Page 18464/2221, 04/19/17.

Dr. David N. Lopez MD PA, 4910 Golden Quail #100, San Antonio 78240, \$21,890, (1120), Book/Page 18464/2225, 04/19/17.

Macrode Holdings LLC, 403 W. Cypress St., San Antonio 78212, \$6,833, (940/941), Book/Page 18464/2447, 04/19/17.

Whitley Law Firm PC, 2206 E. Commerce St., San Antonio 78203, \$45,338, (941), Book/Page 18464/2448, 04/19/17.

Releases of State Tax Liens

These are releases of liens filed by the state for unpaid income, sales and use, payroll or county taxes. These are also recorded with the County Clerk.

Published are releases of liens against business for \$5,000 or more. The data appears in the following order: taxpayer's name, address, amount of lien, type of lien (if available), book/page number and recording date. The information below is available on disk or via email. Call 877-593-4157

Happy Ending Enterprises Inc., 1822 S. Brazos St., San Antonio 78207, \$5,501, (limited sales excise & use), Book/Page 18455/484, 04/13/17.

Home Improvement Warehouse LLC, 5630 NW Loop 410 #104, San Antonio 78238, \$21,039, (limited sales excise & use), Book/Page 18455/485,

04/13/17.

Calumet Shreveport Fuels LLC, 2780 Waterfront Parkway E. Dr. #200, Indianapolis, Ind. 46214, \$6,790, (gasoline), Book/Page 18455/487, 04/13/17.

Sales Tax Permits

A listing of Sales Tax Permits applied for by Bexar County businesses through the Texas Comptroller of Public Accounts. Permits are listed alphabetically by business type along with the following information: business names, addresses, ZIP codes, business type and contact names. This information (plus phone numbers) is available via e-mail subscription. Call 877-593-4157 for average counts and cost information.

SocialCycle Marketing, Jose Rodriguez, 251 E. Amber St., San Antonio 78221, advertising.

Sprint Spectrum LP, 3006 Broadway St., San Antonio 78209, communications.

Sprint Spectrum LP, 12711 Blanco Rd. #104, San Antonio 78216, communications.

New Electric, Mariano Ramirez, 105 Parade Dr., Castle Hills 78213, contractors-electrical.

Vol-Tex Electrical Solutions Inc., 8546 Broadway St., San Antonio 78217, contractors-electrical.

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SABJ Crane Watch is LIVE!

Commercial construction is on the rise in San Antonio, with development and redevelopment projects of all types underway or proposed. To help keep track, the San Antonio Business Journal has launched Crane Watch, an online map that will enable readers to get a snapshot of the commercial development throughout the city. By clicking on icons that mark the locations of projects, readers will get summaries that include a description of each project, including information such as the developers behind it, estimated cost, anticipated completion, links to stories and more.



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www.bizjournals.com/sanantonio/feature/crane-watch

LEGAL NOTICES

NOTICE TO CREDITORS

NOTICE OF APPOINTMENT OF JOHN WAYNE HIGGINS, as Independent Executor of the Estate of Dorothy Edna Fisher, Deceased.

Pending in the Probate Court No. 1 of Bexar County, TX., in Matters of Cause No. 2016-PC-4153.

TO ALL PERSONS INTERESTED IN THE ABOVE ESTATE:

WHEREAS, on the 18th day of April, 2017, in the Probate Court No. 1 of Bexar County, TX., the undersigned duly qualified as the Independent Executor of the Estate of Dorothy Edna Fisher, Deceased.

Notice is hereby given that Original Letters Testamentary of this Estate were granted and this is to notify all persons having claims against said estate that they are required to present the same to the undersigned within the time prescribed by law. Any person indebted to said estate is hereby notified to pay same to the undersigned.

JOHN WAYNE HIGGINS,
Independent Executor of the
Estate of Dorothy Edna Fisher,
Deceased.

Address: c/o Jack L. Hunter,
Jack L. Hunter, P.C., 2702 Treble
Creek, San Antonio, TX, 78258.

Dated at San Antonio, Texas,
April 18, 2017.

05/05

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Central

ADDRESS	SUBDIVISION	BEDS/BATHS/SQ FT			ISD	PRICE	PHONE #	AGENT
327 Northaven St San Antonio, Texas 78229	Oak Hills	3	2	1615	SAISD	\$289,000	210.387.1038	Raul Ruiz
331 Larchmont Dr San Antonio, Texas 78209	Terrell Heights	4	3	2163	AHISD	\$360,000	210.508.2454	Kathy Hoermann
522 Thelma San Antonio, Texas 78212	Olmos Park	3	2/1	1948	AHISD	\$362,000	210.240.8282	Rick & Caroline Kuper
280 E Fair Oaks Pl San Antonio, Texas 78209	Alamo Heights	3	2	1564	AHISD	\$365,000	210.240.8282	Rick & Caroline Kuper
2119 Kenilworth Blvd San Antonio, Texas 78209	Northwood	3	2	2192	NEISD	\$409,000	210.744.8265	Gina Candelario
8 Barcom Ct San Antonio, Texas 78218	Oakwell Farms	4	3/1	2662	NEISD	\$449,500	210.387.4663	Mary Carter
618 Rockhill Dr San Antonio, Texas 78209	Northwood	4	4	3163	NEISD	\$459,500	210.602.0041	Barbara Finch
526 E Nottingham Dr San Antonio, Texas 78209	Northridge	3	2	2041	AHISD	\$489,000	210.393.3304	JP Martin
128 Lou-Jon Cir San Antonio, Texas 78213	Castle Hills	4	3/1	3732	NEISD	\$539,000	210.716.2210	John Hill
805 Ridgemont Ave San Antonio, Texas 78209	Terrell Hills	3	3	2572	AHISD	\$595,000	210.771.3715	Diana Gonzalez
208 Primera Dr Olmos Park, Texas 78212	Olmos Park	4	4	3527	AHISD	\$599,999	210.240.4464	Kathy Rippis
202 Treasure Way San Antonio, Texas 78209	Alamo Heights	5	3/1	4405	AHISD	\$898,950	210.317.3477	Randy Cunningham
141 Cloverleaf Ave San Antonio, Texas 78209	Alamo Heights	5	3	3214	AHISD	\$899,900	210.294.4481	Nicholas Kjos
610 Patterson Ave San Antonio, Texas 78209	Alamo Heights	2	2	2940	AHISD	\$925,000	210.379.9691	Janice Payer
215 Viesca San Antonio, Texas 78209	Alamo Heights	3	2/1	2990	AHISD	\$940,000	210.854.2243	Dudley Hays
202 Madison St San Antonio, Texas 78204	King William	4	4	4215	SAISD	\$989,500	210.639.3272	Debra Maltz
612 Canterbury Hill San Antonio, Texas 78209	Terrell Hills	5	3/1	4167	AHISD	\$999,000	210.383.6762	Chrissy Labatt
415 W French Pl San Antonio, Texas 78212	Monte Vista	4	2/1	4429	SAISD	\$999,999	210.744.8265	Gina Candelario
821 Canterbury Hill St San Antonio, Texas 78209	Terrell Hills	4	4/1	4764	AHISD	\$1,049,000	210.393.3304	JP Martin
803 Austin Rd San Antonio, Texas 78209	Mahncke Park	3	3/1	3474	SAISD	\$1,250,000	210.317.3477	Randy Cunningham
502 W Mistletoe Ave San Antonio, Texas 78212	Alta Vista	5	5/2	9572	SAISD	\$1,650,000	210.355.8709	Katie Tottenham
1016 Garraty Rd San Antonio, Texas 78209	Terrell Hills	4	4/1	4547	AHISD	\$1,675,000	210.287.0125	Travis Amaro

North Central

ADDRESS	SUBDIVISION	BEDS/BATHS/SQ FT			ISD	PRICE	PHONE #	AGENT
21739 Seminole Oaks San Antonio, Texas 78261*	Wortham Oaks	4	2/1	3132	Judson	\$284,900	210.387.6904	Gloria Grohman
2218 Pipestone Dr San Antonio, Texas 78232	Oakhaven Heights	3	2	2085	NEISD	\$290,000	210.701.4141	Mauro Mohrer
1702 Santa Fe Trl San Antonio, Texas 78232	Santa Fe Trail	4	2/1	2879	NEISD	\$299,900	210.363.9139	Cristina Tomlinson
2522 Steepleway San Antonio, Texas 78248*	The Village at Inwood	4	3	3324	NEISD	\$349,500	210.378.9999	Sergey Litvinov
1815 Lindal Pointe, San Antonio, Texas 78260	Kinder Ranch	4	3	3143	Comal	\$370,000	210.268.8510	Michael Schultz
13011 Hunters Ledge San Antonio, Texas 78230	Hunters Creek	4	3	3356	NEISD	\$375,000	210.667.6499	Nathan Dumas
13829 Crown Bluff San Antonio, Texas 78216	Bluffview	4	4/1	3386	NEISD	\$399,500	210.716.2210	John Hill
2810 Running Fawn San Antonio, Texas 78261	Indian Springs	4	3/1	3515	Comal	\$425,500	210.487.9956	Carlos Villezcas
3319 Yukon Straight, San Antonio, Texas 78261	Indian Springs	4	3/1	3673	Comal	\$449,900	830.312.2175	Marcy Hellinghausen
1919 Cactus Bluff San Antonio, Texas 78258	Big Springs	4	3	2856	NEISD	\$489,900	210.872.0109	Julie Alexander
23114 Fossil Peak San Antonio, Texas 78261*	Fossil Ridge	4	5	4235	NEISD	\$625,000	210.325.4598	Nicholas Kjos
2019 Sawgrass Ridge San Antonio, Texas 78260	Summerglen	3	3/1	3878	NEISD	\$639,900	210.872.0109	Julie Alexander
25223 Doral Crest San Antonio, Texas 78260*	Summerglen	4	3/1	3976	NEISD	\$645,000	210.776.3675	Deanna Wright
2902 Ivory Crk San Antonio, Texas 78258	Rogers Ranch	4	4/1	4682	NISD	\$750,000	210.789.8150	Bridget Archer
522 Bluffstates San Antonio, Texas 78216	Bluffview Estates	5	5/1	4715	NEISD	\$775,000	210.240.8282	Rick & Caroline Kuper
14890 Cadillac Dr San Antonio, Texas 78248	Cadillac Drive	4	3/1	3725	NEISD	\$798,000	210.373.1553	Deanna Wright
15 Parman Pl San Antonio, Texas 78230	Parman Place	4	4/1	6514	NEISD	\$1,199,999	210.393.3304	JP Martin
218 Wellesley Landing Shavano Park, Texas 78231	Huntington at Shavano	5	5/1	5830	NISD	\$2,199,000	210.552.1699	Matthew Resnick

Northwest

ADDRESS	SUBDIVISION	BEDS/BATHS/SQ FT			ISD	PRICE	PHONE #	AGENT
12430 Crockett Way San Antonio, Texas 78253	Alamo Ranch	4	2/1	2514	Northside	\$225,000	210.862.3441	Angelina Peel & Tanya Power
67 Edgcreek San Antonio, Texas 78254*	Finesilver	3	2/1	2245	NISD	\$249,500	210.378.9999	Sergey Litvinov
208 Windsor Dr Boerne, Texas 78006	Woods of Frederick Creek	4	2/2	2810	Boerne	\$349,900	210.601.0021	Ashley Robertson
8514 Dana Top Dr Boerne, Texas 78015	Ridge Creek	4	3/1	3164	Boerne	\$419,900	830.388.6867	Susan Willis
3006 Goldhurst Ln San Antonio, Texas 78251*	Aviara	4	2/1	3760	NISD	\$435,000	210.381.4249	Gina Candelario
17926 Maui Sands San Antonio, Texas 78255	The Ridge @ Sonoma Verde	4	3/1	3771	NISD	\$450,000	210.849.8837	Matthew Resnick
114 Chinkapin Pass Boerne, Texas 78006	Indian Springs	4	3/1	2652	Boerne	\$492,500	210.854.6431	Kris Forks
18415 Branson Falls San Antonio, Texas 78255	The Ridge @ Sonoma Verde	5	4	4010	NISD	\$575,000	210.240.4464	Kathy Rippis
7010 Cresta Bulivar San Antonio, Texas 78256	Cresta Bella	5	4/1	3948	NISD	\$660,000	210.268.8510	Michael Schultz
125 Paradise Point Dr Boerne, Texas 78006*	Tapatio Springs	3	3/2	3700	Boerne	\$995,000	210.422.5297	Amy Dutton
7910 Sendero Ridge Dr Boerne, Texas 78015	Fair Oaks Ranch	4	3	4654	Boerne	\$999,999	210.415.6399	Theodora Kaufmann
108 Dobie Springs Boerne, Texas 78006	Menger Springs	5	4/1	5886	Boerne	\$1,299,000	210.279.6642	Amy Dutton
135 Woodland Ranch Rd Boerne, Texas 78015	Woodland Ranch Estates	5	5/3	7150	Boerne	\$2,900,000	210.386.3115	Renee Hausmann

Northeast

ADDRESS	SUBDIVISION	BEDS/BATHS/SQ FT			ISD	PRICE	PHONE #	AGENT
9211 Wind Crown San Antonio, Texas 78239	Ironwood at Crestway	5	2/1	2245	NEISD	\$225,000	210.872.0109	Julie Alexander
4956 Eagle Valley St Cibolo, Texas 78108	Schertz	4	2/1	3238	SCUC	\$329,000	210.414.0400	Chanda Ammann
1119 Bottle Ct. New Braunfels, Texas 78132	New Braunfels	4	3	2830	Comal	\$519,790	210.414.0400	Chanda Ammann
19819 Zephyr Cv Garden Ridge, TX 78266*	Wild Wind	4	5	4175	Comal	\$569,900	210.413.1998	Laura Dippel

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MLS#1217601 Mobile ID:3372D \$925,000 René Leith (210) 844-6910



MESA OAKS

2221 OAK VALLEY • 6BR 3.5BA

2 stry mins to Forum, I-35 & 1604. Tile flrs. Isl kit w/SS, granite counters, brkfst bar, bckspl & 42" cabinets. Master ba w/sep tub/swr & walk in closet. Gamerm up w/6th bdrm or media/office. Backyard patio. Energy efficient certified.

MLS#1224146 Mobile ID:1344D \$348,000 Steven Garza (210) 885-6222



VILLAGE GREEN

8326 TRADITION TRAIL • 5BR 4.5BA

Village Green custom. Guest suite over 3 car garag. Isl kit w/custom cbnts, gas cook, eat in kit, brkfst bar & butler's desk. DR wood flrs. Mstr's retreat w/sitting. Mstr ba w/shwr/jet tub, walk in closets & dual vanity. Gated community.

MLS#1223372 Mobile ID:1193D \$769,900 Mark Stillings (210) 772-3123



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3 REMINGTON CIRCLE • 4BR 4.5BA

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MLS#1222445 Mobile ID:1494D \$850,000 Steve Silver (210) 379-5417



WILLIS RANCH

28230 WILLIS RANCH • 4BR 3.5BA

Upgrades. Tankless water htr, hardwoods & Juliet balconies. Kit w/SS, granite & dbl ovens. Mstr w/dbl closets. Gamerm up. Cvr'd patio w/FP on greenbelt. Patio plumbed for outdoor kit. Solar Shingles. Sprinkler Sys. Near community amenities.

MLS#1223293 Mobile ID:1226D \$379,900 Manuel Fernandez (210) 712-7078



CANYON RANCH ESTATES

28118 GEORGE OBRIEN • 4BR 3BA

1 story on .81 lot. Formal dining & study. Isl Kit w/ample cabinets, under mount sink & pantry. 3 car garage. Transom windows & wood front door. Mstr w/sep tub/shwr & dual vanities. Water softener, security sys, sprinkler sys & gutters.

MLS#1223893 Mobile ID:1004D \$349,900 Mark Stillings (210) 772-3123

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Announcing 2017's Health Care Heroes



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The San Antonio Business Journal recognizes those who have made an impact on health care in our community through their concern for patients, their research and inventions, their management skills, their innovative programs for employees and their services.

Education

- **Jannine Cody** — The Chromosome 18 Registry & Research
- **Dr. Alice Gong** — UT Health San Antonio
- **Dr. Richard Reyna** — Health Texas

Military Medicine

- **John Childs** — Evidence in Motion

Outstanding Health Care Executive — Hospital-based

- **Dr. Bryan Alsip** — University Health System
- **Dr. Matthias Kapturczak** — Methodist Specialty and Transplant Hospital

Outstanding Health Care Executive — Nonhospital-based

- **David Arrieta** — Renal Associates PA & Provident Medical Practice Management LLC
- **Dr. William Henrich** — UT Health San Antonio
- **Patrick Magallanes** — Oncology San Antonio

Outstanding Health Care Practitioner — Nonphysician

- **Holly DiLeo** — University of the Incarnate Word
- **Dr. Phallon Doss** — Doss Audiology & Hearing Center PLLC
- **David Rickey** — San Antonio Christian Dental Clinic

Outstanding Medical Researcher

- **Mark Niederauer** — EO2 Concepts
- **Dr. George Peoples** — Cancer Insight
- **Dr. Ian Thompson** — CHRISTUS Santa Rosa Hospital - Medical Center

Outstanding Physician — Hospital-based

- **Dr. Cody Henderson** — The Children's Hospital of San Antonio
- **Dr. Muhammad Mumtaz** — The Children's Hospital of San Antonio
- **Dr. Arnold Vardiman** — Neurosurgical Associates of San Antonio PA

Outstanding Physician — Nonhospital-based

- **Dr. Elizabeth Glazier** — WellMed Medical Management Inc.
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